

**RCR Yachts**

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**From:** "RCR Yachts" <sail@rcryachts.com>  
**Sent:** Friday, June 25, 2010 2:15 PM  
**Subject:** Fw: RCR Yachts Sailor's News

**RCR Yachts Sailor's News, June 25, 2010**

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**1972-2010 Serving Local Sailors for 38 Years!**

**Let RCR Find Your Next Boat, or Sell Your Existing One!**

**RCR  
YACHTS**

**What's New? by Don Finkle:** Last night I briefly watched some TV weather, which I seldom do, but was curious as to what the next few days might have in store. In the seven day forecast it showed four days of those stupid little cloud icons with rain and flashing lightning. A quick look at those icons would indicate that the weather would be really lousy. Then when you listen to the detail report on the radio it turned out that there was only the possibility of some occasional rain and thunder sometime during the period. Ditch the icons and look further before making your boating plans!

Summer weather in our area is very localized. Take last Wednesday night for example, the night that most area clubs hold racing. In Buffalo they canceled the races due to a thunderstorm and rain. In Rochester they were drifting around with little wind. In Youngstown we had a gorgeous evening, no rain, great breeze, warm temps. Three different weather scenarios at the same time within an 80 mile radius. Normally the weather forecasts err on the side of pessimism so don't cancel your plans prematurely.

Yesterday I was aboard a 46 foot Beneteau that we recently delivered to a Lake Erie family. As I was below chatting with the owner and a couple of his friends it struck me at just how much comfort is built into boats these days. The air conditioning was on, the owner (who was sitting on the ultraleather upholstery) had the remote for the flat screen TV in his hand, one of the guys opened the front-loading refrigerator to get out a cold drink, you could check the time on the lighted screen of the microwave, etc. You no longer have to leave the creature comforts behind when you go to the boat. This might not be a big deal to you, but these features may encourage the rest of the family to spend more time aboard with you.

We are looking forward to the delivery this coming week of a new Hunter 41Deck Salon for a Rochester family. This yacht is going to be something special, all the toys and then some.

What is the most important thing you should do with your boat as an owner? Use it! It doesn't matter if you are cruising, racing, daysailing, taking out clients or friends, sleeping on it, cleaning it, puttering around doing chores on it, sitting in the cockpit reading, whatever. As the Nike commercial says, "Just do it". Like most of us I have had a busy week. The two most enjoyable events for me this week were sailing on Tuesday and Wednesday evenings. And that is where I will be tonight, with Heather on the boat. It is almost July, so get going.

I probably save too much stuff and don't throw out as much as I should. But this practice does have some benefits. We have kept the file for every single boat we have ever sold here at RCR in over 38 years of doing business, and those files take up most one office. Fortunately we have occasion to use them, when owners call us for records they have long ago lost. This came in very handy in the last couple of years when NY State was on the warpath trying to collect back sales taxes. Our records provided proof that these folks had indeed paid tax.

The boating community in the US consists of 92% power and only 8% sail. These figures of course are for all recreational boats, regardless of size. The many small powerboats of all types skew the numbers, but clearly the sail community is in the distinct minority. During the economic slowdown the powerboat business took the hit much harder, with many more industry casualties than in the sailing business. However, since powerboats dominate, policies for such things as bank loans were changed based on what happened with power, not with sail. Sailboats got dragged along for the ride, which was often bumpy. It may sound crazy, but to most outsiders they are all "boats", regardless of propulsion.

The way out of the recession has been much easier for sailing, with sailboat sales never hitting the same lows as power, though for sure we were hurt badly. Sail started to climb out sooner and has been much healthier as an industry than power has been of late. Now we are seeing improvements in our power sales, with 7 used powerboats sold here at RCR in the last 5 weeks.

If you are a sailor, why do you care about powerboats anyway? You might be surprised at how many sailors also own a powerboat, either here or at another place they might own property or visit. We also have customers who switch from sail to power, often as they age or encounter a health or lifestyle change. Some powerboats also switch over to sail, although this is less common. They might do so because they wish to try something new and different, they might want to avoid the high cost of fuel, or their kids might want to sail.

It is for these reasons, boaters crossing over or wishing to enjoy both types on on-water activity, that RCR handles both sail and power. You don't have to look elsewhere if you change your boating preferences.

**Employment Opportunity:** We are looking for a couple of people to add to the RCR Buffalo operation. We need an administrative assistant to work with our very capable marina manager Darren Wright, and a mechanic. We use the term mechanic loosely, as we can actually use anyone with technical skills in diesel engine, electronic, and/or mechanical systems. Please contact me at [dbfinkle@aol.com](mailto:dbfinkle@aol.com) or 716-695-4328 to express your interest.

**Canadian Yachting review of the Beneteau Oceanis 50:**  
<http://www.cdneyachting-digital.com/canadianyachting/201006>

**Join the Haarstick Sailmakers Facebook Page:** <http://www.facebook.com/#!/profile.php?id=100000611633007&ref=ts>

**Congratulations to 5 of the EYCRF solo sailors.** Aaron Ackerman, John Garhart, Jeff Benson, Tom Cross, and Al Belovarac completed 100 mile / 24 hour solo sails over the last two weekends. They persevered through a variety of difficult conditions to complete the required distance and time requirements.

This sail qualifies each of them to apply for entry into one of the GLSS Challenges. The GLSS currently runs a solo challenge on each of the Great Lakes. We hope to see one or all of them at the starting line for the 271 nautical mile 2010 Lake Erie Solo Challenge at the end of August. Again, congratulations on such a terrific personal accomplishment.

### **RCR staff cell phones, dial us as needed!**

Don Finkle 716-695-4328 CEO  
 Rick Lenard 716-472-4702 Buffalo Sales  
 Corbo Corbishley 585-752-2530 Rochester Sales  
 Tracy Buczak 716-680-4554 Erie Sales  
 Bruce Lort 716-998-7545 Youngstown Service  
 Darren Wright 716-572-2312 Buffalo Service  
 Brian Buczak 716-799-4860 Warranty  
 Gerry Palmer 941-400-5241 Sodus Point Sales

**WE NEED MORE BOATS TO SELL!** Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

**Used Boat Updates:** *The following is only a partial list* of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to [www.rcryachts.com](http://www.rcryachts.com)

**Custom Sailboat Trailer for sale:** Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$5,900, Youngstown [rick@rcryachts.com](mailto:rick@rcryachts.com)

### **New Listings:**

**35' Hunter 35.5 1992 "Memory Maker" *NEW LISTING*** Buffalo \$63,000  
**35' Beneteau First 35 1980 "Dominique" *NEW LISTING*** Buffalo, \$34,900  
**34' Peterson 34 1978 "Arrow" *NEW LISTING*** Rochester, \$29,500  
**31' Beneteau 31 2008 "Beyond Reach" *NEW LISTING*** Buffalo, \$99,900  
**31' Niagara 31 1982 "Gandalf" *NEW LISTING*** Buffalo \$29,900  
**29' C&C 29-2 1983 "Komotion" *NEW LISTING*** Port Dover, \$22,900  
**28' Newport 28 MK II 1986 "M T Abode" *NEW LISTING*** Dunkirk, NY

### **Price Changes:**

**46' Beneteau 461 2001 "Beach Buoys" *REDUCED*** Buffalo, \$169,900. Trades Considered.  
**43' Slocum 43 1983 *REDUCED*** to \$149,900  
**42' Beneteau 423 2005 "Quintessa" *REDUCED*** to \$199,900  
**37' Seidelman 37 *REDUCED*** to \$15,900  
**36' Bob Perry Union 36 1979 "Illuminata" *REDUCED*** to \$48,900  
**35' C&C 35-3 "Allegro" *REDUCED*** to \$48,500  
**35' J/35 1984 "Her Nibs" *REDUCED*** Sodus Point \$29,900  
**35' C&C 35-3 1983 "Allegro" Rochester *REDUCED*** \$48,500  
**35' Peterson One Ton 1975 "Kapoosh" *REDUCED*** \$19,900  
**34' J/34 1984 "Soundwave" Olcott *REDUCED*** \$19,900  
**33' X-102 1984 "Xenia" Youngstown *REDUCED*** \$29,900  
**32' C&C 32 1985 "Merlin" *REDUCED*** Erie, \$32,500  
**30' Cal 9.2 1981 "Al Steamer" Buffalo *REDUCED*** \$6,900  
**30' Newport 30 MK III *REDUCED*** to \$26,900  
**28' Albin Cumulus 1980 "My Option" Buffalo *REDUCED*** \$8,900

**25' O'Day 25 1978 *REDUCED* to \$3,900**

**Sold or Under Contract:**

**43' Bayliner 4387 "Junkyard Dogs" *UNDER CONTRACT***

**31' Pearson 31-2 *SOLD***

**28' Abbott 28 1967 *SOLD***

**27' Catalina 27 1985 *SOLD***

**26' C&C 1976 *SOLD***

**26' Hunter 260 1995 *SOLD***

**26' Bayliner Ciera 2655 *SOLD***

**26' Hunter 260 *SOLD***

**25' Bayfield 25 1982 "Crimson Cruz'r" *UNDER CONTRACT***

**23' Mako 232 *SOLD***

**22' Seaward 22 1986 "Dawn Treader" *UNDER CONTRACT***

**22' J/22 1989 *UNDER CONTRACT***

**RCR will help you find the right boat for you!** Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

***Let RCR Find Your Next Boat, or Sell Your Existing One!***

## **Dates, News & Announcements:**

**July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine**

**July 12, 20th Annual Frolic on the Bay** to be hosted by the Erie Boating community and held at the Erie Yacht Club. Every year the generosity of the Presque Isle Bay boaters brings a raft of fun, loads of laughter and a ray of sunshine to the scores of children with physical, chronic and life threatening condition and their families on this special day.

Once again we are offering this special opportunity to the clients of MECA/United Cerebral Palsy, Muscular Dystrophy Association, Make-A-Wish Foundation, The Achievement Center, Great Lakes Diabetes Institute and Mercy Center for Women.

How's it Work? Skippers make it possible by donating their boats and time to this great event. The Erie Yacht Club hosts the event with the terrific support of Commodore Perry Yacht Club, Presque Isle Yacht Club and the Zem Zem Zailors. In addition to the on the water ride provided by you the skippers, the event includes box lunches for all the clients and family escorts and a special "burger & dog" barbeque lunch for all the skippers and volunteers after the event.. The volunteers assist the boaters on the docking, boarding and unloading guests and coordinating all aspects of the event.

Long time EYC sailor, Dan Dundon, took over as Frolic chairman in 2009. Dan would sure appreciate any EYC racing fleet support for the Frolic, either skippers with boats, shore-side volunteers or donations. Call Dan 455-6672 to volunteer your boat, yourself or to make a tax-deductable donation.  
Monday, July 12, 11:30 AM til 5:00 PM \*Children will be arriving at Noon

**Sept 10 Erie Waterfront Heritage Days**

**Sept 15-19, Cedar Point Ohio In-Water Boat Show**

## Comments & Articles of Interest: We sort of said it all above!

### New Boat News:

**BENETEAU REVEALS THE NEW FIRST 30 BY JUAN K:** BENETEAU is launching the new FIRST 30, designed by the talented Juan Kouyoumdjian, well known for his contributions in the America's Cup and the Volvo Ocean Race. The new FIRST 30 by Beneteau combines the best of both worlds, Beneteau comfort and First performance.

#### BENETEAU comfort

The First 30 is a performance boat with a high level of comfort for cruising due to the layout being conceived in collaboration with the interior design firm Nauta Design.

The interior features the basic framework with two improvements:

- the forward cabin has a double door for privacy yet still an open feeling
- the salon table is forward of the mast post thanks to the aft positioning of the mast

Also worth noting are bulkhead recesses built into the bottom of the forward cabin lockers and at the front of the salon seating which allow full length providing good settee berths.

An aft cabin and generous head compartment with shower complete the accommodations.

Woodwork is light oak tinted Alpi retaining the FIRST rich attributes, such as solid wood moldings on the chart table and galley.

On deck the boat is fitted with an anchor well for coastal cruising, a dedicated liferaft locker in the cockpit benches and a large storage locker with area for the stove gas bottle.

A 20HP Yanmar diesel with sail drive and folding propeller is also standard.

#### FIRST performance

Don't be deceived by the all the comfort, as the new FIRST 30 includes the best innovations developed by Juan K's vast racing experience. What is revolutionary in a production 30 is the set back position of the mast, reflecting the Volvo 70's and Open 60's. To this there are several benefits:

- large easy to handle genoas without overlap
- flexibility in the interior layout with centralized weight concentration
- absence of backstay with the mast controlled by the 25° angle of the upper spreaders and the main sheet at the end of the boom with a track on the transom beam

Other Performance innovations include:

- A deep draft T-shaped keel for the lowest possible center of gravity and optimization of the longitudinal trim

- 1 single tiller activating the two rudders fixed to the transom for maximum efficiency and minimum drag
- The maximum beam moved aft towards the twin rudders for control under any condition
- Deck gear with 4 winches and all control lines brought back to the cockpit, with optional symmetric or asymmetric spinnaker gear available

#### Specifications:

Length overall : 32' 2"

Beam : 10' 6"

Displacement : 8,267 lbs

Draft (Std deep keel): 6' 3"

Ballast (Std deep keel): 2,403 lbs

Engine power: 20 HP

**RCR is a Beneteau Platinum Dealership!** Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

**New Boats Available for Viewing at RCR:**

Beneteau 31, 34, 37, 40, 46  
 Beneteau First 10R, First 36.7  
 Hunter 27, 31, 33, 36, 38, 41DS, 45CC  
 J/100  
 Sabre Spirit 36, 386, 426  
 Back Cove 26, 29 Hardtop Express

**Don't forget that RCR handles both sail and power.**

**We have financing rates that will beat the other guys, exclusive to RCR!**

**RCR Yachts of Erie News by Tracy Buczak:**

Let the people we love know it. Take the time to show it.  
 Don't be afraid to express yourself.  
 Seize the day!

Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time Together...  
 Relaxation... Romance... memories for a lifetime...  
 THAT'S SAILING!

**RCR Yachts of Erie will offer to set up a FREE VESSEL SAFETY CHECK for all boats we sell and any one interested in having a safety check done. (Did I Say FREE?) Contact me: [tracy@rcryachts.com](mailto:tracy@rcryachts.com)**

**Tips, Products & Services:**

**Weather radar sites:**

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

[http://www.weatheroffice.gc.ca/radar/index\\_e.html?id=WKR](http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR)

[http://radar.weather.gov/Conus/index\\_lite.php](http://radar.weather.gov/Conus/index_lite.php)

**Interesting site:** <http://www.canadianyachting.com/>

**Nautical Trivia "The Sailing Board Game"** [www.usasummit.com](http://www.usasummit.com) 1-516-628-8486

**Boat Canvas Work:**

Julie Blakely [rblakley@rochester.rr.com](mailto:rblakley@rochester.rr.com)

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

**Great Sources for Vinyl Boat Names:**

[www.signdogs.com](http://www.signdogs.com)

[justyn@niagaragraphic.com](mailto:justyn@niagaragraphic.com)  
[www.boatgraphicsbuffalo.com](http://www.boatgraphicsbuffalo.com)

**Beneteau Facebook Page:** <http://www.facebook.com/pages/Beneteau-USA/93010103950>

**Interesting Website:** Ken Palmer sent this: [www.lakeontariosailing.com](http://www.lakeontariosailing.com)

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

**THE LATEST IN BOAT EQUIPMENT:** <http://www.MyBoatsGear.com>

**USCG Captain's License Training:** 877-883-9366 or [seatraining@aol.com](mailto:seatraining@aol.com)

**BOATING DVD STORE:** The list is endless! Go to [www.bennetmarine.com](http://www.bennetmarine.com)

**Viking Boat Trailers & Cradles:** [www.sailboats.vikingtrailer.com](http://www.sailboats.vikingtrailer.com)

**Ship Model Site:** <http://www.maritimemodelworks.com/>

**Delivery Captain:** Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

**Interesting Embroidered Gifts:** [www.boatpillows.com](http://www.boatpillows.com) or 716-745-7291.

**New Product Information:** [www.sailingscuttlebutt.com/forum/products](http://www.sailingscuttlebutt.com/forum/products)

## **Flea Market & Small Boat Place:**

**FOR SALE. Triangular Dock box** - \$100 contact [tracy@rcryachts.com](mailto:tracy@rcryachts.com)

**Hard Dinghy & Inflatable Available,** Contact [tracy@rcryachts.com](mailto:tracy@rcryachts.com) for details

### **For Sale:**

Martec RH 12D x 5P-2, 1" shaft 2 blad folding prop - \$300 + shipping (OBO)

Adler Barber "The Cold Machine" air cooled refrigeration system. In excellent working condition. Vertical evaporator is 10 1/2" long x 11" high x 6" deep. The cool machine condenser is 11.15" deep x 10" wide x 7.5" high. Contains 15' of copper tubing. Cools medium size refrigerator (9 cu ft) or small freezer (3 cu ft). Manual thermostat. \$550.

Propeller, 3 blade bronze, 17 x 14, \$200 + shipping ( OBO)

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

Navy blue sunbrella mainsail cover, excellent condition. Overall length 14'11", distance to first zipper is 5'5",

distance to 2nd zipper is 10'3 1/2". Height at the mast end is 4'9" and height around the actual sail is 2'2". The distance around the mast is 40" at the top of cover. The front area is lined with waterproof material as seen in 1 of the photos. The cover was used on a 40' sailboat. Asking \$200 or best offer plus shipping

Contact [rwaller@twcny.rr.com](mailto:rwaller@twcny.rr.com) or call Bob at 607-387-5207 for more information on any of the above

**Cleaning out the Basement:**

28" diameter stainless wheel

[Tbooth@k-100.com](mailto:Tbooth@k-100.com)

***Let RCR Find Your Next Boat, or Sell Your Existing One!***

**We have financing rates that will beat the other guys, exclusive to RCR!**

**Don't forget that RCR handles both sail and power. Come visit us.**

**Contact RCR Sales:**

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

**Disclaimer:** We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

**In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.**