

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
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Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, June 18, 2010

Contents

- **What's New?**
- **Used Boats Updates**
- **Dates, News & Announcements**
- **Comments & Articles of Interest**
- **New Boat News**
- **RCR Erie News**
- **Tips, Products & Services**
- **Flea Market**



1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

**RCR
YACHTS**

What's New? by Don Finkle: I just returned from the Sail America conference, held in Annapolis, one of my favorite places. This gathering included members of all segments of the sailing industry, from magazines to boatbuilders to equipment manufacturers to dealers.

Bankers were there, sailing schools, charter companies, West Marine, a real broad spectrum of those involved in the business of sailing. It was well worth the time and modest expense, we did a lot of valuable networking too.

Some of the take-aways from the conference included:

- The industry is slowly coming back and gaining momentum
- The sailboat sector is leading the powerboat sector out of the recession
- Money is available for consumers to buy boats
- Money for dealers to borrow for stock inventory is much tougher
- The level of new boat inventory in the field is very low
- The surviving businesses are more efficient and better run
- New products and services are on the way
- The repair and service businesses are doing very well

Overall there was a cautiously upbeat attitude about the future, with signs of returning consumer confidence and excitement once again. All were worried about those on the Gulf Coast and the awful oil spill disaster there. When I get caught back up I'll try to report some more specific info for you next week.

A word to the wise: find your boat ownership papers, make copies, put them in a safe place so you know where to find them. You would be surprised at just how often we struggle with closing a boat sale because the seller cannot locate his/her documents. Given the value of most boats, and the fact that they represent a significant asset to most people, it may seem strange that the owners are so cavalier about their ownership paperwork. Don't be one of them!

In the July edition of Sail magazine, one of our customers from Buffalo, John Fisher, has a published article about his time aboard "Second Epic". John and his family just purchased a new Beneteau 31 from RCR this spring, and RCR took "Second Epic" in trade. It is always nice to see some attention paid to sailors from our area, not just those who sail around the world.

A suggestion: keep your fenders clean. Dirty fenders will dull and scratch the finish on your hull. If you have a painted or colored hull it is a good idea to get some soft fender covers too.

There continues to be plenty of boat sale activity, as well as boats coming onto the market. In each issue of this newsletter we list only those boats where there is an update, to print the entire list of available boats each week would be too long. So the boats you see noted below are only those with a change: either newly listed, sold or a price change. For the full list go to www.rcryachts.com

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO
 Rick Lenard 716-472-4702 Buffalo Sales
 Corbo Corbishley 585-752-2530 Rochester Sales
 Tracy Buczak 716-680-4554 Erie Sales
 Bruce Lort 716-998-7545 Youngstown Service
 Darren Wright 716-572-2312 Buffalo Service
 Brian Buczak 716-799-4860 Warranty
 Gerry Palmer 941-400-5241 Sodus Point Sales

WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

Used Boat Updates: *The following is only a partial list* of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to www.rcryachts.com

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$5,900, Youngstown rick@rcryachts.com

New Listings:

35' Hunter 35.5 1992 "Memory Maker" **NEW LISTING** Yanmar 27 HP Diesel, Autopilot, Knot, Depth, Wind, VHF, Chartplotter, Dodger, Bimini, Large aft cabin, light use, recently detailed in and out. Buffalo \$63,000

35' Beneteau First 35 1980 "Dominique" **NEW LISTING** 8 Sails, Spinnaker, 27 HP Diesel, Propane, Autopilot, Depth, Knot, Wind, VHF, Stereo, Charger, 110V Shore Power, Feathering Prop, Backstay Adjuster, Tiller, Buffalo, \$34,900

34' Peterson 34 1978 "Arrow" **NEW LISTING** Yanmar Diesel, Always Fresh Water Boat, Sharp Red Hull, Folding Prop, Teak Interior, Refrig, 110V Shore Power, Custom Rudder, Plotter, VHF, RAM, Smart Charger, Knot, Depth, Wind, Pilot, Electronic Compass, Stereo, Tiller, (wheel system available), Dodger, 8 Sails, Harken Furling, Adjustable Genoa Cars, 9 Winches, Bottom Barrier Coated, Rochester, \$29,500

31' Beneteau 31 2008 "Beyond Reach" **NEW LISTING** Owners' change in plans means this like-new and very well equipped yacht is ready for immediate sale. Buffalo, \$99,900

31' Niagara 31 1982 "Gandalf" *NEW LISTING* 21HP Westerbeke Diesel, ST Winches, Nexus Electronics, Propane Hot Water, Spinnaker. Buffalo \$29,900

29' C&C 29-2 1983 "Komotion" *NEW LISTING* Very Clean, Diesel, Wheel, Knot, Depth, Autopilot, Wind, 110V Shore Power, Roller Furling, Steel Cradle, New Gori Prop, 4 Sails, Dodger, Awning, New backstay Adjuster, Port Dover, \$22,900

28' Newport 28 MK II 1986 "M T Abode" *NEW LISTING* Diesel, Roller Furling, Knot, Depth, Dodger, Bimini, \$14,900 Dunkirk, NY

25' Bayfield 25 1982 "Crimson Cruz'r" with Trailer *NEW LISTING*, Inboard Yanmar Diesel, Knot, Depth, Main, 110, 125, 135, Cruising chute

Price Changes:

46' Beneteau 461 2001 "Beach Buoys" *REDUCED* Loaded Cruiser with In-Mast Furling, Radar, Windlass, Autopilot, Full Canvas, Beautiful Interior, Just relocated to Buffalo, \$169,900. Trades Considered.

30' Newport 30 MK III *REDUCED* to \$26,900 Clean, just detailed, nice family boat-Wheel, Diesel, Roller Furling, Teak Interior, New Electronics

43' Slocum 43 1983 *REDUCED* to \$149,900

42' Beneteau 423 2005 "Quintessa" *REDUCED* to \$199,900

37' Seidelman 37 *REDUCED* to \$15,900

36' Bob Perry Union 36 1979 "Illuminata" *REDUCED* to \$48,900

35' C&C 35-3 "Allegro" *REDUCED* to \$48,500

35' J/35 1984 "Her Nibs" *REDUCED* Sodus Point \$29,900

35' C&C 35-3 1983 "Allegro" Rochester *REDUCED* \$48,500

35' Peterson One Ton 1975 "Kapoosh" *REDUCED* \$19,900

34' J/34 1984 "Soundwave" Olcott *REDUCED* \$19,900

33' X-102 1984 "Xenia" Youngstown *REDUCED* \$29,900

32' C&C 32 1985 "Merlin" *REDUCED* Erie, \$32,500

30' Cal 9.2 1981 "Al Steamer" Buffalo *REDUCED* \$6,900

28' Albin Cumulus 1980 "My Option" Buffalo *REDUCED* \$8,900

25' O'Day 25 1978 *REDUCED* to \$3,900

22' Seaward 22 1986 "Dawn Treader" Buffalo *REDUCED* \$6,900

Sold or Under Contract:

43' Bayliner 4387 "Junkyard Dogs" *UNDER CONTRACT*

38' C&C 38-1 1976 "Foxfire" *UNDER CONTRACT*

36' CS 36 LULU 3 *UNDER CONTRACT*

35' J/35 1984 "White Ice" *SOLD*

34' Hunter 340 2000 *SOLD*

33' Beneteau 331 2001 "Knot Inn II" *SOLD*

28' Abbott 28 1967 *SOLD*

27' Jeanneau Fantasia *UNDER CONTRACT*

26' Hunter 260 *UNDER CONTRACT*

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU

nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

Sept 10 Erie Waterfront Heritage Days

Comments & Articles of Interest:

New Boat News:

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak:

Let the people we love know it. Take the time to show it.
Don't be afraid to express yourself.
Seize the day!

Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time Together...
Relaxation... Romance... memories for a lifetime...
THAT'S SAILING!

RCR Yachts of Erie will offer to set up a FREE VESSEL SAFETY CHECK for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: tracy@rcryachts.com

Tips, Products & Services:

Weather radar sites:

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR

http://radar.weather.gov/Conus/index_lite.php

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

Julie Blakely rblakley@rochester.rr.com

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006

justyn@niagaragraphic.com

<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

FOR SALE. Triangular Dock box - \$100 contact tracy@rcryachts.com

Inflatable & Motor For Sale: Year 2000 9.9 HP, 2 stroke, Mercury outboard motor with 3 gallon tank, tank line, propeller (std size), Excellent condition, used rarely. \$1000 MOTOR ONLY. YEAR 1997 RU310HP WEST MARINE INFLATABLE. 10'2" X 4'11", 57 POUNDS, MAXIMUM MOTOR SIZE 10 HP, CAPACITY 1330 POUNDS, CHAMBERS 2+2. COMES WITH FOOT OPERATED INFLATOR PUMP, OARS, AND BRIDLE. Has a small patch on one tube. Spent most of its life in the aft cabin protected from ultra violet light. \$1000 INFLATABLE ONLY. PACKAGE DEAL: \$1900 See at Webster, NY

Phone 843-603-6961 Don Wheeler

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

For Sale:

Martec RH 12D x 5P-2, 1" shaft 2 blad folding prop - \$300 + shipping (OBO)

Adler Barber "The Cold Machine" air cooled refrigeration system. In excellent working condition. Vertical evaporator is 10 1/2"long x 11" high x 6" deep. The cool machine condenser is 11.15" deep x 10" wide x 7.5" high. Contains 15' of copper tubing. Cools medium size refrigerator (9 cu ft) or small freezer (3 cu ft). Manual thermostat. \$550.

Propeller, 3 blade bronze, 17 x 14, \$200 + shipping (OBO)

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

Navy blue sunbrella mainsail cover, excellent condition. Overall length 14'11", distance to first zipper is 5'5", distance to 2nd zipper is 10'3 1/2". Height at the mast end is 4'9" and height around the actual sail is 2'2". The distance around the mast is 40" at the top of cover. The front area is lined with waterproof material as seen in 1 of the photos. The cover was used on a 40' sailboat. Asking \$200 or best offer plus shipping

Contact rwaller@twcny.rr.com or call Bob at 607-387-5207 for more information on any of the above

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

Let RCR Find Your Next Boat, or Sell Your Existing One!

We have financing rates that will beat the other guys, exclusive to RCR!

Don't forget that RCR handles both sail and power. Come visit us.

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.