

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Tuesday, June 01, 2010 12:49 PM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, May 28, 2010

Contents

- **What's New?**
- **Used Boats Updates**
- **Dates, News & Announcements**
- **Comments & Articles of Interest**
- **New Boat News**
- **RCR Erie News**
- **Tips, Products & Services**
- **Flea Market**



1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: Our Canadian friends had their holiday last weekend, now it is our turn. We hope you all have a nice weekend, either out on your boat or if it is not yet launched it looks like you'll have good weather over the next few days to get it ready. Because our staff has been working hard for months straight without a break, most of RCR will be closed this weekend for the holiday. Our cell phones are listed below in case of an emergency.

I have to admit that electronics have never been that interesting to me and I really should know more about them than I do...but I am learning. It is fun to be a seat-of-the-pants sailor, and I was perfectly happy being one until I experienced the new gear that is offered today. Just about all the boats we sell now come with a full suite of electronics, and with the color graphics you can get thoroughly hooked. The latest multi-function displays at the helm provide enough information and in such an array of different formats that it will keep one busy for hours playing with it. No more boredom on those long trips. If you have a pilot and a GPS/Plotter you can set your course and the boat will take itself there. The new digital radar is cool and we are doing a lot of them too. The cats' meow is the whole package, and the prices are much more reasonable now too: color plotter/GPS, digital radar, and autopilot. Heck, back a few years airliners didn't even have this level of sophistication. And it is not hard to use.

Autopilots, once considered a luxury, are almost universal now. In my mind a pilot is a safety feature, an extra hand when you need one, and a great convenience. Just make sure you keep a lookout and don't become complacent as the boat maintains its course without your hand on the wheel...or your eyes on the view ahead. And always be aware that once the pilot is set the boat will sail on forever by itself, so don't fall overboard. A PFD is a really good idea, as is a harness if you are alone.

Yesterday I was aboard a new boat with a customer, looking over the status of the commissioning, which will be completed next week. He is 73 years old and he said "my

wife thought I was nuts buying a new boat at my age". My response was "If not now, when?" He has a large family of kids and grandkids and they all love to sail with him, and the boat is a wonderful vehicle to use for shared family time. We can't turn the clock back, but we do have a choice about how we spend our time going forward. Age is not the limiting factor, health is, and when we have the health we should make use of it.

This week I had another opportunity to sail on a new Beneteau 37 with the latest model Harken winches. These winches are really nice, they have a ribbed drum that seems to grip the line better without chewing it up. Harken certainly makes nice stuff. The only downside I see is that only Harken handles will fit.

Speaking of the Beneteau 37, this was my third time sailing one, and I continue to be impressed by just how well this boat sails. In the heavy air it is extremely stable and mannerly. This time the wind was really light, and she ghosted along beautifully. For a cruising boat the performance will really surprise you, she feels terrific across the wind spectrum. The designers really got it right this time.

We mentioned before that we are doing a lot more co-brokerage deals these days. A co-brokerage sale is one where one broker represents the buyer and another the seller. This usually happens when a customer comes in looking for a specific boat and the broker finds one for him/her that is listed elsewhere, usually out of town. There is a lot that goes into a successful transaction, and this is especially true for buying a boat from someone you don't know and is not located nearby. Our job is handling all the details, and there are many of them. We will say it once more for emphasis, the price you pay is the same, it does not cost any more to have us represent you. The seller pays the same commission and the buyer pays the same price, the brokers just share the commission. We are also happy to work with other brokers when we are the listing agent for your boat, whatever it takes to make a sale for you. So let RCR go to work for you!

RCR's Sodus Point Office is now Open for the Season: Gerry Palmer is back on duty at RCR's office at Katlynn Marine in Sodus Point, NY. We are located on Route 14, very easy to find. Hours are 10-5 Thursday, Friday and Saturday, with other hours by appointment. You can reach Gerry on his cell phone at 941-400-5241 or at the office at 315-483-2526.

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

SeaWeCan: "As you may know I'm in the midst of circumnavigating the Great Lakes for an awareness campaign for disabled sailors. "SeaWeCan" is a self initiated pledge campaign for boaters to donate xxxx dollars per mile a boat/crew/individual sails each year or in our case season, to a disabled sailing association of their choice. Going to www.seascan.com and clicking on "Water Bits" will tell you more about the program. Mike Ritenour"

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO
 Rick Lenard 716-472-4702 Buffalo Sales
 Corbo Corbishley 585-752-2530 Rochester Sales
 Tracy Buczak 716-680-4554 Erie Sales
 Bruce Lort 716-998-7545 Youngstown Service
 Darren Wright 716-572-2312 Buffalo Service
 Brian Buczak 716-799-4860 Warranty

WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

Used Boat Updates: *The following is only a partial list* of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to

www.rcryachts.com

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$5,900, Youngstown rick@rcryachts.com

38' C&C 38 1976 "Foxfire" *NEW LISTING* Varnished Interior, 15 Sails, Rochester \$22,900

35' Hunter 35.5 1992 "Memory Maker" *NEW LISTING* Yanmar 27 HP Diesel, Autopilot, Knot, Depth, Wind, VHF, Chartplotter, Dodger, Bimini, Large aft cabin, light use, recently detailed in and out. Buffalo \$63,000

35' Beneteau First 35 1980 *NEW LISTING* Diesel, Pilot, Knot, Depth, Propane, Many Sails, 2009 Survey, Buffalo, \$34,900

31' Beneteau 31 2008 "Beyond Reach" *NEW LISTING* Owners' change in plans means this like-new and very well equipped yacht is ready for immediate sale. Buffalo, \$104,900

31' Niagara 31 1982 "Gandalf" *NEW LISTING* 21HP Westerbeke Diesel, ST Winches, Nexus Electronics, Propane Hot Water, Spinnaker. Buffalo \$29,900

30' Redwing 30 1969 #101 "Daruma" *NEW LISTING* New Sails, New A-4 Engine, New Harken Furler, Speed, Depth, Tiller Pilot, Cockpit Cushions, Dodger, Rochester, \$16,500

26' Hunter 260 1995 "Anita Louise" *NEW LISTING* Honda 9.9 4-Stroke w/electric start and cockpit controls, Roller furling, Bimini, Bi-Data, Tiller Pilot Auto Helm, Tandem axle trailer w/surge brakes included. Rochester, \$13,900

27' CS 27 1979 "For Now" *NEW LISTING* New Mainsail w/lazyjacks, Harken roller furling Genoa, Diesel, Wheel, 110v, VHF, New fully framed custom winter cover, new Ritchie compass, cockpit cushions, Magma BBQ, lots of upgrades, Buffalo \$11,900

43' Slocum 43 1983 *REDUCED* to \$149,900

42' Beneteau 423 2005 "Northern Lights" *REDUCED* to \$199,900

38' C&C 38-3 1986 "Montage" *NEW LISTING* Youngstown \$67,900

38' C&C 38 1976 "Foxfire" *NEW LISTING* Rochester \$22,900

37' Beneteau 37 2011 *SOLD*

37' Seidelman 37 *REDUCED* to \$15,900

36' Union 36 1979 by Bob Perry "Illuminata" 1979 *REDUCED* to \$48,900

35' C&C 35-3 "Allegro" *REDUCED* to \$48,500

35' Beneteau First 35 1980 *NEW LISTING* Buffalo, \$34,900

35' Hunter 35.5 1992 "Memory Maker" *NEW LISTING* Buffalo \$63,000

35' J/35 1984 "Her Nibs" *REDUCED* to \$29,900

35' J/35 1986 "White Ice" *UNDER CONTRACT*

34' J/34 1984 Soundwave" *REDUCED* \$19,900

34' Hunter 340 2000 *SOLD*

33' Beneteau 331 2001 "Knot Inn II" *UNDER CONTRACT*

33' X-102 1984 "Xenia" *REDUCED* Youngstown, \$29,900

32' C&C 32 1985 "Merlin" *NEW LISTING* Erie, \$34,900

31' Beneteau 31 2011 *SOLD*

31' Beneteau 31 2008 "Beyond Reach" *NEW LISTING* Buffalo, \$104,900

31' Niagara 31 1982 "Gandalf" *NEW LISTING* Buffalo \$29,900

- 30' Redwing 30 1969 #101 "Daruma" *NEW LISTING*** Rochester, \$16,500
30' Newport 30 MkIII 1987 "Second Epic" *NEW TRADE* Buffalo, \$27,900
30' Cal 9.2 1981 "Al Steamer" Buffalo *REDUCED* \$8,400
28' Albin Cumulus "My Option" *REDUCED* to \$8,900
27' Jeanneau Fantasia 1983 "Buenos Erie" *NEW LISTING* Erie, \$15,900
27' Catalina 27 1978 Inboard *NEW LISTING* Erie \$5,995
27' CS 27 *NEW LISTING* details to follow
26' Hunter 260 1995 "Anita Louise" *NEW LISTING* Rochester, \$13,900
26' Pearson 26 1978 "M&M" *UNDER CONTRACT*
26' C&C 26 1976 with Trailer *NEW LISTING* Buffalo, \$8,900
26' Hunter 260 1995 "Anita Louise" *NEW LISTING* Rochester, \$13,900
22' Seaward 22 1986 "Dawn Treader" Buffalo *REDUCED* \$7,400

Power:

- 32' Trojan F32 Sedan Bridge 1974 "Celtic C's" *NEW LISTING*** Very Good canvas, Repowered with Twin Chrysler 225 HP Engines in 1993, Only 400 Hours, Air Conditioning & Heat, Refrig, Erie, \$19,900
31' Bertram 31 *NEW LISTING* Details to follow, contact RCR broker Corbo Corishley for more info 585-752-2530
30' SeaRay Weekender 30 1988 "Osmosis" *NEW LISTING* Always stored indoors, very nice condition, 500 hours, 5.7L 260 HP Mercruiser Inboards, not IO's, new canvas, AC/Heat, Erie, \$29,900
25' Sea OX 250 Blue Water Pro 1989 *NEW LISTING* Serious Fishing Walk-Around, Twin 1996 225 Mercury Outboards w/100 hours, GPS, Fishfinder, VHF, Canvas, 2005 Sportline Aluminum Tri-Axle Trailer, Erie, \$19,900
23' Mako 232 Center Console 2003 Mercury 225 4 Stroke *NEW LISTING* 100 Hours, FRESHWATER only, Original Owner. Custom Mako T-top w/ rodholders & lights, Color C80 Plotter, GPS, Fishfinder, VHF, Compass, Electric Head, Leaning Post, Trim Tabs, Hydraulic Steering, Shower, Forward Seating w/ cushions, Rear Folding Seat with Coaming Bolster (not installed), S.S. Boarding Ladder, Bow Dodger and Custom Canvas Enclosure, Console Cover, Leaning Post Cover, Fishing Accessories, 4 Walker Electric Downriggers, Moor Sub-Troll, downrigger speed/temp sensor, Very Clean!! Rochester, \$29,900
22' Chris Craft Cutlass 22 1975 *NEW LISTING* Fiberglass Lap Strake Center Console, Sharp Looking Boat, V-8, Aluminum "T" top, Tandem Axle Trailer, Nice Condition, Rochester, \$13,900
43' Bayliner 4387 1991 "Junkyard Dogs" *REDUCED* \$95,000
43' Wellcraft Portafino *REDUCED* \$59,900
42' Beneteau Swift Trawler 42 "North Light" *REDUCED* to \$350,000
42' Sea Ray Sundancer 420 1990 *NEW LISTING* Erie, \$63,900
40' Mainship Sedan Bridge 40 1994 *REDUCED* \$85,900 with new canvas
39' Rinker 39 2007 "Aqua Holic" *REDUCED* \$189,900
38' SEA RAY 38 Sundancer 2001 *REDUCED* 169,000
36' Sportcraft Fishmaster 36 *REDUCED* \$59,900 Will consider trades
34' Silverton Convertible 1979 *REDUCED* \$31,900
34' Wellcraft Gran Sport 34 1986 *REDUCED* \$14,900
33' SeaRay 330 Express 1999 "Wine & Roses" *REDUCED* to \$74,995
33' Egg Harbor 33 Convertible 1985 *SOLD*
32' Bayliner 32 *REDUCED* to \$38,900
32' Wellcraft St Tropez *REDUCED* \$12,900
32' Trojan F32 Sedan Bridge 1974 *NEW LISTING* Erie, \$19,900

31' Bertram 31 *NEW LISTING*
31' SeaRay 310 Sundancer 1998 "R Boat" *NEW LISTING* \$64,900
31' Chris Craft Commander 1972 *REDUCED* to \$13,900
31' Trojan Flybridge Express 1972 *REDUCED* to \$15,900
31' Silverton 31 1992 *SOLD*
31' SeaRay 310 Sundancer 1998 "R Time" *NEW LISTING* Erie, \$64,900
30' SeaRay 300 Sundancer *REDUCED* \$72,900
30' Carver Santego 30 1989 *SOLD*
30' SeaRay Weekender 30 1988 *NEW LISTING* \$29,900, Erie
30' SeaRay 300DA 1989 *SOLD*
29' Back Cove 29 Hardtop Express 2005 "Kilbride" *UNDER CONTRACT*
26' SeaRay Sundancer 2006 62 hours, fresh bottom *REDUCED* \$56,900
24' Rosborough 246 2001 w/Trailer *REDUCED* \$64,000 Buffalo
23' Mako 232 Center Console 2003 *NEW LISTING* Rochester, \$29,900
22' Chris Craft Cutlass 22 1975 *NEW LISTING* Rochester, \$13,900
21 MAXUM 2100SC Cuddy 2001 w/Trailer *REDUCED* Erie, 18,900

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

June 12-13, Safe Powerboat Handling (SPH) - Drivers Education for Boaters™: This sixteen hour, on-the-water course is for anyone who wants to learn how to safely operate a powerboat or improve their on-the-water boat handling skills. No experience necessary. The topics are covered using a variety of techniques in the classroom and dockside, emphasizing on-the-water practical application of all skills. Topics covered include:

On-the-Water Sessions

Engine & electrical systems
 Starting procedures
 Docking
 Leave & return to a slip
 Close-quarters maneuvers
 High-speed maneuvers
 Anchoring
 Steering a range
 Emergency Procedures & Rendering Assistance
 Person-in-Water rescue

Classroom Sessions

Safety, prep & weather
 Maneuvering concepts
 Registration & capacities
 Equipment requirements

Prep & fueling procedures
 Navigation rules of the road
 Aids to navigation
 Environment regulations

The National Association of State Boating Law Administrators (NASBLA) has approved the course which also meets the boating safety certificate requirements in New York, New Jersey and Connecticut (see Boating Safety Certification above).

Instructor: USCG Licensed Captain with US POWERBOATING Instructor Certification Rob Crafa

Age Group: 10 - adult

Group Size: 6 - 12

Time: 9 a.m. - 6 p.m.

Fee: \$300/per person, includes all books, safety equipment and on-the-water instruction; State Boating Safety Certifications are extra (\$10 for New York State)

Summer 2010 Seminar Series: Lockport Sail & Power Squadron, in conjunction with the Tuscarora Yacht Club, plans to present a series of 4 (2-hour) seminars this summer:

All will be held at the Tuscarora Yacht clubhouse in Wilson, NY. Each seminar will be held on a Wednesday evening, 1900-2100 (7-9 pm) with registration starting at 1830 (6:30 pm). Each seminar will cost \$35 per set of materials (families may choose to attend, purchasing only 1 [or more, if desired] set of materials). Please pre-register at least 25 days in advance (so we can order enough material & reserve space) either by phone (716-773-0953 or 716-745-1015) or e-mail to pgr4lsps@roadrunner.com or dadelizi@verizon.net. Please let us know both the number attending & the number of sets of material desired. Space is limited to approximately 35 attendees.

2 June - Anchoring - covers selection & use of anchors.

16 June - Partner in Command - provides an introduction to boating for crew members who need basic information and who may or may not have taken a boating course. It is designed to provide essential information one may require to assist a skipper in the safe operation of a recreational boat.

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

Sept 10 Erie Waterfront Heritage Days

Comments & Articles of Interest:

Brownback Amendment doesn't make Senate bill, from Boating Industry:

"The financial-overhaul bill passed by the Senate on Thursday does not include an amendment to exempt auto and boat dealers from a new consumer protection regulator, according to published reports.

The proposed amendment, sponsored by Sen. Sam Brownback (R-Kansas), would have exempted auto, boat, RV and motorcycle dealers from the Bureau of Consumer Financial Protection bill that passed the Senate. However, the amendment never came up for a vote and was not included in the final bill.

The Marine Retailers Association of America and the National Marine Manufacturers Association both strongly supported the marine exemption and rallied support for it among their members.

Congress must now reconcile the Senate bill with a companion House package adopted in December before

the legislation can go to the President for his signature." (The idea that small businesses like boat dealers should be lumped in with the huge financial services companies and banks for this extra layer of bureaucratic oversight is nuts. Believe me, there is plenty of work involved in handling a boat loan today and everyone is very careful already. Don)

New Boat News:

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46
 Beneteau First 10R, First 36.7
 Hunter 27, 31, 33, 36, 38, 41DS, 45CC
 J/100
 Sabre Spirit 36, 386, 426
 Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak:

RCR Yachts of Erie will offer to set up a **FREE VESSEL SAFETY CHECK** for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: tracy@rcryachts.com

Tips, Products & Services:

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

Julie Blakely rblakley@rochester.rr.com
 Custom Covers & Canvas: 716-298-5946, Rich or John
 Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006

justyn@niagaragraphic.com

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

For Sale:

Martec RH 12D x 5P-2, 1" shaft 2 blad folding prop - \$300 + shipping (OBO)

Propeller, 3 blade bronze, 17 x 14, \$200 + shipping (OBO)

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

Navy blue sunbrella mainsail cover, excellent condition. Overall length 14'11", distance to first zipper is 5'5", distance to 2nd zipper is 10'3 1/2". Height at the mast end is 4'9" and height around the actual sail is 2'2". The distance around the mast is 40" at the top of cover. The front area is lined with waterproof material as seen in 1 of the photos. The cover was used on a 40' sailboat. Asking \$200 or best offer plus shipping

Contact rwaller@twcny.rr.com or call Bob at 607-387-5207 for more information on any of the above

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

Let RCR Find Your Next Boat, or Sell Your Existing One!

We have financing rates that will beat the other guys, exclusive to RCR!

Don't forget that RCR handles both sail and power. Come visit us.

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730
Sodus Point 315-483-2526
Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.