

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, March 19, 2010 10:21 AM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, March 19, 2010

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1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: We just returned from a rather busy trip to the East Coast where we managed to fit in visits to Hall Spars, Waterline Systems, C&C Composite (the one in Bristol, RI, not those guys in Ohio), Sabre Yachts in Maine, and the annual J/boats dealer meeting. Read more about it in my Commentary section below.

If you get the answering machine today when you try to call any RCR office or staff member it is because we are holding our annual spring planning meeting. Almost all RCR staff take part in this session where we make our plans for the busy launching season we are about to start in a couple of weeks. This is one of those years when the ice cover is less than normal and we have the opportunity for an early spring launch. So get your boat ready!

Regular readers of this newsletter will recall that we often remind you to book your spring work early. Well, "early" has come and gone, but now is much better than later. Later will likely mean disappointment.

Darren Wright & Adam DePeters represented RCR at the Holimont Ski Day last Friday. Darren reports that turnout was light, a real shame considering the facility, the nice lunch, party after and good skiing conditions. Don't make the mistake of missing this event next year.

There are still some seminars scheduled for March and April, check the list.

The last couple of years have been quite trying for most people in most businesses, and that certainly applies to the boating industry. Being that we are in a leisure industry that is supposed to be discretionary and not of necessity, boating has been hard hit. This applies far more to the powerboat industry than it does to all things sailing, but everyone in our business had to tighten their belts. We at RCR were more fortunate, and maybe we did some things right, but we fared much better than most. Having been in this

business for 38 years and having gone through tough times before certainly helped us weather the storm. But since the first of the New Year we have seen a dramatic improvement in sales activity. In several cases we sold used boats within a couple of days of listing them. This has brought about a need for more boats to sell, so if you are thinking of selling or trading, now is a great time. You will note that there are MANY changes in the Boats for Sale section below, our guys have been hoppin', selling almost a boat a day in March.

Along with the increase in used boat activity has come a resurgence in new boat shopping as well. There are a number of situations where a new boat makes more sense than a used one, and we can explain why.

Why would you care if boats are selling? I guess because most of you either own a boat or plan to buy one, and being a sizable asset you should have some idea of the value or likelihood of making a sale or purchase. And if you do plan to sell, you might want to list with those who have proven to be good at it.

March 27, Erie's "WINE on the LAKE" at the Bayfront Convention Center
2pm - 4:30pm & 6pm - 9pm. RCR's Tracy Buczak will have 2 boats on display while you taste your way around. Boats & Wine, what could be better than that!

Lake Erie Satellite Ice View: It's almost all gone!

<http://coastwatch.glerl.noaa.gov/modis/modis.cgi/modis?region=e&page=1>

This week's commentary is my trip to New England

Schooner's is now on Facebook. Anyone interested in becoming a "fan" just type in "Schooner's Riverside Pub" in the SEARCH field at the top of the page. We will be posting our music calendar, menu and lots of photos.

Shirley Dunlap, Sales Office, Shumway Marine & Schooner's Riverside Pub

RCR Yachts, J/Boats and Beneteau USA are now on Facebook

Hall Spars Special: Attention One-Design Sailors: 15% Off Hall One-Design Products. From March 1 to March 31, 2010, receive 15% off all Hall-made products for one-designs. This includes running rigging (sheets or halyards that require splicing or whipping), standing rigging, carbon-fiber spinnaker poles, and QuikVangs. Visit our store for complete details. Here's just a sample of the savings:

<http://hallinc469.corecommerce.com/cart.html>

For Sale or partial trade: 2004 6hp Nissan long shaft...very low hours / stored indoors. Want short shaft 2hp for dinghy. svminktoad@yahoo.com

Schooner's Riverside Pub will open for the season on Wednesday May 19.

33rd America's Cup Winner BMW Oracle Racing hats, t-shirts, polos, bags & shorts! To celebrate the first US America's Cup victory in 18 years, Team One is now offering the Team BMW Oracle Racing Collection by SLAM. Visit our webpage for all the details about these new products!! The collection will be available online and phone orders only.

Don't forget to join our group on Facebook!

<http://www.facebook.com/group.php?gid=35254082207&ref=ts>

Team One Newport

Celebrating 25 Years as The Foul Weather Gear Experts!!!

<http://www.team1newport.com>

(800) VIP GEAR

Lats & Atts Newsletter:

http://campaign.constantcontact.com/render?v=001-uge82qIMgm_oUox_-ayT7-pw3kuA2HbRZ6WpX3ZVpeSpaMSVi_H1Z_y8gywzcU0rWw2VOQzZVnKPGD347WEQCkMunRti7S-Vbw27Wj72Js%3D

Lats & Atts Magazine on line: <http://www.seafaring.com/magazine/>

Lack of Snowbirds grounds air show, from the *Niagara Gazette*: "The Niagara Falls Air Reserve Station's Thunder over Niagara air show is on hold till 2011 due to the cancellation of the May event's main act. The air show had been scheduled for May 8 and 9, but officials announced it was on hold after the main aerial act, the Canadian Forces Snowbirds Demonstration Team was unable to fulfill its commitment due to a delay in the start of their show season. Additionally, other major jet teams were unavailable."

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO
 Rick Lenard 716-472-4702 Buffalo Sales
 Corbo Corbishley 585-752-2530 Rochester Sales
 Tracy Buczak 716-680-4554 Erie Sales
 Bruce Lort 716-998-7545 Youngstown Service
 Darren Wright 716-572-2312 Buffalo Service
 Brian Buczak 716-799-4860 Warranty

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$5,900, Youngstown rick@rcryachts.com

WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

Used Boat Updates: The following is only a partial list of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to www.rcryachts.com

46' Beneteau Oceanis 461 2001 "Beach Buoys" *NEW TRADE* Bruce Farr Design, Former "Boat of the Year" by Cruising World, 5' 9" draft, 63 HP Diesel, 218 Gallons of Water, Beautiful Varnished Cherry Interior. Professional Epoxy Bottom Job, In-Mast Furling Mainsail, Windlass, 19 Opening Ports & Hatches, 6'5" headroom, Refrig, Freezer, Microwave, Autopilot w/Remote, Plotter, Radar, TV/DVD, Inverter, Air Conditioning & Heat, Electric Heads, Electric Winch, Custom Canvas, Lots more, tracy@rcryachts.com, lying Erie, PA \$179,900

36' Beneteau First 36.7 2002 *NEW TRADE* Race & Cruise Equipped, Seven Sails, H&C w/Shower, 110 Dockside Power, Wind, Depth/Speed, Stereo, Propane Stove/Oven, Tides Mainsail Track, 2009 Autopilot, GPS, Chartplotter, Harken Furling, Dodger, Full Winter Cover, Dutchman for Mainsail, Carbon Pole, Steel Cradle, Rochester, \$109,900

34' Beneteau 34 2009 *NEW TRADE* Like New, Owner Liked it so much he traded up to a new Beneteau 40. Loaded and turn-key ready, sails great. Draft 4'6", In-Mast Mainsail Furling with Vertical Battens, 110V, Charger, Propane Stove/Oven, Microwave, Stereo, Cockpit Shower, Electric Toilet, Color Plotter, GPS, Radar, Speed, Depth, Wind, Fishfinder, Autopilot, Extra Winch, Extra Battery, VHR w/Remote at Helm, Genneker gear, Steel Cradle, Ithaca, NY \$129,900 Rick@rcryachts.com, 716-472-4702

28' Albin Cumulus 1980 "My Option" *NEW LISTING* A very good sailing boat that races successfully but is easy to handle for daysailing. Buffalo \$9,900

27' Catalina 27 1978 30HP Atomic 4, *NEW LISTING* Dinette Interior, 2009 Upgrades, VHF, Tillerpilot, New Batteries, Depth, Charger, Stereo, Erie \$5,995

46' Beneteau 46 2010 *SOLD*

46' Beneteau 461 2001 "Beach Buoys" *NEW TRADE* Erie, PA \$179,900

42' Catalina 42 2000 *UNDER CONTRACT*

41' Hunter 41 Deck Salon 2010 *SOLD*

38' Hunter 386 2003 "Livin' Beyond Zero" *UNDER CONTRACT*

36' Beneteau 361 2002 "Blue Moon" *UNDER CONTRACT*

36' Beneteau First 36.7 2002 *NEW LISTING* Rochester, \$109,900

36' Catalina 36 *UNDER CONTRACT*

35' C&C 35-3 "Allegro" *REDUCED* to \$49,900

35' Schock 35 1991 *SOLD*

35' Hunter 356 2002 *UNDER CONTRACT*

35' J/35C 1991 "Jibe Talkin" *NEW LISTING* Rochester, \$99,000

35' Freedom 35 1996 "Sans Souci" *UNDER CONTRACT*

34' Beneteau 343 2007 "Gatsby" *UNDER CONTRACT*

34' Beneteau 34 2009 *NEW TRADE* Ithaca, \$129,900

34' Hunter 34 1983 *SOLD*

34' Hunter 34 1984 *SOLD*

34' Sabre 34 1981 "Carnival" *UNDER CONTRACT*

33' J/100 2006 "Patriot" *NEW LISTING* Buffalo \$119,900

33' Precision 11M with trailer *SOLD*

33' Newport 33 *SOLD*

32' Beneteau 323 2004 "Jersey Girl" *UNDER CONTRACT*

31' Beneteau 311 1999 "Firefly" *SOLD*

30' Tartan 30 *REDUCED* to \$13,900

30' Pearson 30 1973 *UNDER CONTRACT*

30' Hunter 30 1977 "Speedy" *NEW LISTING* \$12,500 Erie

30' Cal 9.2 1981 "Al Steamer" Buffalo *REDUCED* \$10,900

29' C&C 29 1977 "Persistence" Erie \$17,900 *UNDER CONTRACT*

29' J/29 1984 "Thunder" Diesel, Fractional Rig Buffalo *REDUCED* \$7,900

29' Ericson 29 "Kokomo" *REDUCED* to \$14,900

29' Hunter 29.5 1994 "Skimmer" *NEW LISTING* Erie, \$37,900

29' C&C 29-1 1977 *UNDER CONTRACT*

28' Albin Cumulus 1980 "My Option" *NEW LISTING* Buffalo \$9,900

28' Classic Abbott 28 1967 "Salescall" *NEW LISTING* Buffalo \$7,400

28' S2 8.5 Meter 1982 *UNDER CONTRACT*

27' C&C 27-1 1971 *SOLD*

27' Catalina 27 1978 Inboard *NEW LISTING* Erie \$5,995

24' O'Day 240 *SOLD*

Power:

33' Egg Harbor 33 Convertible 1985 "Bomba Charger" *NEW LISTING* Near Bristol Condition, Chartplotter, Radar, Refrig, Depth, Flybridge Enclosure, Twin 454 Crusaders with 724 Hours, Erie, \$54,900

31' SeaRay 310 Sundancer 1998 "R Time" *NEW LISTING* Loadmaster Trailer, Twin 5.0 Mercruisers,

Genset, Air & Heat, TV, DVD, Windlass, New Camper Canvas, Erie, \$64,900

30' SeaRay Weekender 30 1988 "Osmosis" *NEW LISTING* Always stored indoors, very nice condition, 500 hours, 5.7L 260 HP Mercruiser Inboards, not IO's, new canvas, AC/Heat, Erie, \$29,900

65' Custom Passenger Ferry 1998 "Horizon" *NEW LISTING* Dunkirk \$424,900

43' Bayliner 4387 1991 "Junkyard Dogs" *REDUCED* to \$95,000

40' Mainship 40 1994 *REDUCED* to \$89,900, Erie

36' Sportcraft Fishmaster 36 *REDUCED* to \$62,900 Will consider trades

34' Sea Ray 34 Express *SOLD*

33' Egg Harbor 33 Convertible 1985 *NEW LISTING* Erie, \$54,900

31' SeaRay 310 Sundancer 1998 "R Time" *NEW LISTING* Erie, \$64,900

30' SeaRay Weekender 30 1988 *NEW LISTING* Erie, \$29,900

30' SeaRay 300 1989 *UNDER CONTRACT*

30' SeaRay 300 Sundancer "Red Dog Leader" *REDUCED* to \$72,900, Erie

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Special Membership Opportunity at Point Abino Station, A facility of the Buffalo Yacht Club. The club is happy to announce a new membership classification designed exclusively for Canadian citizens using our Point Abino facilities. In recognition of the fact that there may be a number of Canadian yachting enthusiasts who would like to take advantage of our superior, weather-protected location, our recently dredged deep-water basin, our renovated shore side facilities along with our informal Yacht Club ambience and social scene, a special membership class has been created for exclusive use of our Point Abino Station. 1007 Point Abino Road, Ridgeway, Ontario

Membership Highlights

- Complete use of our Pt. Abino facility including basin, buildings, grounds, pool complex and tennis courts
- Simplified fee schedule will include only 2 charges: 1 all-inclusive membership fee and 1 all-inclusive slip fee
- Slip fees include dockage, security, hydro and pumpouts
- All charges are payable in Canadian dollars

Point Abino members are welcomed and encouraged to make occasional use of the Buffalo Clubhouse restaurant and lounge. Restaurant, party and event reservations will be accepted. Charges at the Buffalo facility will be payable in U.S. dollars.

To answer any questions you may have or to receive a membership application, please call any of the following individuals:

Ruth Sparks (905) 651-7957, Pt. Abino Program Director

pointabinostation@buffaloyachtclub.org

Tearria Wright (716) 883-5900, Club Operations Manager

Visit Us On The Web: www.buffaloyachtclub.org

Starting March 8th through April 26th, Erie Power Squadron Safe Boating Classes. Course will be held Mondays 7 - 9 P.M.

Bayfront Center for Maritime Studies
40 Holland Street (Behind the Library)

The instruction is free. A minimal \$40 fee for books and material is required at the 1st class

For questions and pre-registration contact:

Erie Power Squadron (814)878-3636

Tony Kloszewski (814) 899 6204

akloszewski@roadrunner.com

March 20, First Mate Safe Return© Course: A boating safety course offered exclusively by the Sodus Bay Maritime Captains Association. As a First Mate aboard your boat, just how familiar are you with its operation? What if the Skipper should become disabled? Would you know what to do? Would you know how to call for help? Would you be able to tell rescuers where you are? Would you be able to navigate to a safe port?

The First Mate Safe Return course is designed to teach fundamental skills that will enable a First Mate to do the right thing if the Skipper should become disabled for whatever reason. The course will be taught by Coast Guard Licensed Captains and will include a half-day classroom lecture and on-the-water coaching and demonstration on your own boat. The schedule for the half-day classroom lecture is:

Date: Saturday, March 20, 2010

Time: 8:00 AM to 12:00 N

Place: Genesee Yacht Club, 10 Stutson Street, Rochester, NY 14612

Fee: \$75

The on-the-water coaching and demonstration may be arranged at the mutual convenience of the First Mate and a Captain Instructor from Sodus Bay Maritime Captains Association or, at the option of the student, may be conducted by the student's Skipper.

If interested, you may register by contacting Captain Jack Morris (585) 703-4439, jmorris599@aol.com or Captain Bob Paiement (585) 377-6518, rpaiement@rochester.rr.com

March 24, Sailing Seminar: Basic Sail Trim, Basic crew work, China light
Obersheimer's Sailor's Supply 716-877-8221
and Ullman Sails Buffalo 716-447-9766
7:15 TO 9:30 PM, 1884 Niagara St. Buffalo New York 14207

March 27, Erie's "WINE on the LAKE" Bayfront Convention Center
2pm - 4:30pm & 6pm - 9pm RCR will have 2 boats on display while you taste your way around. Boats & Wine!

April 10, RCYC is holding a safety at sea seminar, sanctioned by US Sailing. Attendance qualifies participants for Newport Bermuda and other offshore races. That said, the material is great for both racers and cruisers. The event takes place on April 10 in Toronto. I wonder if you could make a mention of it in your newsletter? We already have some folks coming up from the Buffalo area. Thanks to Val Matison. More info on the site: <http://www.safetyatsea.ca>

April 15-17, Buffalo Boomdays www.boomdays.com

April 28-June 30, USCG Sailing Skills and Seamanship Course: The United State Coast Guard Auxiliary Division 092-03, Buffalo, NY will conduct a Sailing Skills and Seamanship course for 10 weeks each

Wednesday from April 28 to June 30. The course will be held at the West Side Rowing Club at the Foot of Porter Avenue, from 6:30-9:30 PM.

The U.S. Coast Guard Auxiliary's Sailing Skills and Seamanship Course is a comprehensive course designed for both experienced and novice sailboat operators. The course is presented in two parts:

Part 1: Ten core requirement lessons

Part 2: Six elective lessons that will enhance the skills required for a safe voyage in all conditions.

Students who elect to take and pass examination for Part 1 will receive the NASBLA Safe Boating Card.

The course will be taught by US Coast Guard Auxiliary qualified instructors and includes these subject areas:

Part 1: About Sailboats // How a Boat Sails // Basic Sailboat Maneuvering // Rigging and Boat Handling // Equipment for Your Boat // Trailering Your Sailboat // Aids to navigation // The Rules of the Nautical Road // Inland Boating // Sailing Safety

Part 2: Sail Trim and Boat Handling // Introduction to Navigation // Engines for Sailboats // Lines and Knots for your Boat // Weather and Sailing // Your Boat's Radio

The course fee is \$85.00 which includes the 454 page Sailing Skills and Seamanship course book.

To register or for more information contact:

Dan Massing at 716-799-7182 or at e-mail flotilla33@verizon.net

Don Hassenfratz at 716-684-5336 or at e-mail dahazz_2@earthlink.net

May 8-9, Thunder Over Niagara Air Show in Niagara Falls, CANCELLED

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

Buffalo Winter Sailing Seminar Schedule 2009-2010

Sponsored by:

Obersheimer's Sailor's Supply 716-877-8221

and Ullman Sails Buffalo 716-447-9766

7:15 TO 9:30 PM, 1884 Niagara St. Buffalo New York 14207

Mar 24 Basic Sail Trim, Basic crew work, China light

Apr 7 Using the Rules to Sail Smart, Optimizing the Boat Top to Bottom

Apr 8 Basic Boat Handling, Docking, Starting, Mark Rounding, China Light

Apr 21 China Light Organizing Meeting

Buffalo Sailing Adventures Reports a Fantastic First Year in Buffalo!

Schooner Spirit of Buffalo arrived in town May 10, 2009 to a warm welcome and much anticipation about our first season of operation in Buffalo. We are happy to report that 2009 was an extreme success, with the vessel sailing regularly and providing the public with incredible sailing experiences on Lake Erie through our public cruises, charters, education programs and kids' pirate adventure sails.

Serving thousands of passengers and hundreds of youth, the Spirit of Buffalo could be seen sailing seven days a week, rain or shine, and persevered through one of the coldest summers on record to maintain a busy operating schedule. Pirate Adventure Sails were a hit with kids and parents alike, as we transported little ones to a fantastic pirate world through sailing, music, costume and storytelling.

Education programs with our partner, Buffalo Urban Outdoor Education, gave youth - many of whom had never been on the water before - the opportunity to learn about aquatic science and environmental issues in a unique and dynamic environment on the water.

Families, company groups, friends and individuals joined us on Charters and Public Cruises and enjoyed the serenity of sailing peacefully on a traditional sailing vessel along our historic waterfront, gaining views of our city many had never seen or experienced. We could not be happier with the results of Year One and we are

very excited as we gear up to spring's arrival and the start of what is sure to be a busy and successful Year Two.

We are currently booking charters, public sails and education programs for 2010 so call today! For passenger sails please call 796-7210 and visit www.spiritofbuffalo.com . For education programs please call 796-8393 and visit www.buoe.org .

We are looking for great people to join us for our 2010 sailing season and will be hiring part-time and full-time crew! Deckhands will be responsible for the following:

- Assisting passengers in safe boarding and giving direction when needed.
- Assisting on deck with departure and docking procedures.
- Assisting/leading raising and striking of sail.
- Assisting with serving of food and beverages.
- Performing excellent customer service at all times and maintaining a clean and neat appearance.
- Teaching hands-on environmental education program to youth ages 8 - 18.
- Learning emergency procedures, performing drills and ensuring safety of passengers during emergencies.
- Preparing vessel for trips and cleaning up after trips, including cleaning, storing, storage of sail, etc.

Please see the following requirements:

- Must have a high school diploma and be at least 18 years of age.
- Must be physically able to lift 50 lbs.
- Must be willing to spend time outdoors in extremes of weather (heat, sun, rain, wind).
- Customer service experience is a plus.
- Sailing experience is a plus.
- Education/teaching experience is a plus.
- Must be able to pass a pre-employment drug test and be part of a random drug testing program. No exceptions.

Customer Service is a top priority and this is an ideal position for anyone who likes to spend time outdoors in a unique setting! Opportunities for advancement abound; all crew will receive training in sailing and safety operations including steering and sail handling and all crew will be eligible to receive certified Sea Time Letters at the completion of their time with the company.

For more information about our cruises and our company please visit www.spiritofbuffalo.com.

If you are interested in applying for a position, please email or mail your resume and a cover letter stating why you are interested in this position to:

Captain Rich Hilliman
825 Ashland Avenue
Buffalo, NY 14222
rich@spiritofbuffalo.com

Comments & Articles of Interest:

My East Coast Tour, by Don Finkle: "I managed to fit a lot into my trip last weekend, planned around the annual J/boats dealer meeting in Bristol, RI. We met at the factory where the J/95 and new J/111 are being built. This is a beautiful new facility where they also build a variety of other FRP products, including the North Coast and Albin powerboats, hulls and decks for the Hunt powerboats that are finished nearby, and bodies for classic Cobra sportscar replicas. One of the more interesting products they build are fiberglass barges with bathrooms on top, these are hard to describe but actually very nice. I've been around boat factories for almost 40 years, and the mold and glass work being done here is some of the most impressive

I've seen.

The J meeting covered a variety of topics but the highlight was the design and construction presentation for the new J/111. We were able to see the hull mold and the deck plug, and actually climb around on the latter. This is going to be one very nice ride. Ben Hall of Hall Spars stopped by to tell us about the rig for the 111, including a special new carbon composite being used on the mast. Next week we will report in more detail. First boat is scheduled to be sailing in June.

Before the J meeting I managed to visit the nearby Hall Spars plant, what an amazing facility that is. Hall built part of the wing mast for the boat that just returned the America's Cup to the US. Ben and Nan Hall gave me a super tour, I love their products and when you see how they are built you will understand why the quality is so superior. After the J meeting I stopped to see my friend Randy "Dunes" Borges at his Waterline Systems shop. The building was full and he has lots going on, including building three new J/105s. Next up for Dunes is finishing a run of J/80's.

On Monday we wrapped up our trip with a visit to Sabre Yachts in Maine. A keel was being installed on a new Sabre Spirit while we were there, that boat is headed to Toledo. Bentley Collins, head of marketing and sales for Sabre, gave me a detailed tour. There have been many changes at Sabre since my last visit. What hasn't changed is the way they attend to all the details of construction, which is hard to do if you built at a higher rate of production. Sabre has the ability to do some semi-custom work on their yachts, so each one is a reflection of the owner it is built for.

Aside from the slower rate of production, Sabres are "stick built", meaning the furniture inside is cut of wood for each boat and actually becomes a structural part of the boat. Rather than using a molded fiberglass pan to which the accommodations are attached, the interior can be changed without too much trouble because you are dealing with wooden parts that are cut for every boat, rather than mass-produced. Beautiful wood abounds everywhere inside, while the exterior is low-maintenance. At the same time Sabre uses modern materials and methods for their laminations and all fiberglass parts. We'll tell you more next time.

Next week I'll go into more depth on the details of each plant on the tour."

Follow the Perry's Down South: (S/V Autumn Borne)

www.autumnborne.blogspot.com

Read more about the travels of "Star of the Sea": <http://www.sailblogs.com/member/star/>

New Boat News:

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 43, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak: "I wasn't sure if I was going to find the time to write this. It's been a heck of a week. Keeping up with last week's flurry of activity and follow up as well as fielding a couple of more offers and driving to Rochester for a visual inspection of one of the boats that went under contract last week late. OK...take a breath. What a difference a year makes.

Everyone was upbeat last night at EYC for Saint Patrick's Day. Nice to chat and talk boating when the sun is still out later each evening. Can you feel it? I mean the attitude change?

Did you see the ice cover via the satellite photo? Check it out.

<http://coastwatch.glerl.noaa.gov/modis/modis.cgi/modis?region=e&page=1&template=sub&image=a1.10076.1848.LakeErie.143.250m.jpg>

I had 3 different people stop to ask and look about boats. A very good sign. Speaking of signs...I better get my lighted sign out front updated to read;

**"Come see us at Erie's WINE on the LAKE
Saturday March 27th
Bayfront Convention Center
2pm - 4:30pm & 6pm - 9pm
RCR will have 2 boats on display while you taste your way around
Boats & Wine
Nice ring to it**

**Imagine yourself watching one of Erie's famous sunsets, anchored out near Gull Point with someone special...soft music...a glass of wine...sigh
Make that dream come true**

What's Wine on the Lake?

It's your opportunity to taste regional wines, sample gourmet cheese and fare from local restaurants and shop for unique gifts and household treasures from a myriad of local, craft businesses. Chef William will be cooking again, too! There's plenty of parking and we'll help you get the wine & gifts you buy to your car.

For Tickets:

<http://www.wsee.tv/wineonthelake/tickets.php>

I spoke to Doug Beers last night and there have been over 3,200 tickets sold so far' I'll bet that number tops 4,000 by event time.

Don't procrastinate if you want a new or used boat for spring. The best listings are being grabbed up at pretty good prices. If you're thinking of selling call us. We need more listings. Under contract just in the last couple weeks here ...1984 Hunter 34, 1977 C&C 29, Schock 35, New Beneteau 37 and new Beneteau 46. I'm working on several offers. Buffalo and Rochester have a C&C 29, C&C 33, Beneteau 311, New Beneteau 40, Beneteau 37, Searay 34 Express, #4 Irwin Citation, 2005 Sabre 386. More on the list every week. We can add 343 Beneteau, 300 Sundancer, S2 8.5 Meter, Catalina 42, Precision 11 Meter, Schock 35, Hunter 356, Hunter 386, Beneteau 361, Freedom 35, Person 30, Oday 24...and more.

We have an unbelievable deal on our 2010 Beneteau 31 that arrived just in time for the Syracuse Show. Contact your local broker for details.

If you are in the market for a boat...especially if used...you have been surfing the net evenings and weekends. ("every waking moment," according to one of my clients and his bride). Very Important! If you find something interesting...have your Broker...hopefully RCR, make the 1st call for additional info.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It cost YOU nothing to use us...the seller pay our fee. We split the commission with the listing brokerage...just like in real estate.

Why navigate the minefield of buying a boat on your own...risking not only you money, but your time and patience. Don't learn the hard way. Use a professional.
We do business in your community...our community...trust us to do the job for you. Since 1972.

Below are two testimonials from RCR customers using RCR Erie as the "Buyer's agent."

"After selling my old boat for me in record time I decided work with RCR again to help me locate my next purchase. I visited 3 vessels with Tracy setting up the appointments and making the initial contact with the listing brokers, all of whom he knew. Valuable info was passed on to me. Ultimately the boat I choose on was located in Canada and I expected a lot of problems having to navigate tons of paperwork. In the end Tracy made the entire process easy, he handled setting up the appointment to view the boat, managed the offer process, contacted a marine surveyor he knew near the vessel and handled all the necessary paperwork involved with customs and transporting a boat out of the country."

Gary

Another situation involved a powerboat out of town and is still an ongoing process. There is a bank and title issue to be resolved. Here is the Buyers comment from a recent email regarding the problem.

Tracy, Thanks for the heads up. This is why I don't mind using a broker as a buying agent.

Keep me posted.

Thank you, Randy

Featured used boats:

Power:

2002 Searay 300 Sundancer Red Dog Leader - Just reduced to \$72,900 - only 137 hours on her Twin Mercruiser 5.0L/MPI Bravo III's, AC/Heat, Chartplotter/GPS, CD Changer & much more.

http://www.rcryachts.com/pre_owned_detail.asp?sid=7226199E-02X2K25K2010J3I43I02JPMQ3655R0&veh=1310986

2006 Searay 260 Sundancer - Only 62 hours on her Mercruiser. AC/Heat, Windlass, great galley, mid cabin, Camper canvas & mooring cover, a STEAL at \$59,900.

http://www.rcryachts.com/pre_owned_detail.asp?sid=05929682X3K12K2010J8I44I51JAMQ3655R0&veh=1373106

Sail:

2007 Beneteau 323 Estancia - Like brand new. Only 30 hours on her Yanmar, custom Covers Winter cover and frame, Binnacle cover, autopilot, Bidata and wind, Custom sleeping mattress covers by the Lovely Phyllis, CD, XM Radio and more. Reduced to \$92,900.

http://www.rcryachts.com/pre_owned_detail.asp?sid=02681696X3K12K2010J8I49I16JAMQ3655R0&veh=1403898

2005 Hunter 27 Sail Mate - Lightly used Yanmar, Wheel, refrig, Raymarine instruments, knot depth, wind, autopilot Chartplotter/GPS, Roller furling, in-mast furling main. Only \$54,900. a great new Glenn Henderson design. Easy to handle and sail shorthanded.

http://www.rcryachts.com/pre_owned_detail.asp?sid=03180506X3K18K2010J4117I25JPMQ3655R0&veh=1347628

Reminder: Let RCR help you with installs and service work. RCR's staff in all locations can do a quality job for you. **Make your plans early** and get on the schedule before the Spring Commissioning season starts. Call me to schedule here in Erie. We can help you with bottom painting, buffing and waxing, bright work and more as well. ...But please schedule early. Schedules are filling up.

Contact RCR Service:

Buffalo Yard, Darren Wright 716-572-2312
 Youngstown Yard, Bruce Lort 716-745-7545
 Brian Buczak, Service and Warranty, 716-799-4860
 Parts & Warranty, Sara Galbreath, RCR Erie, 814-455-6800

RCR Yachts of Erie will offer to set up a **FREE VESSEL SAFETY CHECK** for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: tracy@rcryachts.com

A Vessel Safety Check is a courtesy examination of your boat (Vessel) to verify the presence and condition of certain Safety Equipment required by State and the Federal regulations. The Vessel Examiner is a trained specialist and is a member of the United States Power Squadron. They will also make certain recommendations and discuss certain safety issues that will make you a safer boater.

This is not boarding or a law enforcement issue. No citations will be given as a result of this encounter. They will supply you with a copy of their evaluation so that you may follow some of the suggestions given. Vessels that pass will be able to display a distinctive VSC decal. This does not exempt you from law enforcement boarding, but you can be prepared to make this a positive encounter. Call me or e-mail tracy@rcryachts.com to set up an exam for the spring season ahead. Please sign up as soon as possible so that we can schedule examiners.

Link to the virtual vessel safety check:

http://safetyseal.net/what_is_vsc.asp

The actual form used by the Vessel Examiner:

<http://www.uscgaux.org/~forms/archive/a7012.pdf>

Note: In addition to these federally required items, Pennsylvania requires:

Mounted fire extinguisher(s)

-- Coast Guard-approved fire extinguishers must be carried on all motorboats 26 feet or more in length. Motorboats less than 26 feet in length with gasoline engines are required to carry a fire extinguisher if they have one or more of the following: Closed compartments, permanently installed fuel tanks, double bottoms not sealed to the hull or completely filled with flotation materials, or closed living spaces. Note: Open boats such as johnboats where an after-market solid wood or metal floor is installed and is not completely sealed to the hull are not required to carry a fire extinguisher.

-- Fire extinguishers must be installed so that they are immediately available within arm's reach of the operator or passengers on board.

-- Fire extinguishers must be maintained and fully charged.

3 Visual Distress signals if boating on lake Erie

-- Visual distress signals must be U.S. Coast Guard-approved, have legible approval numbers, be in

serviceable condition, and be readily accessible. An expiration date must be stamped on flares. Boaters should keep outdated flares to use first in an emergency.)

Great dessert recipe:

Hi Tracy, Here is a dessert recipe that can be easily prepared onboard or at home, and it's yummy!

Pineapple Pie

1 graham cracker crust

1 20 oz can crushed pineapple, undrained

1 large box vanilla instant pudding

1 cup sour cream

Mix pineapple, pudding and sour cream. Pour into crust and chill about 2 hours.

Enjoy, Thanks Jane

I promised you my preseason refresher sailing fitness program. Here it is.

PRESEASON REFRESHER COURSE:

To best prepare yourself for the sailing season I recommend these time tested exercises:

1. Buy a case of beer, sit it in a very warm place for a several hours, and then drink it.
2. Apply sunscreen to your face in streaks and sit in front of a sun lamp for 2 hours.
3. Sit on a bench with large metal screws, bolts and other fixtures that protrude into your butt and legs, stare straight up into the sun for two hours - For a more robust workout: invite 4 friends to come over and yell at you the whole time.
4. Go to bank and withdraw \$1,000 -- then light it on fire. Repeat as necessary.
5. Take a large duffel bag. Fill it with enough clothes for a weekend-then fill it with water. Put on and take off every article of clothing in the bag while standing on a rocking chair.
6. Take your wristwatch, pound it repeatedly against a metal pipe and drop it into the sewer, try to fish it out.
7. Pour ice water in your lap and give yourself a wedgie, now alternate between hopping on and off a rocking chair.
8. Put on rain/foul weather gear. Lay down in the driveway. Have a friend spray a garden hose at full blast at you while you roll up and down the driveway for an hour. Stop. Attempt to take a nap for 15 minutes with the hose still on you, and then repeat the exercise.
9. Make 12 sandwiches on white bread with bad meat and cram them into a bread bag -- leave them in the sun for 12 hours ... eat them all at once washing them down with the beer from number 1.
10. Tie ropes to rear bumper of friend's car, hold on tightly, but allow rope to slip through fingers as car drives away. TIP: works best without gloves and rope lengths in excess of 50.'
11. Upon completion of previous 10 drills -- sit down and drink 14 Mt Gay Rum drinks, any flavor. Without brushing your teeth, attempt to strike up a conversation with anyone who accidentally makes eye contact with you.

I've done #11 at the Youngstown Level Regatta...it works...I think.

Some amusing Nautical Definitions:

Spinnaker: An extremely large, lightweight, balloon-shaped piece of sailcloth, usually Nylon, frequently trailer in the water off the bow in a big bundle in order to slow the boat down.

Shower: Due to restricted space, limited water supplies, and the difficulty of generating hot water, showers on board ship are quite different from showers taken ashore. Although there is no substitute for experience, a rough idea of a shipboard shower can be obtained by standing naked for two minutes in a small closet with a large wet dog.

Tips, Products & Services:

Viking Trailers is offering a 10% discount on all Trailer parts and service work. Just say "RCR Newsletter" and receive your discount. Viking also offers Sailboat Hull, Boot stripe and Topside painting, in house only.
Viking 724-789-9194

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

rblakley@rochester.rr.com Julie Blakely
Custom Covers & Canvas: 716-298-5946, Rich or John
Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006
iustyn@niagaragraphic.com
<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

Great books about a Great Lake <http://chimneybluff.com>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

Don, Just purchased a CD27 fixer-upper. Hull in great shape but needs equipment. Especially ST winches, traveler with line controls, wheel AP, chartplotter, vhf, dodger, etc. If you know of anyone who has equipment for sale from the area, let me know. Thanks, Ed Haley eghaley@twcny.rr.com

"Hi Don, I am a regular boater who is taking a summer vacation to Wilson, NY from the 23rd of June to the 3rd of July. I would like to rent a boat for our vacation to cruise the lake, fish with my son, and make a run over to Toronto for a day/evening. Could you post me request in your news letter as Rick suggests below? I am happy to give more info about my boating experience, as well as provide any other info needed. My cell number below or email address jeff.albee@gmail.com is probably the best way to reach me. Thanks"

New In Box: 2005 West Marine 260 Lite RIB. L-8'6", Beam 5'1", HP Rating- 8hp, 3 Person Capacity. Will assist if freight drop is needed. Paid \$2k. Best offer. Located Rochester, NY. jboatworks@gmail.com

Barient #10 Single Speed Winch in great condition off J Boat. Located Rochester, NY. jboatworks@gmail.com

3 Schaefer Marine Part No. 71-91 Single Rope Clutches in original bags from 1986. Located Rochester, NY. jboatworks@gmail.com

For Sale: Two (2) Kasko De-Icers, ¾ HP, circulates subsurface water which is warmed to the surface to melt ice and prevent its formation. Can be hung from vessel or dock. The ¾ HP model keeps a 75' diameter ice free. Each assembly includes a 25' power cord designed for low temperatures, a zinc anode for corrosion protection and a grounded 3 prong plug. Used one season. New \$699 or best offer. Call Judy for info 716-839-1100 or 716-839-3552.

For Sale or partial trade: 2004 6hp Nissan long shaft...very low hours / stored indoors. Want short shaft 2hp for dinghy. svminktoad@yahoo.com

Have an unloaded power boat trailer that needs to be brought up from St. Petersburg, FL to the Buffalo area in the spring. I'm seeking a "snow bird" returning to WNY that would be interested in helping out. Please contact Jeff at 585-880-8012.

For Sale:

1) Chutescoop, used very little, 30' long, 9" diameter - excellent condition, \$125
(For your info the following info is from the Chutescoop site : Chutescoops are sized according to sail luff measurements (use the "I" dimension of the boat if the sail luff is not known). Chutescoop sleeves are supposed to be shorter than the sail luff. On cruising spinnakers, use a Chutescoop that stops just short of the leech clew (unless the measurement between luff length and leech length is excessively long). On poled spinnakers allow 3 to 4 feet of sail below the sleeve to permit the pole to be trimmed.)

2) Propeller, 3 blade bronze, 17 x 14, \$200 OBO

3)2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

4) 2 offshore orange PDF's, adult size, \$25 each or BO, photo on request
contact rwaller@twcny.rr.com or call Bob at (607)387-5207

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

For Sale:

Used Pathfinder 18" 2KW Radome \$400

brian@rcryachts.com

716-799-4860

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.