

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, January 22, 2010 11:24 AM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, January 22, 2010

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1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: A couple of our broker staff have written articles for this week's news. Tracy has some out of hibernation (and computer problems) with news from Erie, and Rick has written up his trip to the Paris boat show.

A reader recently mentioned that our newsletters sounded a bit more upbeat of late and it seemed like we were selling more boats again. Well, that is true, it is less of a chore to write when things are going well. Not sure I want to repeat what we went through the past couple of years when the market was so down, but that is behind us and we surely have felt more buyer confidence and that has translated into improved sales. It doesn't hurt that we are close by the financial capital of Canada and our friends from north of the border are feeling pretty good about the currency exchange right now.

Many of the boats we sell leave the area. This is a double-edged sword. On the one hand we have been able to expand our sales by selling to a much broader area, and therefore tap into markets that are often in better economic shape than we rust-belters are. We've made the marketing investments to accomplish this and it has paid off. On the other hand when a boat leaves the area we seldom have an opportunity to resell it. We have delivered plenty of beautiful new vessels over the years, they are still in good shape and are highly desirable. So it is tough to see them leave on a truck to a far away port, knowing that the next time they go up for sale it won't be with us owing to the distance.

We are a net exporter of boats. Our boats are so much cleaner for their age than salt-water boats, and with larger markets elsewhere the buyers often find us before we can find a local buyer. I've said it before and I'll repeat it now, buying a salt water boat and bringing it here should be a last resort. You can wash it off but you can never undo what the salt water and air has done. Just recently we worked with another broker who had a client from Florida looking for a used J/100. They flew out to San Diego to see one and were disappointed in the condition. We kept telling them that our boat was

going to look much better by comparison, but not being familiar with fresh water boats they did not appreciate it until they got here. Our J/100 was the same age as the one in San Diego. When they saw ours and looked over the sails and equipment, they remarked that "it looks like new". Bingo. Rick made the sale on the spot. Photos on the Internet make every boat look better than it really is. Be careful.

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328
 Rick Lenard 716-472-4702
 Corbo Corbishley 585-752-2530
 Tracy Buczak 716-680-4554
 Bruce Lort 716-998-7545
 Darren Wright 716-572-2312
 Brian Buczak 716-799-4860

Cleveland Show runs through Jan 24: One of our friends said the show is WAY DOWN in size this year, only half the I-X center was being used for the boat show and there were many fewer boats on display. Another example of the declining importance of local and regional shows.

Don, Just purchased a CD27 fixer-upper. Hull in great shape but needs equipment. Especially ST winches, traveler with line controls, wheel AP, chartplotter, vhf, dodger, etc. If you know of anyone who has equipment for sale from the area, let me know. Thanks, Ed Haley eghaley@twcny.rr.com

"Hi Don, I am a regular boater who is taking a summer vacation to Wilson, NY from the 23rd of June to the 3rd of July. I would like to rent a boat for our vacation to cruise the lake, fish with my son, and make a run over to Toronto for a day/evening. Could you post me request in your news letter as Rick suggests below? I am happy to give more info about my boating experience, as well as provide any other info needed. My cell number below or email address jeff.albee@gmail.com is probably the best way to reach me. Thanks"

For Sale: Two (2) Kasko De-Icers, $\frac{3}{4}$ HP, circulates subsurface water which is warmed to the surface to melt ice and prevent its formation. Can be hung from vessel or dock. The $\frac{3}{4}$ HP model keeps a 75' diameter ice free. Each assembly includes a 25' power cord designed for low temperatures, a zinc anode for corrosion protection and a grounded 3 prong plug. Used one season. New \$699 or best offer. Call Judy for info 716-839-1100 or 716-839-3552.

WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

Better deals! In preparation for our busiest selling season of the year (Spring), we have approached a number of our brokered boat owners about re-pricing their boats to make sure they are optimally positioned to sell. So check out the reduced prices and new listings below, clean fresh water boats are your best option when looking used.

Used Boat Updates: The following is only a partial list of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to www.rcryachts.com

33' J/100 2006 "Patriot" *NEW LISTING* Very Well Maintained, Tack-Tick Speed, Depth, Wind, Compass, VHF, RAM, 110V System, Dodger, Custom Winter Cover, Beautiful Dark Blue Hull, Main, Spinnaker, 2 Jibs, You won't find a better-sailing boat, Buffalo \$119,900

33' C&C 33 MKII 1985 "Chariot" *NEW LISTING* In our view this is one of C&C's nicer designs, sails like a big boat, handles like a smaller one, fast, stable, just a real good size for our area. This one is attractive at

\$39,900 Youngstown

29' C&C 29 MKII 1983 with Trailer **NEW LISTING** This boat has about every imaginable upgrade, whether it be sails, electronics, deck hardware, you name it. Too much to list. Contact rick@rcryachts.com for info
\$29,900 Youngstown

27' C&C 27 1971 "Armada" **NEW LISTING** An Oldie but a Goodie, Well-Maintained and Upgraded, a Well-Built, Properly Designed & Engineered Classic that sails well and is a terrific value. Youngstown \$7,900

47' Beneteau Oceanis 473 2004 "Emanuella" **NEW LISTING** Rochester, \$TBD

43' Hunter Legend 430 1995 "Reggae Dancer" **REDUCED** to \$99,900

42' Beneteau 423 2005 Quintessa **REDUCED** to \$219,900

42' Beneteau Swift Trawler 42 2007 "North Light" **NEW LISTING** \$375,000

38' Hunter 38 2007 "Mac Daddy" **NEW LISTING** Rochester \$175,000

38' Hunter 386 2003 "Livin' Beyond Zero" **REDUCED** to \$129,900

37' Beneteau 373 2004 "Bella Sera" **NEW LISTING** \$139,900 Olcott

37' Seidelman 37 1981 **REDUCED** to \$19,900

36' Catalina 36 "Windspinner" **UNDER CONTRACT**

34' Beneteau 343 2007 "Gatsby" **REDUCED** to \$114,900 Rochester

34' Sabre 34 1981 "Carnival" **REDUCED** to \$39,900

34' 1980 Sabre 34 K/CB 1980 "Suzy Q3" **REDUCED** to \$36,500

34' Irwin Citation 34 1977 "My Colleen" **REDUCED** to \$26,900

34' J/34 1984 "Soundwave" **NEW LISTING** Olcott \$24,900

33' Hunter 33-2 **NEW LISTING** Like New, Loaded Erie, \$119,900

33' C&C 33 MKII 1985 "Chariot" **NEW LISTING** \$39,900 Youngstown

33' J/100 2006 "Patriot" **NEW LISTING** Buffalo \$119,900

33' J/100 2006 "Flyer" Buffalo **SOLD**

32' Beneteau 323 2004 "Jersey Girl" **NEW LISTING** Rochester, Price \$TBD

32' Beneteau 323 2007 "Estancia" **NEW LISTING** Erie \$95,900

31' Beneteau 31 2009 Like New **REDUCED** to \$93,500

29' C&C 29 MKII 1983 with Trailer **NEW LISTING** \$29,900 Youngstown

29' Bayfield 1988 "Tangled Up In Blue" **NEW LISTING** \$33,900 Rochester

29' J/29 1984 Fractional Diesel "Thunder" **REDUCED** to \$8,900

28' Precision 28 1999 Diesel, Trailer **NEW LISTING** \$45,000 Rochester

27' Catalina 1985 "Tom Foolery" **REDUCED** to \$11,900

27' Catalina 27 IB 1979 "Windsinger" **NEW LISTING** Buffalo \$7,400

27' C&C 27 "Armada" **NEW LISTING** Youngstown \$7,900

26' S2 Grand Slam 7.9 1981 Inboard w/Trailer **REDUCED** to \$10,900, Erie

25' Hunter 25 1982 **UNDER CONTRACT**

25' O'DAY 25 1978 "SUE-G-Q" **NEW PRICE** \$4,900 Buffalo

24' O'Day 240 1988 **NEW TRADE** Rochester, \$6,900

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Jan 15-24, Cleveland Indoor Boat & Fishing Show, I-X Center

Jan 21-25, SailFest at Baltimore Boat Show, Baltimore Convention Center

Jan 26, BUFFALO CANAL SIDE PROJECT - Public Hearing 6:00 p.m. at Albright-Knox Art Gallery 1285 Elmwood Avenue, Buffalo, NY 14222

Erie Canal Harbor Development Corporation (ECHDC), will be holding a public presentation and hearing to receive comments on the GPP. Questions? Contact ECHDC at: eriecanalharbor@empire.state.ny.us (716) 846-8200

January 27, Dr. David Frew's Evening presentation at Erie YC regarding his latest writing: Pigs at Sea. Dr. David Frew, Great Lakes Maritime history author and expert will make a presentation explaining his latest edition. Pigs at Sea is the story of two remarkable Great Lakes captains who could not have been more different and yet each are extremely compelling characters. Hear this story of technology, economic boom, bust, heroics and tragedy.

Jan 27, Buffalo Maritime Center 2010 WINTER BASH. Rescheduled from the December holiday party that was cancelled due to weather:

WHO : Everyone interested...Bring a guest(s) to share in the excitement of the Maritime Center. We welcome more believers, supporters and contributors to our efforts.

WHAT: Great fun to be had sharing the new year spirit at the boat shop!

WHEN: WEDNESDAY, JANUARY 27, from 5:00 to 9:00 PM

WHERE: Maritime Center, 901 Fuhrmann Blvd., Buffalo
716-878-6532

\$10/person includes beer, wine & soft drink.

Please bring an hors d'oeuvres, dessert, or snack.

Jan 28-31, Strictly Sail Chicago, Navy Pier

Feb 10-14, 2010 Buffalo Auto Show: Our theme this year is to "Reignite the Passion" in the Automobile and our industry. We will have some of the newest, high performance, fuel efficient, eye-catching, vehicles on display. There will be appearances by Gilbert Perreault, Buffalo Bandit John Tavares and Patrick Kaleta. Dora the Explorer will be there to meet & greet kids on the weekend. Guess what the "Clunker Cube" is and see what a super tailgate party looks like. Discount tickets soon to be available at Tops markets. Check for updates at www.buffalautoshow.com.

Feb 10-14, Central NY show in Syracuse

Feb 11-15, Miami International Boat Show & Strictly Sail (new Beneteau 50)

Feb 13-14, Mich-Ohio Sportfishing Expo, MBT Expo Center - Monroe, MI

Feb 13-21, Detroit Boat Show, Cobo Center

April 15-17, Buffalo Boomdays www.boomdays.com

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

Buffalo Maritime Center: If you have ever thought of building your own small wooden boat, these folks can help you. They hold classes to teach the necessary skills as well as helping you build your own boat in their shop with their tools. For more information contact Richard Butz at: 716-878-6017 or

butzra@buffalostate.edu

Buffalo Winter Sailing Seminar Schedule 2009-2010

Sponsored by:

Obersheimer's Sailor's Supply 716-877-8221

and Ullman Sails Buffalo 716-447-9766

7:15 TO 9:30 PM, 1884 Niagara St. Buffalo New York 14207

Feb 4 Genoa Design and Trim, How to drive the boat up wind

Mar 4 Spinnaker Design and Trim, How to Sail Fast Down Wind

Mar 24 Basic Sail Trim, Basic crew work, China light

Apr 7 Using the Rules to Sail Smart, Optimizing the Boat Top to Bottom

Apr 8 Basic Boat Handling, Docking, Starting, Mark Rounding, China Light

Apr 21 China Light Organizing Meeting

Comments & Articles of Interest:

Salon d'Nautique International, the Paris Boat Show, by Rick Lenard: "A group of us took the Metro to the Boat Show. Outside the show, in the parking lot, was a fully rigged Figaro Open 60 on a trailer, sans keel. Whoa, we're not in Kansas anymore!

We had our VIP passes and since it was media & VIP day the crowds weren't too bad. The show encompassed 4 large buildings. The main building where the sailboats were was the biggest. It was so big that most of the sailboats were fully rigged with masts up! We found the Beneteau booth easily as it was the largest at the show. Beneteau set up a complete office complex below the display deck. The office area was so large that there was a coat room, eating area, office/copy room and storage for all the catalogs for the 7 day show. There were at least 12 separate offices for the different brokers/dealers to be able to sit down with prospects to write orders. We asked just how many boats Beneteau might sell at this show and were shocked by the answer of anywhere between 600-800 units including the powerboats. That's impressive! We'll explain the reasons why later on.

The large display platform (deck) allowed easy access to all of the boats through the open transoms. The Beneteau Oceanis 58 was the centerpiece of the show, and the only one separated from the rest. The new 58 featured a beautiful grey/silver metallic gelcoat hull. We probably won't see a 58 in our area anytime soon, but it will be in charter shortly. The new Oceanis 50 was also there with a custom paint job with a very Euro "bubble" design on the hull. Both the 50 and 58 sport a fiberglass arch to get the traveler out of the cockpit and coach roof. It also helps for attachment of a dodger and Bimini and opens up the large cockpit for socializing. Twin wheels and large swim platforms with plenty of storage areas completed the stern.

Also of note was that most of the Beneteau boats on display had teak decks, even some of the First Series race boats sported this attractive option. Speaking of the First series, the new 35, 40, 45 and 50 were all on display, complete with full mast and rig set up. The 3 spoke carbon wheels and slick deck layouts combined with beautiful cruising interiors to blow away anything else of comparable size/price range. As a performance sailor, I really liked the layout on the new 35, 40 and 45. These speedy designs can be short handed with ease. (Ed. note: the First 40 went 1-2 in the tough Sydney-Hobart Race a few weeks ago). At the boarding platform entrance of each model was a wicker basket with little leatherette slip-on booties. Instead of removing your shoes, you just needed to slip these booties on to protect the decks and it was safer than slippery socks! Nice touch! We then went to see the competition which included Dufour, Archambault, Jeanneau, Dehler, Delphia and others. We climbed aboard and found some nice features and cool aspects on some of the other boats, but the Beneteau's were the class of the show overall. Scattered around the main floor were a full compliment of brokerages and smaller dealers selling used boats.

Also at the show was a large selection of catamarans. There were small, but glamorous, booths where you

could sit down with the designers and naval architects to design your custom 65+' design, should you so desire! CNB, a semi-custom division of Groupe Beneteau, was also taking orders on anything 65' and up too!

There was a massive display of RIB's. Rigid Inflatable Boat designs are all the rage in Europe. There were dealers and manufacturers showing sizes from 8' to 45'! There were a few with full cabins and interiors. Some are just for tenders to larger vessels, but most were for sale as primary vessels used for fishing or day trips. There was one 35' RIB with 4-250HP engines on the back, talk about flat out speed! (and fuel consumption)

In an area just beyond the catamarans were displays for charter companies. The charter companies covered everywhere in the world. There were charters available from the Antarctic to the South Pacific, the Med, the Caribbean, and everywhere in between.

Canal charters and the Greek Islands are big in Europe and they were well represented. The charter companies had large displays with photos of all the exotic places we'd all love to sail in at least once in our lifetime. My personal favorite (bucket list) is the Bay of Islands, New Zealand...someday maybe!

Next were the marinas and resorts all along the French coast. There are hundreds of miles of coastline with bays, rivers, marinas and mooring areas from the Northern Normandy coast to the French Riviera. The French are VERY passionate about their sailing. The skippers that win races are national heroes and sign very lucrative endorsement contracts, much like our football and baseball players. The multi-hull skippers and crews get front page headlines with the media attention afforded rock stars! Single handed, double handed and multi-hull races are common place and get huge crowds at the starts and finishes. Advertising is commonplace on sails, hulls and clothing. The boats and crews look like NASCAR teams with logos of all the sponsors plastered on every visible spot. Wear what the pros wear and use what the pros use, is a common theme. The marinas and mooring areas get so crowded in-season that reservations are necessary if you plan on cruising there. The cruising lifestyle in France is in high demand, that's one of the many reasons why Beneteau, a French made boat, sells so well.

There were smaller race boats on display, beach craft, kayaks, small catamarans and the associated gear that filled the remaining spaces. There was an area for wood workers and fiberglass construction techniques and the associated tools for the do-it-yourself crowd.

We moved on to building #2, engines and motors. All the major outboard and inboard gas and diesel manufacturers had displays. There were a few solar outboard engines and one diesel outboard, though quite large for an outboard. Not really being a motor guy, we walked the isles and I didn't see anything exciting there except the new Zeus drives, so we moved on.

Building #3 was full of powerboats. Again, Beneteau had the largest display there. Maybe unknown to most in North America, Beneteau has a powerboat line that sells very well in Europe. The origins of Beneteau were wooden fishing boats built by Benjamin Beneteau back in 1884. The tradition continues with modern day boats, cruisers and trawlers. Beneteau does export the Antares line and the Swift Trawler to North America and the new Monte Carlo line is a real winner. We saw these being built at one of the factories, more on that in my next article. The Monte Carlo 47 was really neat. The Nauta interior and Group Beneteau exterior designs fit the desires of European and North American for features and accommodations. Remember that gas and diesel fuel is much more expensive there so fuel economy is high on the priority list. That's done by designing the hulls to be efficient and light without giving up any strength or weakness in the internal structure. They accomplish this at the factory using resin infusion techniques. I'll have more on that subject in the factory article. I didn't see anything much bigger than 45' and none of the trawlers and Cigarette style boats we see here. Not too many Bass type fishing boats either. Most of them were small day tripper or 1 or 2 couple overnight cruisers built by smaller companies. They do pack a lot into these small

boats.

After looking at the powerboats, we took a break for lunch and yes, there was more wine!

The remainder of the day was spent looking in the accessories building. Inside they had set up a pool with a series of fans on one side blowing a nice breeze. On one side were radio controlled (RC) sailboats trying to have a race while the RC powerboats were zipping in and out. It almost looked like our Wednesday night racing in Buffalo but in miniature! The competitors were yelling back and forth in French about getting in each other's way, it was hilarious! The accessory building had aisles and aisles of booths with hardware, blocks, cordage, rigging, canvas, clothing, interior and exterior brass items, foul weather gear, etc, etc. I saw some nice sweaters I liked until I did the exchange rate and found out what the cost was in US dollars, yikes!

We moved on to the electronics area. All of the major players were displaying the latest and greatest: B&G, nke, Raymarine, Furuno, Simrad, Garmin, and more European companies had the crowds checking out the new gadgets. Laptop interface seems to be the big rage with all your boat info on your PC; there were even different programs to keep all your boating records from maintenance to performance data that you could purchase and download.

Then there was all the safety and offshore gear. Harnesses, life rafts, ditch bags, LED lights, lifejackets, MOB float suits and every other offshore item was on display. If you're planning to go cruising it was there to check out!

We ended up back at the Beneteau booth to pick up our coats after wandering more isles of sailboats on display. There was so much to see and not enough time. I guess I have to go back next year to see what we missed!

Next week: The Beneteau factories."

New Boat News:

BENETEAU SWIFT TRAWLER 34 WINS MOTOR BOAT OF THE YEAR

The news was announced at a special awards ceremony on January 11th during the London Boat show. The Beneteau Swift Trawler 34 was elected BOAT OF THE YEAR 2010 in the category of Trawlers & Aft cabins. Key elements of this category include impressive accommodations and generous stowage, but the judges also look for the solid rough-weather sea-keeping ability and the sound engineering necessary to undertake long distance cruising with minimum worry. All of which have been realized through the combined design efforts of the Beneteau R&D team working in concert with architects Bernard/Nivlet.

The award was organized by Motor Boat and Yachting and Motor Boat Monthly.

This makes it a "Grand Slam" for the Beneteau Trawler Range, after the wins in 2004 by the Swift Trawler 42 and again last year for the Swift Trawler 52.

For more information about the Swift Trawler 34 please visit Beneteauusa.com. The first of Swift Trawler 34's to hit the American market will arrive in the US in this coming summer.

Beneteau Announces their Fifth Generation: An increasing demand for larger, series built yachts which offer elegance at an exceptional value has lead to the development of Beneteau's most recent additions, the Oceanis 50 and 58. These grand sailing craft introduce the fifth generation of the modern cruising range from the world's top builder, and they launch a striking style which mates new design elements with sophisticated yet functional ideas.

Both the Oceanis 50 and 58, created by the teamwork of Nauta Design and the naval architects at Berret Racoupeau, feature a sleek profile with lean lines, a low coachroof highlighted by a long "eyebrow" window and a mounted mainsail arch. The injected GRP arch is ergonomically integrated into the design to blend into the overall taunt lines, and as there is no need for a traveler track on the deck, it allows for the companionway to be larger plus it provides ease of movement throughout the cockpit and into the cabin.

"It delivers a new interpretation of comfort and luxury under sail!" Said Bruno Belmont, Sailing Development Manager at Beneteau, upon testing the boats in their initial sea trials, where the performance was confirmed as continuing the trends to deliver ever faster sailing speeds with greater stability than predecessors of similar size.

The sumptuous interiors are entered by gently-inclined companionways which open into enormous saloons with galleys that are more like full-size kitchens. Forward, splendid owner's staterooms with ensuite heads provide magnificent space and numerous unique storage compartments. Both the Oceanis 50 and 58 offer a choice of layout versions for sailing couples or cruising with a bigger family. They also encompass detailing that is luxurious and contemporary with woodwork in lustrous, mahogany stained Alpi, LED lighting, and stainless steel with leather accents. Each living space has innovative features which are firsts, such as vast areas of deck translucency on the 58 which brings the outside into the warmth of her interior, or the energy stingy, bi-speed refrigeration system on the 50.

The Oceanis 50, crafted at Beneteau's Marion, SC factory, will make its North American debut at the Miami Boat Show taking place February 11th-15th. And while there, or soon after the show, there will be limited sea trial availability in the sunny climes of Florida. Don't miss the opportunity to see this latest generation of Beneteau and perhaps sail her in beautiful blue seas! The Oceanis 58, produced in France, just made her debut at European shows.

Beneteau USA, the American division of the world's largest sailboat manufacturer, builds hundreds of 31-50 foot production sailboats in Marion, SC and imports power and sailing yachts up to 58 feet in length from its parent company in France.

BENETEAU FIRST 40 WINS BOAT OF THE YEAR AWARD: The new First 40 was awarded Boat of the Year by Sailing World Magazine for Best Crossover. For the complete story visit www.sailingworld.com
For more info about the First 40 please visit www.Beneteauusa.com

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

J/95 won the Cruising World Domestic Boat of the Year award AND was also named Best Weekender. "The judges were impressed with the J/95's sailing performance, functional accommodations, and shoal-draft keel/centerboard," said Cruising World senior editor Bill Springer. "At a time when many families are cruising waters closer to home, it's the ideal weekender for nearby bays, and it'll be up to longer coastal cruises when time permits."

The Sabre 456 is coming: The Sabre 456 (ex-452) will make a come back in the summer of 2010. This fabulous Jim Taylor design is timeless. Jim Taylor will be working on a new keel design to really optimize her performance with the latest research. Look for the 456 launch in mid-summer 2010!
www.sabreyachtsblog.com/2009/11/the-sabre-456-is-coming.html

Hunter 39: <http://www.huntermarine.com/Models/39/39Index.html>

Hunter 50CC: <http://www.huntermarine.com/Models/50CC/50CCIndex.html>

New Beneteau 50 info, to be unveiled at Miami show in February:
www.boat-mail.net/e-beneteau/New_oceanis50/New_Oceanis50.html

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 43, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak:

Sorry about not having a news article last week...computer glitch. Some of you were probably relieved.

Hope everyone's Christmas and New Years were grand. I got to see my grand kids a few times over the holidays and the little ones surely make the moment. I got caught up on a couple of projects at home but spent quite a bit of time on the phone and computer both at the office and the home office. Sales activity continued. A very positive sign.

We had a little respite from the grip of winter with Temps over 40 and some thawing. I got some of the ruts out of the snow in the RCR parking lot. And a couple of days ago Gary from the Port made a couple of passes and cleaned things up.

People have been talking boats. A fair amount of activity lately. Canadian dollar is only a few cents lower than ours, bringing lots of requests from across the border.

Speaking of border...Rick Lenard and I went to the Toronto Boat Show last Monday. The weather was good and the drive easy. It was good to see boats not covered with snow. Kinda got the juices flowing. The new Beneteau line up looked great and so did Hunter's display.

WOW! The winter boat show specials have started.

Hunter unveiled their 2010 Winter Boat Show Special

FREE MARINER OPTION PACKAGE

A great deal!

For example, on the popular Hunter 33, the package includes In-mast Mainsail Furling, Harken Traveler, Jib sheets led to winches at the Helm, 29 HP Yanmar Engine Upgrade, Refrigeration, ST60 Knot & Depth, Stereo w/CD Player and Cockpit Speakers, and Lewmar folding wheel. That's a \$9,100 saving!

Did you read the News from the Sidney-Hobart Race?

Beneteau's new First 40's were 1st and 2nd overall. Quite a feat for Beneteau. Carrying on the Legacy of the First Series 40.7's, one of which won this race a few years back. Check RCR's web site for pics I took when in Annapolis last fall. Impressive boat.

The Ice fisherman with their huts are out, and if the conditions cooperate iceboating will start soon.

Iceboating: We just need Mother Nature to provide us with some cold...really cold temps and we'll get some stiff water on the Bay.

Iceboat Flea Market: DN ice boat for sale - contact Jay Little, 814-474-4918, WK 814-455-2061. Send me a list of ice boat gear that's been gathering dust in your basement or garage. One man's clutter (something I'm an expert with) is another man's treasure.

Here is an interesting link to EYC's web site on Iceboating:

<http://www.erieyachtclub.org/sailingfleet/iceboating.htm>

TIP: Get down to your boat over the weekend. The recent thaw may have caused some changes...bad things? How about the wet snow load damaging your cover? Or maybe the horses you had your mast across have heaved or fallen. Jack stands may have loosened up or bases shifted. Your neighbor's flimsy cover had ripped and exposed grommets are beating the BLEEP out of YOUR Gelcoat. Cradle may have shifted or worse. Point? Check it out!!!

If you are in the market for a boat...new or used especially...you have been surfing the net evenings and weekends. ("every waking moment," according to one of my clients and his bride). Very Important! If you find something interesting...have your Broker...hopefully RCR make the 1st call for additional info.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It cost YOU nothing to use us...the seller pay our fee. We split the commission with the listing brokerage...just like in real estate.

Why navigate the minefield of buying a boat on your own...risking not only you money, but your time and patience. Don't learn the hard way. Use a professional.

We do business in your community...our community...trust us to do the job for you. Since 1972

The Erie Power Squadron will be holding their spring Safe Boating Classes

Starting March 8th and running through April 26th

Course will be held Mondays 7 - 9 P.M.

Bayfront Center for Maritime Studies

40 Holland Street (Behind the Library)

The Squadron's course will provide you with knowledge needed for recreational boating and will enhance your safety and enjoyment of the sport.

Course instruction includes:

Boat types and nautical terminology

Knots and lines

Adverse conditions and emergencies

Basic Seamanship and boat handling

Navigation rules

Marine radio
Trailer
Chart reading and basic plotting
Navigation aids
Personal watercraft operation

Federal, State, and local Laws and regulations

This is an ideal course for the new boater, someone who is considering their 1st boat purchase, or someone not familiar with boating in coastal or inland waters. The course is meant to interest the whole family. Children over 12 are welcome.

The course meets Pennsylvania and National Association of State Law Administrators requirements. A certificate will be issued upon successful completion of the course to operate a PWC in the State of Pennsylvania after you send in your application and \$10 registration fee to the PA Fish & Game Commission.

Most insurance companies offer a premium discount upon completion

Certified Instructors from The Erie unit of the US Power Squadron teach the various classes

The instruction is free. A minimal \$40 fee for books and material is required at the 1st class

For questions and pre-registration contact:

Erie Power Squadron (814)878-3636

Tony Kloszewski (814) 899 6204

akloszewski@roadrunner.com

Featured Used Boats:

Sail:

2005 Beneteau 423 Northern Lights - lightly used, less than 100hrs, Raymarine Tridata, wind, Chartplotter/GPS, Radar, Autopilot. AC/Heat, custom cockpit cushions and custom salon cushions, 2 head-2 cabin layout, CD disc changer, electric windless, in-mast furling, RF Genoa, Asymmetrical Cruising Chute and more. http://www.rcryachts.com/pre_owned_detail.asp?sid=03575098X1K21K2010J1117I21JPMQ3655R0&veh=939135

1982 S2 8.5 Meter (28') Dolce Vita - new roller furler, Tac-tic wireless wind, tiller pilot, CD, easy to sail and ready for spring. Great family boat to get you started. http://www.rcryachts.com/pre_owned_detail.asp?sid=03326532X1K21K2010J1I22I03JPMQ3655R0&veh=1453216

Power:

2006 260 Searay Sundancer - like new, mid cabin, vberth, enclosed head w/shower, Bimini with camper top, radar arch, AC/Heat, electric windless, CD. 5.7 liter Mercruiser 300hp 100 hrs http://www.rcryachts.com/pre_owned_detail.asp?sid=09171106X1K21K2010J1I24I46JPMQ3655R0&veh=1373106

1999 Searay 330 Express Cruiser Wine & Roses- Immaculate boat. Loaded with gear. AC/Heat, 2 year old canvas like new, beamy (13' 5") twin 7.4 Mercruiser inboards. 600 hrs of freshwater use. http://www.rcryachts.com/pre_owned_detail.asp?sid=09171106X1K21K2010J1I24I46JPMQ3655R0&veh=1412913

Now for a little fun. The World's Easiest Quiz:

- 1) How long did the Hundred Years' War last?
- 2) Which country makes Panama hats?
- 3) From which animal do we get cat gut?

- 4) In which month do Russians celebrate the October Revolution?
- 5) What is a camel's hair brush made of?
- 6) The Canary Islands in the Pacific are named after what animal?
- 7) What was King George VI's first name?
- 8) What color is a purple finch?
- 9) Where are Chinese gooseberries from?
- 10) What is the color of the black box in a commercial airplane?

Check your answers below:

- 1) *How long did the Hundred Years War last?* 116 years
- 2) *Which country makes Panama hats?* Ecuador
- 3) *From which animal do we get cat gut?* Sheep and Horses
- 4) *In which month do Russians celebrate the October Revolution?* November
- 5) *What is a camel's hair brush made of?* Squirrel fur
- 6) *The Canary Islands in the Pacific are named after what animal?* Dogs
- 7) *What was King George VI's first name?* Albert
- 8) *What color is a purple finch?* Crimson
- 9) *Where are Chinese gooseberries from?* New Zealand
- 10) *What is the color of the black box in a commercial airplane?* Orange (of course)

I failed too!

I'm looking for you favorite grilling recipes that you enjoy aboard or in the backyard. Send them to me and I'll share them with our readers and give you some kudos'. How about some prizes for the best?

***Let the people we love know it. Take the time to show it.
Don't be afraid to express yourself.
Seize the day!***

***Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time
Together...Relaxation... Romance... memories for a lifetime...
THAT'S SAILING!***

Tips, Products & Services:

Viking Trailers is offering a 10% discount on all Trailer parts and service work. Just say "RCR Newsletter" and receive your discount. Viking also offers Sailboat Hull, Boot stripe and

Topside painting, in house only.
Viking 724-789-9194

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

rblakley@rochester.rr.com Julie Blakely
Custom Covers & Canvas: 716-298-5946, Rich or John
Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006
justyn@niagaragraphic.com
<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

Great books about a Great Lake <http://chimneybluff.com>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

For Sale or partial trade: 2004 6hp Nissan long shaft...very low hours / stored indoors. Want short shaft 2hp for dinghy. jkrcrew@yahoo.com

Have an unloaded power boat trailer that needs to be brought up from St. Petersburg, Fl to the Buffalo area in the spring. I'm seeking a "snow bird" returning to WNY that would be interested in helping out. Please contact Jeff at 585-880-8012.

For Sale:

1) Chutescoop, used very little, 30' long, 9" diameter - excellent condition, \$125

(For your info the following info is from the Chutescoop site : Chutescoops are sized according to sail luff measurements (use the "l" dimension of the boat if the sail luff is not known). Chutescoop sleeves are supposed to be shorter than the sail luff. On cruising spinnakers, use a Chutescoop that stops just short of the leech clew (unless the measurement between luff length and leech length is excessively long). On poled spinnakers allow 3 to 4 feet of sail below the sleeve to permit the pole to be trimmed.)

2) Propeller, 3 blade bronze, 17 x 14, \$200 OBO

3)2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

4) 2 offshore orange PDF's, adult size, \$25 each or BO, photo on request
contact rwaller@twcny.rr.com or call Bob at (607)387-5207

Cleaning out the Basement:

28" diameter stainless wheel

34" diameter varnished teak wheel

40" diameter stainless wheel

Force 10 grill

33# Danforth anchor

Tbooth@k-100.com

For Sale:

Used Pathfinder 18" 2KW Radome \$400

brian@rcryachts.com

716-799-4860

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.