

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Wednesday, June 23, 2010 10:51 AM
Subject: Fw: RCR Yachts Powerboat News

RCR Yachts Powerboat News, June 23, 2010

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2010 is RCR's 38th Anniversary!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by CEO Don Finkle: Summer is really here and we are feeling it throughout RCR Yachts, in increased sales and service activity. As most of you know, we deal with both power and sail vessels. Sailboats led the way back from the recession, with powerboat activity lagging behind. Recently the action in powerboat sales has increased noticeably, both in terms of buying interest and actual sales. There are some exceptional deals available as we have a number of anxious sellers who want their boats sold pronto. At the same time we have lower boat loan rates too. So now is a good time to make the move into that next boat you have been longing for.

Speaking of boat loans, how does that work these days? There have been rumors that banks are no longer lending, but that is hardly the case. People with good credit have never had a problem, and banks are looking to get more business right now so they have lowered rates. There have been some changes of course. Gone are the zero-down loans, you normally need about a 20% downpayment, which can be either cash or trade equity, or a combination of both. Rates are scaled to your credit score. The higher your score, the lower the rate you will pay. The more you borrow, and the longer the term, the lower the rate. This is why we can't quote a single rate, we need to know the whole story before telling you the rate you qualify for.

Banks prefer late model boats, the older the boat the higher the rate. They also don't like houseboats and high-performance craft. Whatever you are interested in, we can normally get you an approval the same day.

Fiberglass boats are known to be "low maintenance", but they are certainly not "no maintenance". Like anything else, if you take care of your boat it will take care of you. A basic maintenance program will save you money in the long run, preserve the value of your vessel, and help you avoid down time and headaches. This is especially true of your engine and mechanical systems.

SPECIAL OFFER: This boat is a screaming deal after a huge recent price reduction, it is the lowest priced boat of this model on the market. Owner must sell now, contact our

man in Erie, PA, Tracy Buczak, for a showing before someone else does:

40' SeaRay 400 Sundancer 1998 *REDUCED* Erie \$119,900

A suggestion: keep your fenders clean. Dirty fenders will dull and scratch the finish on your hull. If you have a painted or colored hull it is a good idea to get some soft fender covers too.

There continues to be plenty of boat sale activity, as well as boats coming onto the market. In each issue of this newsletter we list only those boats where there is an update, to print the entire list of available boats each week would be too long. So the boats you see noted below are only those with a change: either newly listed, sold or a price change. For the full list go to www.rcryachts.com

We are looking to hire a few talented people to join our team. Specifically we are looking for a couple of people to add to the RCR Buffalo operation. We need an administrative assistant to work with our very capable marina manager Darren Wright, and a mechanic. We use the term mechanic loosely, as we can actually use anyone with technical skills in diesel engine, electronic, and/or mechanical systems. As the fleet ages we are finding substantially more need for service work. Please contact me at dbfinkle@aol.com or 716-695-4328 to express your interest.

Be sure to check out the Flea Market section below for equipment deals.

RCR Yachts of Erie will offer to set up a **FREE VESSEL SAFETY CHECK** for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: tracy@rcryachts.com

MAYDAY DONE RIGHT (from Scuttlebutt): Youngsters everywhere are taught how to make a 911 call, but how many children and teenagers (or adults) get on a boat without knowing how to call for help? Soundings Online provides here the steps in placing a proper mayday call:

1. Tune your VHF radio to channel 16, press the push-to-talk button and, speaking slowly and clearly, say: "mayday, mayday, mayday."
2. "This is ..." (give the boat name three times).
3. Repeat "mayday" and the name of boat one more time.
4. Give the position of the boat by latitude and longitude or the bearing (specify true or magnetic) and distance to a well-known landmark or navigational aid, or in any way that will help rescuers find you.
5. State the nature of your distress (sinking, heart attack, fire, etc.).
6. Define the kind of assistance required (pumps, firefighting equipment, medical).
7. Give the number of people on board, any injuries and an estimate of the time the boat has left afloat.
8. Describe the boat, including length, color, type (convertible, sloop, etc.) and any other information that will help rescuers.
9. Say "Over," release the transmit button, and listen for a response. Repeat after 10 seconds if there is no response.

Complete report: <http://tinyurl.com/29shy4j>

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO
 Rick Lenard 716-472-4702 Buffalo Sales
 Corbo Corbishley 585-752-2530 Rochester Sales
 Tracy Buczak 716-680-4554 Erie Sales
 Gerry Palmer 941-400-5241 Sodus Point Sales
 Bruce Lort 716-998-7545 Youngstown Service
 Darren Wright 716-572-2312 Buffalo Service
 Brian Buczak 716-799-4860 Warranty

Better deals! In preparation for our busiest selling season of the year (Spring), we have approached a number of our brokered boat owners about re-pricing their boats to make sure they are optimally positioned to sell. So check out the reduced prices and new listings below, clean fresh water boats are your best option when looking used.

Buffalo Maritime Center: If you have ever thought of building your own small wooden boat, these folks can help you. They hold classes to teach the necessary skills as well as helping you build your own boat in their shop with their tools. For more information contact Richard Butz at: 716-878-6017 or butzra@buffalostate.edu

Please encourage your friends to sign up for our free newsletter here:
<http://www.rcryachts.com/custompage.asp?pg=weeklynews>

RCR is now on Facebook! Anyone interested in becoming a "friend" of RCR Yachts, they only need to type in RCR Yachts in the "find friend" link. Thanks to Rick Lenard for keeping our page current.

Recent Used Boat Updates & Additions: (These are just the updates. Full list at www.rcryachts.com)

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate.

42' Sea Ray Sundancer 420 DA 1990 "Reel Affair" *NEW LISTING* Twin 7.4L 340 HP Mercruiser Inboards, Genset, AC/Heat, Radar, Chartplotter, Windlass, Excellent Canvas, very Nice Clean Boat, Stored Indoors, Erie, \$63,900

32' Trojan F32 Sedan Bridge 1974 "Celtic C's" *NEW LISTING* Very Good canvas, Repowered with Twin Chrysler 225 HP Engines in 1993, Only 400 Hours, Air Conditioning & Heat, Refrig, Erie, \$19,900

31' SeaRay 310 Sundancer 1998 "R Time" *NEW LISTING* Loadmaster Trailer, Twin 5.0 Mercruisers, Genset, Air & Heat, TV, DVD, Windlass, New Camper Canvas, Erie, \$64,900

31' Bertram 31 *NEW LISTING* Details to follow, contact RCR broker Corbo Corishley for more info 585-752-2530

30' SeaRay Weekender 30 1988 "Osmosis" *NEW LISTING* Always stored indoors, very nice condition, 500 hours, 5.7L 260 HP Mercruiser Inboards, not IO's, new canvas, AC/Heat, Erie, \$29,900

28' Mariah 28 1997 "Panacea" *NEW LISTING* 310 HP 7.4L Mercruiser I/O, 297 Hours, Counter-Rotating twin props, Electric Stove, Microwave, Refrig, Swim Platform with Transom Door, New Canvas 2008, Full Enclosure, VHF, GOPS, Knot, Plotter, TV, VCR, Stereo, Spotlight, Inverter, Air Conditioning/Heat, 110V, \$29,900 Sodus Point

26' Crownline 250 CR 2006 "Animals Ark" with Trailer, *NEW LISTING* Mercruiser 350MPI 300 HP, only 150 hours, CD, Refrigeration, Nicely Kept, Erie, \$52,900

25' Sea OX 250 Blue Water Pro 1989 *NEW LISTING* Serious Fishing Walk-Around, Twin 1996 225 Mercury Outboards w/100 hours, GPS, Fishfinder, VHF, Canvas, 2005 Sportline Aluminum Tri-Axle Trailer, Erie, \$19,900

23' Mako 232 Center Console 2003 *UNDER CONTRACT*

22' Chris Craft Cutlass 22 1975 *NEW LISTING* Fiberglass Lap Strake Center Console, Sharp Looking Boat, V-8, Aluminum "T" top, Tandem Axle Trailer, Nice Condition, Rochester, \$13,900

Price Reductions:

65' Performance Marine Ferry \$379,900 "Seller anxious and open to offers"

43' Wellcraft Portafino *REDUCED* \$54,900 "anxious seller"

42' Beneteau Swift Trawler 42 "North Light" *REDUCED* to \$350,000

40' Mainship Sedan Bridge 40 1994 *REDUCED* \$85,900 with new canvas

40' Searay 400 Sundancer 1998 *REDUCED* to \$119,900

39' Rinker 39 "Aquaholic" 2007 *REDUCED* to \$184,995

38' SEA RAY 38 Sundancer 2001 *REDUCED* 169,000

36' Sportcraft Fishmaster 36 *REDUCED* \$59,900 Will consider trades

34' Silverton 1979 "Suzie Q" *REDUCED* to \$29,995

34' Wellcraft Gran Sport 34 1986 *REDUCED* \$14,900

33' SeaRay 330 Express *REDUCED* to \$75,000

32' Bayliner 32 *REDUCED* to \$38,900

32' Wellcraft St Tropez *REDUCED* \$12,900

31' Chris Craft Commander 1972 *REDUCED* to \$13,900

31' Trojan Flybridge Express 1972 *REDUCED* to \$15,900

30' Trojan F30 1975 *REDUCED* to \$9,995

30' SeaRay 300 Sundancer *REDUCED* \$72,900

26' SeaRay Sundancer 2006 62 hours, fresh bottom *REDUCED* \$56,900

24' Rosborough 246 2001 w/Trailer *REDUCED* \$64,000 Buffalo

SOLD or Under Contract:

43' Bayliner 4387 1991 "Junkyard Dogs" *UNDER CONTRACT*

33' Egg Harbor 33 Convertible 1985 *SOLD*

32' Wellcraft St Tropez *UNDER CONTRACT*

29' Back Cove 29 2004 "Kilbride" *SOLD*

26' Bayliner Ciera 2655 *SOLD*

23' Mako 232 Center Console 2003 *UNDER CONTRACT*

21' Maxum 2100 *SOLD*

Looking to sell your present boat? RCR sells an average of 150 boats each year, and we advertise all over, giving our sellers maximum exposure for their boats. For example, we advertise in three Canadian magazines to reach out to that market. We utilize five sales locations, numerous websites and print media, e-mail newsletters, boat shows, open houses. Our sales staff members are full-time trained professionals,

easy to work with and anxious to sell your boat.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates & Event Calendar:

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

Sept 10 Erie Waterfront Heritage Days

Sept 15-19, Cedar Point Ohio In-Water Boat Show

Products & Services:

Weather radar sites:

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR

http://radar.weather.gov/Conus/index_lite.php

Interesting Control products: <http://marinecontrol.net/default.aspx>

Sunshade, sun shades for boats <http://sureshade.com/>

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006

justyn@niagaragraphic.com

<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Decorations for your boat: Pillows and tote bags that are customized with the outline of your boat, boat name, and logo in the appropriate style and color. These make a very nice gift for any boat owner. You can reach Pam at 745-7291 or info@memoriesonestitchatatime.com or www.photo-tapestries.com

Interesting Maritime Site: <http://www.maritimetoday.com/News.aspx>

Mad Mariner, a New Daily Boating E-Magazine: <http://madmariner.com/>

Furrion Shore Power Products: Selection Guide & Video at www.furrion.com

Great books about a Great Lake <http://chimneybluff.com>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Naval Institute Publications:

http://www.usni.org/store/index.asp?DEPARTMENT_ID=115

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

Boat Upholstery & Canvas Work: rblakley@rochester.rr.com

Flea Market & Small Boat Place:

Inflatable & Motor For Sale: Year 2000 9.9 HP, 2 stroke, Mercury outboard motor with 3 gallon tank, tank line, propeller (std size), Excellent condition, used rarely. \$1000 MOTOR ONLY. YEAR 1997 RU310HP WEST MARINE INFLATABLE. 10'2" X 4'11", 57 POUNDS, MAXIMUM MOTOR SIZE 10 HP, CAPACITY 1330 POUNDS, CHAMBERS 2+2. COMES WITH FOOT OPERATED INFLATOR PUMP, OARS, AND BRIDLE. Has a small patch on one tube. Spent most of its life in the aft cabin protected from ultra violet light. \$1000 INFLATABLE ONLY. PACKAGE DEAL: \$1900 See at Webster, NY
Phone 843-603-6961 Don Wheeler

FOR SALE. Triangular Dock box - \$100 contact tracy@rcryachts.com

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

For Sale Antique Outboard- 1948 Evinrude Ranger 1.5 hp. In original condition. Turns over. Pictures available. Tim Booth tbooth@k-100.com

British Seagull 3 HP trolling motor afpw 13 h4 model 60 standard shaft, fixed drive, 1984, best offer, call Gary at 716-662-7319.

For Sale:

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 offshore orange PDF's, adult size, \$20 each or BO, photo on request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

SeaRanger 6000 marine VHF with mic - \$20 (OBO) + shipping, works fine

contact rwaller@twcny.rr.com or call Bob at (607)387-5207 for more information on any of the above

Used Powerboats:

Selected listings, go to www.rcryachts.com for a full list w/details:

Current Used Boat Selection at RCR:

- 65 Custom Passenger Ferry Horizon** 1998 Licensed to carry passengers for diving, fishing, ferry work Dunkirk (TB) \$379,900
- 43 BAYLINER 4387** Junk Yard Dogs '91 Dbl Cabin Flybridge Cruiser, Twin 340HP Merc, AC/Heat Erie (TB) **UNDER CONTRACT**
- 43 WELLCRAFT 43 Portafino** Big Broad '88 AC/Heat, Genset, Low Hours, Fresh Water Boat, Radar Erie (TB) \$54,900
- 42 BENETEAU Swift Trawler** 2007 Radar, Autohelm, Genset, Full Electronics, Custom Canvas Rochester (CC) \$350,000
- 42 SEARAY 420 Sundancer** 1990 Stored Indoors, AC/Heat, Genset, Radar, Chartplotter, Windlass, Erie (TB) 63,900
- 40 MAINSHIP 40 Sedan Bridge** 1994 Family Cruiser, Twin 7.4L 340HP V Drive, 487 Hrs, GPS Erie (TB) \$85,900
- 40 SEA RAY 400 Sundancer 1998** Twin Mercruiser 7.4L Horizon V drives 500hrs Erie (TB) \$139,900
- 39 RINKER 390 EC w/Hardtop** 2007 496 Merc Mags 375hp, Bravo 3 Drives, Bot Thruster, A/C Rochester (CC) \$184,995
- 39 SEA RAY 390 Sundancer** 2004 Twin Mercruiser 8.1L, Hardtop, Express Cruiser Rochester (CC) \$269,900
- 38 DONZI 38ZX Daytona Mistifier** 2003 Twin Mercruiser Bravo 1XR, 575HP (New Warranty) Erie (TB) \$225,900
- 38 SEA RAY 38 Sundancer Karma** 2001 Twin Merc 7.4 MDI, 380HP, 240Hrs, AP, GPS/Chart, Radar Rochester (CC) \$169,000
- 36 SPORTCRAFT 360 Fishmaster** 1995 Twin Merc 502 8.2L , Lots of refits, Autopilot, Fishfinder Erie (TB) \$59,900
- 34 FORMULA 34 PC Cruiser** 1991 Nicely Maintained, Heat/AC, Full Galley, New Canvas Erie (TB) \$49,900
- 34 SILVERTON 34 Convertible** Suzie Q '79 Complete Restoration, New AC, Twin 270HP Crusaders Erie (TB) \$29,995
- 34 WELLCRAFT 34 Gran Sport** 1986 New Awlgrip, Onan Generator, New Canvas, Heat & A/C Rochester (CC) \$14,900
- 33 SEA RAY 330 Express Cruiser** 1999 Very Clean Wide Beam, AC/Heat, Canvas, 632 Hrs Erie (TB) \$74,995
- 32 BAYLINER 3218 Endorphin** 1988 Twin Diesels, Economical Cruiser, Rochester (CC) \$38,900
- 32 WELLCRAFT 32 St Tropez Express** 1986 AC/Heat, Freshwater, New Garmin, Reupholstered Erie (TB) **UNDER CONTRACT**
- 32 TROJAN F32 SEDAN BRIDGE** 1974 Good Canvas, Twin 1993 Chrysler 225's, 400 Hours, AC/Heat, Refrig, Erie (TB) 19,900
- 31 CHRIS CRAFT 31 Commander Sedan** 1972, Twin Inboard 235HP, Classic Flybridge Sedan Erie (TB) \$13,900
- 31 SEARAY 310 Sundancer** 1998 R Boat NEW LISTING Trailer, Air & Heat, Twin 5.7L Mercruisers, New Canvas 2009, Upgraded Stereo, Erie (TB) \$64,900
- 31 TROJAN F31 Flybridge** Margo 1973 Twin Chrysler 225HP, Classic Lines, Charger, Fish Finder Erie (TB) \$15,900
- 30 SEA RAY 300 Sundancer** 2002 Twin Mercruiser 5.0L Bravo III Drives Erie (TB) \$72,900
- 30' SEA RAY Weekender 30 1988** "Osmosis" stored indoors, 500 hours, 5.7L Mercruiser inboards, new canvas, AC/Heat, Erie, \$29,900
- 30 TROJAN F30** 1975 Rigged for fishing, Twin 5.7 Merc, GPS, Fishfinder Sodus Point (CC) \$9,995
- 28 MARIAH 28 Panacea** 1997, Mercruiser 7.4L, 297 Hrs., AC/Heat, Inverter, Sodus Point, NY (GP) \$29,900
- 28 SILVERTON 28 Sedan** Sails Away 1977 Twin 225HP Inboards (900 Hrs), Fishfinder, Refrigerator Erie (TB) \$9,900
- 27 SEA RAY Seadancer 270** 1984 New Canvas & Cushions, GPS, Plotter, Fishfinder, Trailer Erie (TB) \$17,900

26 SEA RAY 260 Sundancer 2006 Mercruiser 300hp I/O, 140Hrs, AC/Heat, Windlass, Canvas Erie (TB) \$56,900

25 CROWLINE 250 CR Animal's Ark 2006 Low Hours, 300HP Mercruiser I/O, Camper Canvas, Trailer, Erie (TB) \$ 52,900

25 ROSBOROUGH 246 Sedan Cruiser 2001 GPS, Depth, TV, Dual Axle Trailer, Mercruiser 4.3 EFI Buffalo (RL) \$64,000

25 SEA OX 250 Blue Water Pro 1989 Twin 225HPMercury Outboards, Trailer, Fishfinder, Erie (TB), \$19,900

23 MAKO Center Console 2003 Mercury 225 4 Stroke , 100 Hours, Rochester (CC) \$29,900

22 CHRIS CRAFT CUTLASS 22 1975 Fiberglass Lap Strake Center Console, Sharp Looking Boat, V-8, Aluminum "T" top, Tandem Axle Trailer, Nice Condition, Rochester(CC) \$13,900

Contact RCR Sales:

RCR Yachts Buffalo 284 Fuhrmann Blvd., Buffalo, NY 14203, (716) 856-6314 Mon. - Fri.: 9 to 5; Sat.: 10 to 4

RCR Yachts Erie 960 West Bayfront, Erie, PA 16507, (814) 455-6800 Mon.- Sat. 9 to 5

RCR Yachts Rochester 40 Marina Drive, Rochester, NY 14617, (585) 339-9730, (585) 752-2530 Mon. - Sat. 10 to 5

RCR Yachts Sodus Point 7446 Route 14, Sodus Point, NY 14555, (941) 400-5241

We have financing rates that will beat the other guys, exclusive to RCR!

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.