

**RCR Yachts**

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**From:** "RCR Yachts" <sail@rcryachts.com>  
**Sent:** Friday, April 16, 2010 1:19 PM  
**Subject:** Fw: RCR Yachts Sailor's News

**RCR Yachts Sailor's News, April 16, 2010**

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**1972-2010 Serving Local Sailors for 38 Years!**

**Let RCR Find Your Next Boat, or Sell Your Existing One!**

**RCR**  
YACHTS

**What's New? by Don Finkle:** We have finished commissioning our first new boat of the 2010 season, a Beneteau 31. Rick Lenard took his happy new owners out for their first ride on Lake Erie on Wednesday. We are taking advantage of the early spring to get boats into the water as quickly as we can, but surprisingly more people aren't yet ready to launch. Everyone is better off if the launching season is spread over a longer period of time, much less stress. Waiting until the last minute just creates angst, and invariably some disappointment.

Boats have been sailing on the Lower Niagara River for several weeks already, and they have held races the past two weekends. Of course the fisherman never stopped, there are boats out here 12 months of the year. In fact, there are boats on the Lower Niagara 365 days of the year, and I am not exaggerating. Not sure who gets a hall pass to go fishing on Christmas and New Years', but they do.

We continue to feel good about the level of sales activity we have been experiencing. Things took a dramatic turn for the better in January and have not let up. For the period Jan-March our sales were up 200% in units and 300% in dollar volume over the same quarter in 2009. Of course 2009 was awful, but we lived through it, we kept plugging away, and now we are enjoying the turn-around. RCR is fortunate to be a full-service operation, with boatyards, service, dockage, mooring and repairs. This diversification allowed us to weather the downturn much better than some of our peers who were just sales operations. And of course our customers who buy boats have the benefit of the full-service aspect of our business too, because we can handle "soup to nuts" for them.

If you check out the list of used boat updates below you will see that there are many that have been sold, which means we need more boats to sell. We have been working with customers who want us to find a boat for them. So if you are thinking of selling or trading, please let us know, now is the time!

Having been through these economic turn-arounds before, we know that the sale of used boats always leads the way out of the recession, with new boat sales following behind by a bit. We are seeing that take place again, new boat interest has steadily improved and we have a number of deals in the works right now for more. Depending on the model, we can deliver a new boat in time for Memorial Day in most cases....if someone acts now.

You will note below that both Beneteau and Hunter are offering spring sales. You might wonder why builders offer a sale during the peak boat-buying season, do they really need to at this time of year? Good question, and there are several answers. Stores offer sales during the Christmas buying season because they know folks are looking and they want them to buy their product instead of someone else's. Get the business while it is there to be had. Further, there are people who have been on the fence for a while, waiting for that extra nudge to make the move, looking for a reason to do what they really want to do...buy a new boat! Then there is the fact that the public has become accustomed to a sale at this time of year, and folks wait for it. Another reason builders have traditionally offered incentives in the spring is to help clear out old inventory in advance of the model year change, which happens in the summer. Dealers usually had boats in stock, and the builders could not sell more boats to the dealer until the dealer cleared out the ones he/she had. Well, there aren't many stock boats left out there, but the ones that are can be bought right. Each dealer has access to the other dealers' inventory under these sales, that is a requirement from the builder. So if we cannot find what you want at the factory, we can find it at another dealer. Either way it is a great opportunity for you.

**Beneteau Invest In America Sale:** Beneteau USA has announced a sale running from April 15 through May 15. Open the link below and click on the page for details. If you are considering a new boat you won't want to miss this offer:

<http://www.boat-mail.net/e-beneteau/2010beneteaucountdown/2010beneteaucountdown.html>

**Hunter's "Clear the Decks" spring promotion:** Hunter Marine has their own promotion for spring orders, contact us for details.

**NOTE DATE CORRECTION: April 22, China Light Organizing Meeting,** sponsored by BHSC, 7 PM Sharp, 1884 Niagara St. Buffalo New York 14207

**Beneteau & Hunter Export Boats:** You will notice that not so many boats are being imported into North America as before, and currency exchange has a lot to do with that. Our manufacturing plants in the US are efficient operations and in most cases have excess capacity. So both Beneteau and Hunter are building boats for export. This is good news for US workers and suppliers. Beneteau is actually building boats in South Carolina and shipping them to France!

**Do you have a feathering Maxprop?** If so, when sailing the transmission should be placed in reverse after the engine is shut off. Shut the engine off with plenty of forward speed so that the water pressure will feather the blades. Same story if you have a geared folding prop.

**Looking for a half-hull model of your boat?** <http://www.tridentstudio.com/>

**1984 Laser with trailer,** white hull, very clean, complete with all gear, Colored Yellow/Orange/White sail. contact [dbfinkle@aol.com](mailto:dbfinkle@aol.com)

**New In Box:** 2005 West Marine 260 Lite RIB dinghy. L 8'6", Beam 5'1", HP Rating- 8hp, 3 Person Capacity. Will assist if freight drop is needed. Paid \$2K. Best offer. Located Rochester, NY. [jpboatworks@gmail.com](mailto:jpboatworks@gmail.com)

**Spring Specials on Outfitting Supplies** from Rob MacLachlan at South Shore Yachts in Niagara-on-the-

Lake, Ontario [www.southsoreyachts.com](http://www.southsoreyachts.com)

**Nothing like watching "TV" at work!** Check out the new Beneteau You Tube channel!  
<http://www.youtube.com/user/BeneteauUSA>

**April 15-17, Western NY BoomDays:** An annual celebration of the lifting of the Ice Boom and the advent of Spring. [www.boomdays.com](http://www.boomdays.com)

**April 17, BUFFALO SPRING SHORELINE SWEEP:** 9:00AM - Noon Over 1,000 hardworking volunteers will partner with Buffalo Niagara RIVERKEEPER™ to clean up the shoreline at 40 sites throughout the Buffalo Niagara region! Cleanup crews will pick up trash such as clothing, drinking bottles, shopping carts, mattresses, and car parts as well as perform community beautification projects. For more information or to sign up to volunteer, visit [www.bnriverkeeper.org/get-involved/cleanups/](http://www.bnriverkeeper.org/get-involved/cleanups/) or call (716) 852-7483.

**April 17, CELEBRATION @ Buffalo and Erie County Naval & Military Park** 6:30PM - 9:30PM Celebrate the lifting of the Lake Erie-Niagara River Ice Boom and Western New York's unofficial start of spring with Buffalo Niagara RIVERKEEPER. Tickets are \$25 presale (by 4/9) and \$30 after 4/9 and at the door. For more information and to purchase tickets, please visit [www.bnriverkeeper.org/events](http://www.bnriverkeeper.org/events) or call (716) 852-7483.

- Live music from The Stonebridge Band
- Catering from Pearl Street Grill & Brewery
- Local wine and brews
- 50/50
- Poetry Contest
- Fireworks on the waterfront

**April 17, SATURDAY NIGHT CELEBRATION @ LASALLE YACHT CLUB**

73 South 68th Street - Niagara Falls, NY 6:00 PM  
 Free Admission - \$5 donation requested  
 Food Service - Cash Bar

**April 17 & May 1, Haarstick Sailmakers Spring Sail Pick-Up:** I will be delivering new and repair sails to RCR Yachts Buffalo Skyway Marina on Saturday April 17th and Saturday May 1st from 10 am till 12 Noon. Just let me know which date works best for you and I will see you there. I can be reached on my cell phone (716) 830-4598 during those days, if for some reason you are running late or can not make it.

Eric Christensen  
 WNY Sales/Service  
 Haarstick Sailmakers  
 (800)342-5033

**Schooner Spirit of Buffalo:** We are currently booking charters, public sails and education programs for 2010 so call today! For passenger sails please call 796-7210 and visit [www.spiritofbuffalo.com](http://www.spiritofbuffalo.com) . For education programs please call 796-8393 and visit [www.buoe.org](http://www.buoe.org) .

**Schooner Spirit of Buffalo is also looking for great people to join us for our 2010 sailing season and will be hiring part-time and full-time crew!**

If you are interested in applying for a position, please email or mail your resume and a cover letter stating why you are interested in this position to:

Captain Rich Hilliman  
 825 Ashland Avenue  
 Buffalo, NY 14222  
[rich@spiritofbuffalo.com](mailto:rich@spiritofbuffalo.com)

**RCR staff cell phones, dial us as needed!**

Don Finkle 716-695-4328 CEO  
 Rick Lenard 716-472-4702 Buffalo Sales  
 Corbo Corbishley 585-752-2530 Rochester Sales  
 Tracy Buczak 716-680-4554 Erie Sales  
 Bruce Lort 716-998-7545 Youngstown Service  
 Darren Wright 716-572-2312 Buffalo Service  
 Brian Buczak 716-799-4860 Warranty

**WE NEED MORE BOATS TO SELL!** Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

**Used Boat Updates:** *The following is only a partial list* of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to [www.rcryachts.com](http://www.rcryachts.com)

**Custom Sailboat Trailer for sale:** Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$5,900, Youngstown [rick@rcryachts.com](mailto:rick@rcryachts.com)

**Featured Boat: 35' J/35C 1991 "Jibe Talkin"** I have personal experience with this design, having sailed one for a whole summer when they first came out. I really enjoyed the boat. It is a very solid, stable and comfortable boat, and a good performer under PHRF. Don't confuse this model with the J/35, which is primarily a racer, whereas the 35C is a racer/cruiser. The 35C has wheel steering in a T-shaped cockpit, a much nicer interior, opening ports, and substantially more creature comforts and conveniences. It does, however, retain the famous J/boat sailing qualities. This particular J/35C has plenty of gear, good sails, a clean white hull, and is seriously for sale. Anyone looking for a dual-purpose boat that is very well built and sails great should give this boat a look-see. At our Rochester office, \$99,000

**38' C&C 38-3 1986 "Montage" *NEW LISTING*** B&G Electronics, Furlex Furler, Spinnaker Gear, 2006 Genoa, Stereo, GPS, Hydraulic Backstay, Hydraulic Vang, Charger, 110Volt, Propane Stove/Oven, AM/FM/CD, Large ST Winches, 48" Destroyer Wheel, H/C Pressure Water, Shower, Clean Teak Interior, Nice Upholstery, Only Sailed on Lake Ontario Youngstown \$67,900

**30' Pearson 303 1985 *NEW LISTING*** 4'3" draft, 10'9" beam gives lots of living space below. The mainsail is on a cabintop traveler, Harken roller furling Genoa and Yanmar diesel, and self tailing primary winches makes this boat a breeze to sail. Other highlights include; 110V shore power, newer stereo w/CD player, H/C pressure water, and knot, depth and wind instruments all working. The large ice box and propane stove, V berth, side settees and large Quarterberth near the nav station give room for all plus loads of storage and lockers. Located in Buffalo on its steel cradle and asking only \$29,900 the 303 is washed, waxed and bottom painted, ready to launch (included). Must be seen, it won't last long!  
[rick@rcryachts.com](http://rick@rcryachts.com) 716-472-4702

**42' Beneteau 423 2005 "Northern Lights" *REDUCED*** to \$199,900

**42' Catalina 42 2000 *UNDER CONTRACT***

**38' Hunter 38 2007 "Mac Daddy" *REDUCED*** to \$159,900

**38' C&C 38-3 1986 "Montage" *NEW LISTING*** Youngstown \$67,900

**37' Pearson 37-2 1990 *SOLD***

**36' Beneteau First 36.7 2002 *SOLD***

**36' Catalina 36 *UNDER CONTRACT***

**35' Peterson Ganbare One Tonner *REDUCED*** to \$19,900

35' C&C 35-3 "Allegro" **REDUCED** Rochester, \$49,900  
 35' J/35 1985 **SOLD**  
 34' J/34 1984 Soundwave" **REDUCED** \$19,900  
 34' Beneteau 34 2009 **NEW TRADE** Ithaca, \$129,900  
 34' Sabre 34 1981 "Carnival" **UNDER CONTRACT**  
 33' Newport 33 1989 **SOLD**  
 34' Sabre 34 1980 "Suzy Q III" **SOLD**  
 32' Beneteau 323 2007 "Estancia" **UNDER CONTRACT**  
 32' Beneteau 323 2004 "Jersey Girl" **UNDER CONTRACT**  
 31' Dufour 31 1975 **UNDER CONTRACT**  
 31' Beneteau 31 2010 **UNDER CONTRACT**  
 31' Beneteau 31 2010 **UNDER CONTRACT**  
 30' Pearson 303 1985 **NEW LISTING** Buffalo, \$29,900  
 30' Pearson 30 1973 "Aries" **SOLD**  
 30' Tartan 30 1975 **UNDER CONTRACT**  
 30' Pearson 30 1973 **UNDER CONTRACT**  
 30' Cal 9.2 1981 "Al Steamer" Buffalo **REDUCED** \$8,400  
 29' J/29 1984 **UNDER CONTRACT**  
 29' Ericson 29 "Kokomo" **REDUCED** to \$14,900  
 29' Hunter 29.5 1994 "Skimmer" **UNDER CONTRACT**  
 28' Albin Cumulus 1980 "My Option" **NEW LISTING** Buffalo \$9,900  
 28' Classic Abbott 28 1967 "Salescall" **NEW LISTING** Buffalo \$7,400  
 28' S2 8.5 Meter 1982 **SOLD**  
 27' Jeanneau Fantasia 1983 "Buenos Erie" **NEW LISTING** Erie, \$15,900  
 27' Catalina 27 1978 Inboard **NEW LISTING** Erie \$5,995  
 27' Catalina 27 1979 "Windsinger" **UNDER CONTRACT**  
 27' O'Day 272 1988 "Gaviota" **UNDER CONTRACT**  
 25' Cape Dory 25 1977 "Doris Eileen" **NEW LISTING** Erie \$11,900  
 24' Bristol 24 **REDUCED** to \$6,500 Buffalo  
 22' Seaward 22 1986 "Dawn Treader" **NEW LISTING** Buffalo \$7,900

#### Power:

42' Sea Ray Sundancer 420 DA 1990 "Reel Affair" **NEW LISTING** Twin 7.4L 340 HP Mercruiser Inboards, Genset, AC/Heat, Radar, Chartplotter, Windlass, Excellent Canvas, very Nice Clean Boat, Stored Indoors, Erie, \$63,900  
 33' Egg Harbor 33 Convertible 1985 "Bomba Charger" **NEW LISTING** Near Bristol Condition, Chartplotter, Radar, Refrig, Depth, Flybridge Enclosure, Twin 454 Crusaders with 724 Hours, Erie, \$54,900  
 31' SeaRay 310 Sundancer 1998 "R Time" **NEW LISTING** Loadmaster Trailer, Twin 5.0 Mercruisers, Genset, Air & Heat, TV, DVD, Windlass, New Camper Canvas, Erie, \$64,900  
 30' SeaRay Weekender 30 1988 "Osmosis" **NEW LISTING** Always stored indoors, very nice condition, 500 hours, 5.7L 260 HP Mercruiser Inboards, not IO's, new canvas, AC/Heat, Erie, \$29,900  
 65' Custom Passenger Ferry 1998 "Horizon" **NEW LISTING** Dunkirk \$424,900  
 43' Bayliner 4387 1991 "Junkyard Dogs" **REDUCED** to \$95,000  
 42' Sea Ray Sundancer 420 1990 **NEW LISTING** Erie, \$63,900  
 40' Mainship 40 1994 **REDUCED** to \$89,900, Erie  
 39' Rinker 39 2007 "Aqua Holic" **REDUCED** \$189,900  
 36' Sportcraft Fishmaster 36 **REDUCED** to \$62,900 Will consider trades

**33' Egg Harbor 33 Convertible 1985 *NEW LISTING*** Erie, \$54,900  
**33' Searay 330 Express Cruiser *REDUCED*** \$79,900 Immaculate, Erie  
**32' Halvorsen Trawler 2003 *UNDER CONTRACT***  
**31' Silverton 31 1992 *UNDER CONTRACT***  
**31' SeaRay 310 Sundancer 1998 "R Time" *NEW LISTING*** Erie, \$64,900  
**30' Carver Santego 30 1989 *SOLD***  
**30' SeaRay Weekender 30 1988 *NEW LISTING*** Erie, \$29,900  
**30' SeaRay 300DA 1989 *UNDER CONTRACT***  
**30' SeaRay 300 Sundancer "Red Dog Leader" *REDUCED*** to \$72,900, Erie  
**24' Rosborough 246 2001 w/Trailer *REDUCED*** \$64,000 Buffalo

**RCR will help you find the right boat for you!** Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

***Let RCR Find Your Next Boat, or Sell Your Existing One!***

## **Dates, News & Announcements:**

**April 27, 27th Annual Yachtsmen's Spring Thaw Luncheon:** The Boulevard Club, Lakeshore Blvd West, Toronto, to benefit Toronto Brigantine. Reception at 11:45 for 12:10 Luncheon. Guest Speaker Eugene Tekatch. Yachtsman of the Year Sail Trophy to be presented to Hans Fogh.

**April 28-June 30, USCG Sailing Skills and Seamanship Course:** 10 weeks each Wednesday from April 28 to June 30. The course will be held at the West Side Rowing Club at the Foot of Porter Avenue, from 6:30-9:30 PM.

To register or for more information contact:

Dan Massing at 716-799-7182 or at e-mail [flotilla33@verizon.net](mailto:flotilla33@verizon.net)

Don Hassenfratz at 716-684-5336 or at e-mail [dahazz\\_2@earthlink.net](mailto:dahazz_2@earthlink.net)

**May 8 & 9, RCR Buffalo Annual Spring Picnic:** Stop in for free food and refreshments, Saturday 11-5, Sunday 11-3.

**May 19, Schooner's Riverside Pub will open for the season**

**July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine**

**Summer 2010 Seminar Series:** Lockport Sail & Power Squadron, in conjunction with the Tuscarora Yacht Club, plans to present a series of 4 (2-hour) seminars this summer:

All will be held at the Tuscarora Yacht clubhouse in Wilson, NY. Each seminar will be held on a Wednesday evening, 1900-2100 (7-9 pm) with registration starting at 1830 (6:30 pm). Each seminar will cost \$35 per set of materials (families may choose to attend, purchasing only 1 [or more, if desired] set of materials). Please pre-register at least 25 days in advance (so we can order enough material & reserve space) either by phone (716-773-0953 or 716-745-1015) or e-mail to [pgr4lsp@roadrunner.com](mailto:pgr4lsp@roadrunner.com) or [dadelizi@verizon.net](mailto:dadelizi@verizon.net). Please let us know both the number attending & the number of sets of material desired. Space is limited to approximately 35 attendees.

**12 May** - Using VHF & VHF/DSC Marine Radio - explains basic VHF operation. DSC is a new service to improve emergency response. A CD is included with a DSC Simulator that allows you to practice on your

computer at home.

**26 May** - Knots, Bends & Hitches - is a hands-on "learn how to tie knots" program geared to a wide range of audiences.

**2 June** - Anchoring - covers selection & use of anchors.

**16 June** - Partner in Command - provides an introduction to boating for crew members who need basic information and who may or may not have taken a boating course. It is designed to provide essential information one may require to assist a skipper in the safe operation of a recreational boat.

**Sept 10 Erie Waterfront Heritage Days**

## Comments & Articles of Interest:

**Visit to Sabre Yachts, by Don Finkle:** "A few weeks back I made a tour through New England to visit some of our builders and suppliers, and on the way we fit in some quality time with our kids and their families who live there. Heather and I drove up to Maine to see the folks at Sabre Yachts, it had been too long since my last trip. Sabre is located off Sebago Lake, about a half-hour inland from Portland. Sabre started there in 1970, 40 years ago, and have since grown to encompass three plants today. The original plant has been modernized and expanded, and another newer building has been added about a quarter-mile away. The latter is where the boats over 40 feet are built. A little over two hours away, Down East on the coast in Rockland, is the third facility. This plant stretches over several hundred thousand square feet. Sabre bought it from a large clothing company that used it as a warehouse. The hulls and decks of the largest Sabres are made in Rockland, as are the Back Cove line of powerboats.

While the facilities at Sabre have changed, and modern materials have been incorporated into the production of their beautiful yachts, there is much that has not changed. While they have computer-driven routers for efficient cutting of large sections of plywood, there is much more hand-working of wood going on here than you will find most anywhere else in our industry. There are real craftsmen at Sabre, finish carpenters and woodworkers who are worthy of those titles. It was really nice to see the skill that was still being employed to create the gorgeous hand-crafted wood interiors going into the various sail and power models on the shop floor. The workers, who are known as "associates" at Sabre, all seemed not only be working at a good pace, but also enjoying what they were doing. They were proud to show me the molded wooden door frames, cabinet faces, dovetailed drawers and other bits of joinery they were making. The tables with bird's eye maple inlays are especially impressive.

While there is plenty of hand-crafting going on, Sabre has not ignored the use of modern materials where it will result in a better product. For example, they now use vacuum-bagged closed cell PVC foam core for stiffness and light weight without the worry of water absorption. Jim Taylor, an excellent Naval Architect, designs Sabre's sailing yachts which enjoy excellent performance as a result.

The attention to detail is evident throughout ever Sabre, and the fact that they build in low quantity means that every Sabre is a bit different and tailored to her new owners. Most builders today are trying to gain efficiency by minimizing the number of options and production changes they offer. Sabre, recognizing that at their price point the customer expects more customization and response to individual taste, encourages owners to create their own little touches.

The Sabre sailboat lineup currently includes the 36' Spirit, 386, 426 and the newest model, the 456. See us for more details."

**Follow the Perry's Down South:** (S/V Autumn Borne)

[www.autumnborne.blogspot.com](http://www.autumnborne.blogspot.com)

Read more about the travels of "Star of the Sea": <http://www.sailblogs.com/member/star/>

## New Boat News:

**RCR is a Beneteau Platinum Dealership!** Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

### New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

**Don't forget that RCR handles both sail and power.**

**We have financing rates that will beat the other guys, exclusive to RCR!**

**RCR Yachts of Erie News by Tracy Buczak:** Boats are being splashed...the buzz of buffers and sanders can be heard...boaters chatting again after a long winter...all is right with the world.

I used to find that time on the 1st day getting work done on my boat, especially on weekend was filled more with conversation and getting re-acquainted with fellow dock mates that actual work. Plan on having more beer around during prep than you will need for personal use.

### **Maintenance Tip**

Question for the week from many folks in the boat yards. "What wax products do you use on the boat you take care of for customers?" answer...3M products...

3M cleaner wax - Carnuba and other waxes...UV protection. For newer boats or those with light oxidation.

3M Color Restorer - medium to heavy oxidation - better with buffer. Contains no wax or silicone. After restoring shine, go over again with cleaner wax.

3M Super duty rubbing compound - for heavy oxidation of marine paints and gelcoat. Buffer necessary...no wax or silicone. Use cleaner wax after.

### **Boat Re-naming ABC's**

Springtime: Some new boat owners change the name of their vessel.

BE CAREFUL: There is a re-naming ritual that MUST be followed.

<http://www.boat-trucklettering.com/rename.shtml>

**We took shrink wrap off** a few boats today and the lads did a fair amount of washing. Sales activity is still very strong and folks are looking forward to a good boating season. Beneteau and Hunter have some great incentives for those of you who are still sitting on the fence and Don has told us that delivery of new boats is still very good. Most popular models ordered now can be delivered in May.

The commissioning crew is busy and those who purchased already will soon be enjoying their vessels

**I've been asked to repeat some of our favorite Nautical Definitions for you.** Here are some of my favorites.

**Yacht:** n. Any recreational craft whose owner or user is not responsible for her upkeep, or whose owner recognizes sufficient tax benefits from his ownership to defray all operating expenses. Also commonly used to describe any boat prior to its purchase, and by many boat owners to describe their vessel to persons who have never seen it and are never likely to do so.

**Yawl:** n. Southern version of ahoy.

**Swimming:** A form of solo waterborne navigation, ordinarily practiced over short distances, whose expense, compared with sailing, is negligible, since the most costly item - the boat - is dispensed with entirely.

**Deck Shoe:** n. A canvas shoe with a rubber sole having a specially designed tread that provides for secure footing on deck unless the deck is wet, the shoe is somewhat worn, the deck is worn, or the shoe is wet.

**The only thing in life we cannot replace is time**

**Let the people we love know it. Take the time to show it.  
Don't be afraid to express yourself.  
Seize the day!**

***Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time  
Together...Relaxation... Romance... memories for a lifetime...  
THAT'S SAILING!***

**RCR Yachts of Erie will offer to set up a FREE VESSEL SAFETY CHECK for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: [tracy@rcryachts.com](mailto:tracy@rcryachts.com)**

## **Tips, Products & Services:**

**Dave Heitzenrater of Erie sent this along:** Need photo's of your boat? Check out these local photographers:  
[www.lakeeriephotography.com](http://www.lakeeriephotography.com)  
[www.judithemlingphotos.com](http://www.judithemlingphotos.com)

**Product of the Week: Hickory Springs Memory Foam Toppers**, For A Good Night's Sleep On Board. The do-it-yourself memory foam topper kit from Hickory Springs Marine Group adds a more comfortable sleep-on layer to existing boat mattresses and creates comfortable sleeping space elsewhere on board. The conversion kit - available in twin, full and queen sizes - includes mildew-resistant memory foam, template paper and a cutting tool.

**Viking Trailers is offering a 10% discount** on all Trailer parts and service work. Just say "RCR Newsletter" and receive your discount. Viking also offers Sailboat Hull, Boot stripe and Topside painting, in house only.  
Viking 724-789-9194

**Interesting site:** <http://www.canadianyachting.com/>

**Nautical Trivia "The Sailing Board Game"** [www.usasummit.com](http://www.usasummit.com) 1-516-628-8486

**Boat Canvas Work:**

[rblakley@rochester.rr.com](mailto:rblakley@rochester.rr.com) Julie Blakely  
 Custom Covers & Canvas: 716-298-5946, Rich or John  
 Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

**Great Sources for Vinyl Boat Names:**

[www.signdogs.com](http://www.signdogs.com) 585-748-7006  
[justyn@niagaragraphic.com](mailto:justyn@niagaragraphic.com)  
<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

**Beneteau Facebook Page:** <http://www.facebook.com/pages/Beneteau-USA/93010103950>

**Interesting Website:** Ken Palmer sent this: [www.lakeontariosailing.com](http://www.lakeontariosailing.com)

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

**Great books about a Great Lake** <http://chimneybluff.com>

**THE LATEST IN BOAT EQUIPMENT:** <http://www.MyBoatsGear.com>

**USCG Captain's License Training:** 877-883-9366 or [seatraining@aol.com](mailto:seatraining@aol.com)

**BOATING DVD STORE:** The list is endless! Go to [www.bennetmarine.com](http://www.bennetmarine.com)

**Viking Boat Trailers & Cradles:** [www.sailboats.vikingtrailer.com](http://www.sailboats.vikingtrailer.com)

**Ship Model Site:** <http://www.maritimemodelworks.com/>

**Delivery Captain:** Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

**Interesting Embroidered Gifts:** [www.boatpillows.com](http://www.boatpillows.com) or 716-745-7291.

**New Product Information:** [www.sailingscuttlebutt.com/forum/products](http://www.sailingscuttlebutt.com/forum/products)

## **Flea Market & Small Boat Place:**

**Full Winter Fairclough Cover for sale**, custom fitted for 2005 Beneteau 393. Cover purchased 2006 at \$5300. for storage in or out of water and option for rig stored upright or alone. Excellent condition, located in Stamford, CT, priced at \$1800 plus factory pack and ship charge. Thanks, Tom 925-895-3660

**1984 Laser with trailer**, white hull, very clean, complete with all gear, Colored Yellow/Orange/White sail. contact [dbfinkle@aol.com](mailto:dbfinkle@aol.com)

**New In Box:** 2005 West Marine 260 Lite RIB dinghy. L 8'6", Beam 5'1", HP Rating- 8hp, 3 Person Capacity. Will assist if freight drop is needed. Paid \$2K. Best offer. Located Rochester, NY. [jpboatworks@gmail.com](mailto:jpboatworks@gmail.com)

**Don, Just purchased a CD27 fixer-upper.** Hull in great shape but needs equipment. Especially ST winches, traveler with line controls, wheel AP, chartplotter, vhf, dodger, etc. If you know of anyone who has equipment for sale from the area, let me know. Thanks, Ed Haley [eghaley@twcny.rr.com](mailto:eghaley@twcny.rr.com)

**"Hi Don, I am a regular boater** who is taking a summer vacation to Wilson, NY from the 23rd of June to the 3rd of July. I would like to rent a boat for our vacation to cruise the lake, fish with my son, and make a run

over to Toronto for a day/evening. Could you post me request in your news letter as Rick suggests below? I am happy to give more info about my boating experience, as well as provide any other info needed. My cell number below or email address [jeff.albee@gmail.com](mailto:jeff.albee@gmail.com) is probably the best way to reach me. Thanks"

**New In Box:** 2005 West Marine 260 Lite RIB. L-8'6", Beam 5'1", HP Rating- 8hp, 3 Person Capacity. Will assist if freight drop is needed. Paid \$2k. Best offer. Located Rochester, NY. [jboatworks@gmail.com](mailto:jboatworks@gmail.com)

**Barient #10** Single Speed Winch in great condition off J Boat. Located Rochester, NY. [jboatworks@gmail.com](mailto:jboatworks@gmail.com)

**3 Schaefer Marine** Part No. 71-91 Single Rope Clutches in original bags from 1986. Located Rochester, NY. [jboatworks@gmail.com](mailto:jboatworks@gmail.com)

**For Sale:** Two (2) Kasko De-Icers,  $\frac{3}{4}$  HP, circulates subsurface water which is warmed to the surface to melt ice and prevent its formation. Can be hung from vessel or dock. The  $\frac{3}{4}$  HP model keeps a 75' diameter ice free. Each assembly includes a 25' power cord designed for low temperatures, a zinc anode for corrosion protection and a grounded 3 prong plug. Used one season. New \$699 or best offer. Call Judy for info 716-839-1100 or 716-839-3552.

**Have an unloaded power boat trailer** that needs to be brought up from St. Petersburg, FL to the Buffalo area in the spring. I'm seeking a "snow bird" returning to WNY that would be interested in helping out. Please contact Jeff at 585-880-8012.

#### **For Sale:**

Martec RH 12D x 5P-2, 1" shaft 2 blad folding prop - \$300 + shipping (OBO)

Propeller, 3 blade bronze, 17 x 14, \$200 + shipping ( OBO)

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

2 offshore orange PDF's, adult size, \$20 each or BO, photo on request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

SeaRanger 6000 marine VHF with mic - \$20 (OBO) + shipping, works fine

Navy blue sunbrella mainsail cover, excellent condition. Overall length 14'11", distance to first zipper is 5'5", distance to 2nd zipper is 10'3 1/2". Height at the mast end is 4'9" and height around the actual sail is 2'2". The distance around the mast is 40" at the top of cover. The front area is lined with waterproof material as seen in 1 of the photos. The cover was used on a 40' sailboat. Asking \$200 or best offer plus shipping

Contact [waller@twcny.rr.com](mailto:waller@twcny.rr.com) or call Bob at 607-387-5207 for more information on any of the above

#### **Cleaning out the Basement:**

28" diameter stainless wheel

[Tbooth@k-100.com](mailto:Tbooth@k-100.com)

**For Sale:**

Used Pathfinder 18" 2KW Radome \$400

[brian@rcryachts.com](mailto:brian@rcryachts.com)

716-799-4860

**Contact RCR Sales:**

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

**Disclaimer:** We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

**In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.**