

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, July 02, 2010 11:09 AM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, July 2, 2010**Contents**

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1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

What's New? by Don Finkle: This issue will be a bit shorter due to the rush to clean things up for the holiday weekend. Happy birthday to our two countries, The US and Canada! Hope everyone has a wonderful long weekend. RCR will be closed on Monday so that our staff can enjoy the break with their families.

Yesterday the latest addition to the RCR family arrived, a new Hunter 41Deck Salon for a Rochester family. She is a beauty, really well outfitted, extra roomy and comfortable. In a couple of weeks her new owners will be cruising Lake Ontario in style.

One target we set for ourselves every year is to surpass 100 boats sold. We did that last week for the current 2010 selling season. What has surprised us is the recent flurry of powerboat sales. We actually sold almost as many powerboats in June as sailboats, and that has never happened before. We have figured out now that powerboat sales are more seasonal than sail, and when the warm sunny weather hits, the buyers come out. Sailboat shoppers tend to be a bit more deliberate and so they are always looking, 12 months a year.

New Beneteau First 30 Action Shots, awesome!

<http://www.teamfirst30.com/?p=482&lang=en>

A site worth checking out: <http://www.sail-world.com/USA/>

Need your propeller fixed? Pier Propeller, Tonawanda NY 716-773-3269

Very cool radar map, thanks to reader Larry Van Duesen: "If you click on options you can choose Animation, and you can drag it anywhere in the country. It's centered at Dunkirk, as that's where I sail from. Larry"

<http://i.wund.com/auto/iphone/geo/TouchMap/index.html?lat=42.89596558&lon=-78.88545227>

12' Bombardier 3.8 meter 1984, 2 Mainsails, Custom Removable Jib & Forestay, New Running Rigging, \$700. Optional Trailer Available. Located Buffalo, call Brian 716-799-4860 or brian@rcryachts.com

July 12, 20th Annual Frolic on the Bay to be hosted by the Erie Boating community and held at the Erie Yacht Club. Every year the generosity of the Presque Isle Bay boaters brings a raft of fun, loads of laughter and a ray of sunshine to the scores of children with physical, chronic and life threatening condition and their families on this special day.

Once again we are offering this special opportunity to the clients of MECA/United Cerebral Palsy, Muscular Dystrophy Association, Make-A-Wish Foundation, The Achievement Center, Great Lakes Diabetes Institute and Mercy Center for Women.

How's it Work? Skippers make it possible by donating their boats and time to this great

event. The Erie Yacht Club hosts the event with the terrific support of Commodore Perry Yacht Club, Presque Isle Yacht Club and the Zem Zem Sailors. In addition to the on the water ride provided by you the skippers, the event includes box lunches for all the clients and family escorts and a special "burger & dog" barbeque lunch for all the skippers and volunteers after the event. The volunteers assist the boaters on the docking, boarding and unloading guests and coordinating all aspects of the event.

Long time EYC sailor, Dan Dundon, took over as Frolic chairman in 2009. Dan would sure appreciate any EYC racing fleet support for the Frolic, either skippers with boats, shore-side volunteers or donations. Call Dan 455-6672 to volunteer your boat, yourself or to make a tax-deductible donation.

Monday, July 12, 11:30 AM til 5:00 PM *Children will be arriving at Noon

Employment Opportunity: We are looking for a couple of people to add to the RCR Buffalo operation. We need an administrative assistant to work with our very capable marina manager Darren Wright, and a mechanic. We use the term mechanic loosely, as we can actually use anyone with technical skills in diesel engine, electronic, and/or mechanical systems. Please contact me at dbfinkle@aol.com or 716-695-4328 to express your interest.

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO
 Rick Lenard 716-472-4702 Buffalo Sales
 Corbo Corbishley 585-752-2530 Rochester Sales
 Tracy Buczak 716-680-4554 Erie Sales
 Bruce Lort 716-998-7545 Youngstown Service
 Darren Wright 716-572-2312 Buffalo Service
 Brian Buczak 716-799-4860 Warranty
 Gerry Palmer 941-400-5241 Sodus Point Sales

WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

Used Boat Updates: *The following is only a partial list* of used sailboats we are offering, those shown below are simply updates. For a full list of sail and powerboats currently available please go to www.rcryachts.com

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$4,900, Youngstown rick@rcryachts.com

34' Peterson 34 1978 "Arrow" *NEW LISTING* Yanmar Diesel, Always Fresh Water Boat, Sharp Red Hull, Folding Prop, Teak Interior, Refrig, 110V Shore Power, Custom Rudder, Plotter, VHF, RAM, Smart Charger, Knot, Depth, Wind, Tiller Pilot, Electronic Compass, Stereo, Tiller, (wheel system available), Dodger, 8 Sails, Harken Furling, Adjustable Genoa Cars, 9 Winches, Bottom Barrier Coated, Rochester, \$29,500

28' Master Marine True World 28 Center Console 1981 *NEW LISTING* 2003 Mercury Saltwater Edition 225 HP Outboard, LOA: 28' Beam: 9' 3" Displ. 7,000lbs, Fuel 140 gal, Load-rite Tandem-axle Aluminum Trailer w/brakes. Serious about fishing? This Center console walk-around could be the boat for you. 28' of deep "V" stability and toughness is rough seas. She features a pipe canopy with windscreen to keep the spray off the helm. Icom VHF, Furuno Color GPS, Plotter, Echo Sounder, and Richie Compass. There is plenty of storage for gear and live well compartments for bait. Reduced to \$23,900 with a fresh coat of Antifouling. Erie, PA.

28' Cape Dory 28 1980 "Vedette" *NEW LISTING* Volvo Diesel, Wheel, Roller Furling, Autopilot, Dodger, Bronze Ports, Full Keel Alberg Design, Sodus Point, \$19,900

28' Islander 28 1985 "Chuckles" *NEW LISTING* Yanmar Diesel, Original owner, very nice condition, Wheel, Furler, Shore Power, Knot, Depth, Wind, Self-Tailers, Lines Led Aft, Buffalo \$15,900

26' Tripp 26 1993 Jacksonville, \$19,900

http://www.yachtworld.com/core/listing/pl_boat_detail.jsp?

[&units=Feet&id=2218345&lang=en&slim=broker&&hosturl=stbartsyachts&&ywo=stbartsyachts&](http://www.yachtworld.com/core/listing/pl_boat_detail.jsp?&units=Feet&id=2218345&lang=en&slim=broker&&hosturl=stbartsyachts&&ywo=stbartsyachts&)

36' Robinhood/Cape Dory Cutter 1995 *FEATURED BOAT* This is a gorgeous semi-custom classic yacht built in Maine, to the original lines of the Alberg-designed Cape Dory 36. Full keel, beautiful sheerline, heavy-duty construction that will take you anywhere in safety. A must-see if you are looking for a traditionally styled yacht of top quality. Serious sellers are looking for an offer. Sodus Point, \$159,900.

43' Slocum 43 1983 "Puff Pastry" *REDUCED* to \$139,900. Capable of round-the-world cruising and in excellent condition!

39' Rinker 390 2007 "Aqua Holic" *REDUCED* to \$174,900

31' Beneteau 31 2008 "Beyond Reach" *REDUCED* to \$96,900. AC/Heat, Genneker in sock, GPS/Chart, Pilot, Depth, Wind, Speed, VHF, Refrig, Almost-New, One of our most popular models, located RCR Buffalo.

New Listings:

35' Hunter 35.5 1992 "Memory Maker" *NEW LISTING* Buffalo \$63,000

35' Beneteau First 35 1980 "Dominique" **NEW LISTING** Buffalo, \$34,900
 34' Peterson 34 1978 "Arrow" **NEW LISTING** Rochester, \$29,500
 31' Beneteau 31 2008 "Beyond Reach" **NEW LISTING** Buffalo, \$99,900
 31' Niagara 31 1982 "Gandalf" **NEW LISTING** Buffalo \$29,900
 29' C&C 29-2 1983 "Komotion" **NEW LISTING** Port Dover, \$22,900
 28' Newport 28 MK II 1986 "M T Abode" **NEW LISTING** Dunkirk, NY

Price Changes:

43' Slocum 43 1983 **REDUCED** to \$139,900
 42' Beneteau 423 2005 "Quintessa" **REDUCED** to \$199,900
 37' Seidelman 37 **REDUCED** to \$15,900
 36' Bob Perry Union 36 1979 "Illuminata" **REDUCED** to \$48,900
 35' C&C 35-3 "Allegro" **REDUCED** to \$48,500
 35' J/35 1984 "Her Nibs" **REDUCED** Sodus Point \$29,900
 35' C&C 35-3 1983 "Allegro" Rochester **REDUCED** \$48,500
 35' Peterson One Ton 1975 "Kapooosh" **REDUCED** \$19,900
 34' J/34 1984 "Soundwave" Olcott **REDUCED** \$19,900
 33' X-102 1984 "Xenia" Youngstown **REDUCED** \$24,900
 32' C&C 32 1985 "Merlin" **REDUCED** Erie, \$32,500
 31' Beneteau 31 2008 "Beyond Reach" **REDUCED** to \$96,900
 30' Cal 9.2 1981 "Al Steamer" Buffalo **REDUCED** \$6,900
 30' Newport 30 MK III **REDUCED** to \$26,900
 28' Albin Cumulus 1980 "My Option" Buffalo **REDUCED** \$8,900
 27' CS 27 1979 "For Now" **REDUCED** to \$9,900.
 25' O'Day 25 1978 **REDUCED** to \$3,900
 25' Sea Ox 250 1989 **REDUCED** to \$17,900

Sold or Under Contract:

46' Beneteau 461 2001 "Beach Buoys" **UNDER CONTRACT**
 43' Bayliner 4387 "Junkyard Dogs" **UNDER CONTRACT**
 25' Bayfield 25 1982 "Crimson Cruz'r" **SOLD**
 22' Seaward 22 1986 "Dawn Treader" **SOLD**
 22' J/22 1989 **SOLD**

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

July 9-11, Sabre & Back Cove 40th Anniversary Rendezvous, Boothbay, Maine

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Sept 10 Erie Waterfront Heritage Days

Sept 15-19, Cedar Point Ohio In-Water Boat Show

Comments & Articles of Interest:

SUNSCREEN FOR SAILING (from Scuttlebutt): What is the best sunscreen for sailing? Scuttlebutt asked this question over a year ago, seeking the advice from some of the people who are regularly on the water. From America's Cup winner Russell Coutts to Olympic Gold Medalist

Anna Tunnicliffe, plus scores of elite sailors such as Kenny Read, Terry Hutchinson, and Greg Fisher, Scuttlebutt received countless tips on types of sunscreen and their application. With the Northern Hemisphere summer officially in season, it is time to revisit this valuable information along with a recent report published this week in the Los Angeles Times below:

Do you get significantly better sun protection from lotion with a SPF rating over 30? Something strange is happening in the sunscreen aisle. Shelves that had been stocked with bottles claiming an SPF, or a sun protection factor, of 30 now trumpet SPFs of 55, 70, even "110+." This not-so-subtle escalation often comes with corollary pricing. Higher SPFs frequently cost more, but are they worth it? Many dermatologists don't think so.

"Once you get to SPF 50, it's really getting silly," said Boston dermatologist, James Spencer. "SPF refers to multiples of how much longer it takes the skin to burn," but it isn't a linear progression. An SPF of 30 doesn't offer twice as much protection as an SPF of 15, for example. An SPF 15 blocks 94% of UVB rays, SPF 30 blocks 97%, and SPF 45 blocks 98%. Spencer recommends sunscreens with an SPF of 30, as does the American Academy of Dermatology, "because we know you're not going to put enough on."

In fact, the academy found that most sunscreen users put on only half as much sunscreen as they should to get the product's claimed SPF protection. Making matters worse is the fact that sunscreen doesn't last all day and needs to be reapplied every few hours.

The Food and Drug Administration began requiring SPF ratings on sunscreens sold in the U.S. in 1978. But SPF ratings only measure one type of sun protection. Sunlight consists of about 95% UVA, the ultraviolet light that contributes to skin cancer and wrinkles, and 5% UVB, which is responsible for sunburn. SPF only applies to UVB. It does not indicate UVA protection.

While many sunscreens claim to be broad spectrum - protecting the skin from both UVB and UVA - there's no way of knowing how much UVA protection is included in a sunscreen. Yet. This October, the Food and Drug Administration "intends to publish rules to address sunscreen formulation, labeling and testing requirements for both ultraviolet B and ultraviolet A protection," according to FDA spokeswoman Shelly Burgess.

Do you have any tips on sunscreen? Here is the original Scuttlebutt Forum thread from March 2009, where all the advice is posted and new information can be added:

<http://forum.sailingscuttlebutt.com/cgi-bin/gforum.cgi?post=7198>

New Boat News:

BENETEAU REVEALS THE NEW FIRST 30 BY JUAN K: BENETEAU is launching the new FIRST 30, designed by the talented Juan Kouyoumdjian, well known for his contributions in the America's Cup and the Volvo Ocean Race. The new FIRST 30 by Beneteau combines the best of both worlds, Beneteau comfort and First performance.

BENETEAU comfort

The First 30 is a performance boat with a high level of comfort for cruising due to the layout being conceived in collaboration with the interior design firm Nauta Design.

The interior features the basic framework with two improvements:

- the forward cabin has a double door for privacy yet still an open feeling
- the salon table is forward of the mast post thanks to the aft positioning of the mast

Also worth noting are bulkhead recesses built into the bottom of the forward cabin lockers and at the front of the salon seating which allow full length providing good settee berths.

An aft cabin and generous head compartment with shower complete the accommodations.

Woodwork is light oak tinted Alpi retaining the FIRST rich attributes, such as solid wood moldings on the chart table and galley.

On deck the boat is fitted with an anchor well for coastal cruising, a dedicated liferaft locker in the cockpit benches and a large storage locker with area for the stove gas bottle.

A 20HP Yanmar diesel with sail drive and folding propeller is also standard.

FIRST performance

Don't be deceived by the all the comfort, as the new FIRST 30 includes the best innovations developed by Juan K's vast racing experience. What is revolutionary in a production 30 is the set back position of the mast, reflecting the Volvo 70's and Open 60's. To this there are several benefits:

- large easy to handle genoas without overlap
- flexibility in the interior layout with centralized weight concentration
- absence of backstay with the mast controlled by the 25° angle of the upper spreaders and the main sheet at the end of the boom with a track on the transom beam

Other Performance innovations include:

- A deep draft T-shaped keel for the lowest possible center of gravity and optimization of the longitudinal trim
- 1 single tiller activating the two rudders fixed to the transom for maximum efficiency and minimum drag
- The maximum beam moved aft towards the twin rudders for control under any condition
- Deck gear with 4 winches and all control lines brought back to the cockpit, with optional symmetric or asymmetric spinnaker gear available

Specifications:

Length overall : 32' 2"

Beam : 10' 6"

Displacement : 8,267 lbs

Draft (Std deep keel): 6' 3"

Ballast (Std deep keel): 2,403 lbs

Engine power: 20 HP

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak: Looks like the upcoming weekend will feature great weather. Last Sunday's ferocious set of storms were really something. I was finishing up some landscaping when the 1st rolled through. WOW! I heard there were some boats damaged especially canvas. EYC registered a 78 knot peak gust and some trees came down on the peninsula during an apparent tornado tough down. The joke going around is "In Erie, what follows 2 days of rain? Answer...Monday."

I hope everyone enjoys family time over the Independence Day Holiday. RCR has chartered the 93 foot schooner, Spirit of Buffalo Monday for our annual summer get together. Should be lots of fun. Check out this link. <http://www.spiritofbuffalo.com/>

I would like to repeat a previous news article about Beneteau's new 31, a fantastic boat that we've sold a bunch of. I had the pleasure of having hull#3 as my demo two seasons ago. That boat is currently on the market at our Buffalo location.

Reprint form July 3rd, 2008.

Brian, my son and Commission and warranty guy, helped me put the mainsail up on the new Beneteau 31. It had a stack-pack system with a type of lazy-jacks. Bri needed my help with that so later in the afternoon I hoisted him up past the spreaders in a Bosun's chair. Several adjustments had to be made with the lines that run from just above the spreaders down to the stack pack cover which the sail drops into. After a bit of work it looked even and workable. A companion & I would check it out Sunday. Bri went on his way and I finished up a few things and called it a day. I have to brag a bit about my son Bri. He's done a terrific job for us...Carp is pleased as well and Don & Bob. Lore & Tom commented to me on what a nice young man he was...helpful, professional and knowledgeable. Good job Bri.

Sunday after stopping for a chat with Mike & Kim about their Yanmar on their new Hunter 33, I hauled a couple of wagons of stuff out to the Beneteau 31...Safety gear and a few supplies. "Nise" came down a little after 1pm and helped me put stuff away. I unzipped the stack pack and started the 20 hp Yanmar. It purred. Lines were readied and "Nise" cast of the bow. Just a little prop walk to port with the 2-blade Flex-a-fold propeller made for a tight turn and we had plenty of room. Forward throttle up and hard to port and we were off. Nise turned and smiled...her 1st sail of the year. The 31 has a tight turning radius as we headed out into the bay. Heading westerly Nise took the helm as I hoisted the full-battened main. We checked her out main alone and found her responsive and agile...winds were about 10 knots. I unfurled the 105% Genoa and trimmed to Nise's heading. The 31 got on her feet and accelerated up to speed. The instruments haven't been calibrated yet so a guess would be around 6 knots. She felt light and stable. Each time we tacked we smiled because the boat got to its feet almost instantly. There were lots of boats out in the bay and we gained on almost everything we went after. She points very well.

The boat is nicely appointed with a light colored fabric in the salon the contrast perfectly with the fruit-tree stained ALPI woodwork and Parquet laminated cabin sole. Lots of opening ports for ventilation and she comes equipped with *Skyscreen* hatches as well. There is a nice nav station on the starboard side of the salon just forward of a large head with marine toilet sink and shower area. The galley is opposite to port with a gimbaled propane stove & oven, a surprisingly large top-loading refrigerator with a freezer compartment nice counter space and a double S/S sink near the end of the peninsula. Four storage compartments are above the counter on the port side and there is one above and to the right of the nav station with a large shelf directly over the nav table and a nice compartment below it. Storage is ample below each settee and there are wide shelves with chrome fiddles perfect for storing handy items. I've got a small flat-screen TV/DVD that will stay secure there. The berths feature high quality Bi-density marine mattresses with Victory Oyster bed covers. The fwd double berth is an ample 6' 8" in length, while the aft owner's cabin has 6 foot headroom as you enter and a 5' 7" x 6' 1" berth and 3 opening ports. 120 V outlets and reading lamps go with ample storage and hanging lockers. A 12,000BTU Ocean-Air AC/Heat unit quietly provides comfortable temperatures. One of the most innovative features is the patented companionway hatch. The one-piece tinted hatch board locks at the bottom and you simply lift it aft and slide it under the top piece and secure it, then slide the companionway top forward...Neat. At 31' 8" LOA, she looks bigger in the water. Her 11' 1" beam is carried well aft. She displaces 8,933 lbs and our boat has the 4' 5" draft bulb keel that allows you plenty of safety when water levels drop. She is designed by *Finot/Cong Associates* with interior design *By Nauta*

The weather started to look threatening so we decided to head back to our slip. Easy to dock...she glides a long way and stops instantly with horsepower to spar. As usual Nise did a great job with the lines. Within a half hour of getting back the storm threat had passed south of us and Nise lamented that we could have stayed out. Better to be safe I guess. We did see just to 15 knots and didn't even think about reefing.

In conclusion the new Beneteau 31 is refined elegance with comfort and ease of sailing in a maneuverable size. What more could you ask a 31' boat to be?

Check out

http://www.beneteauusa.com/wps/wcm/connect/Beneteau_USA/Home/Sailboats/USA_PUBLIC_CATALOGUE_PRODUCT_Beneteau31

The following week:

With some severe thunderstorms predicted for the afternoon, we headed out in the morning for a sail and planned on cooking out later. The sky looked OK and winds were a bit gusty...10-12 knots with occasional gusts to 18-20 or so. I got the sails up as 'Nise held her just off the wind. Engine off we were on our way. Just like last week the 31 got to her feet quickly accelerating up to 6 knots in a hurry. "Nise stayed on the helm and we tacked up the Bay. The wind shifted a little and we were able to rocket up and down the Bay reaching...FUN. After a couple of laps I took the helm and on a beam reach we were headed right for the channel. "Want to take her out in the lake for awhile?" I asked looking over my shoulder at the sky. "Sure," Nise replied, "The weather still looks OK."

We sailed right out the Channel and headed east with smooth seas and now close to 20 knots of wind we were really moving. Yah Hoo! After an hour or so of fun the temperature dropped like a stone...15 degrees NOW!. "Hey," I asked with a smile on my face, "Have we ever been in a storm together?" "No," was her reply with a puzzled look on her face. "Well," I said stoically, "today's going to be the day." We came about and pinched up in the freshening breeze and the sky looked ominous back toward the Bay. After a couple of miles I started the Yanmar and 'Nise to the helm while I took the main then Genoa down. As we motored into the channel we came upon a surreal scene. The sky to the south and over the city and marinas was sunny, but lightening could be seen. From the north half of the Bay and beyond it was black and the severity of the rain obscured the trees on the Peninsula from sight. That combination of sky made the water appear a bright turquoise with some whitecaps forming. Auto-inflatable vests on I grabbed our rain jackets and took over while 'Nise donned her jacket. We headed southwest toward the sun hoping to avoid the rain but we were right on the edge of it. "I think we can make it to the marina," 'Nise offered with a hopeful tone. Hammer down 100 yards from Bay Harbor East, and the safety of our dock, I could see that she was optimistic but incorrect with her assessment. Ahead was a wall of solid rain and wind bringing ever increasing whitecaps with it. With a sigh I said, "We're going to have to ride it out. You might as well go below...no sense both of us getting soaked. What do you think," I asked already knowing the answer. "Your call," 'Nise replied with some concern in her voice. WHAM!!!! We got hit with rain & wind and spray. 35 knots...no 40 then more. Now a couple of hundred yards from the shore heading west I slowed the RPMS down a little...just enough to have decent way. I could only see a few feet past our bow and the few boats a head of us trying as we were to make it in disappeared from view. I asked 'Nise to turn on our navigation and steaming lights as a precaution. Occasionally I could pick up the shoreline, still to port...then saw Perry's Landing's tower...then the condos. We were heading down the bay slowly into the black. "Hey," I said with a joking tone to lighten the moment. "As long as I'm out here throw me a bar of soap." "Nise grinned. Within a half hour or so...maybe just a bit more, the storm began to subside as it traveled east. I turned the 31 around and back toward the marina as 'Nise came up into the cockpit. It was still raining but nothing in comparison to what we'd just gone through. Now about 15 knots of wind was blowing as we motored in. I saw the few boats still out making the way as well. One sailboat was struggling to get her Genoa down which they apparently had up during the blow. "What kind of wind were we in, 'Nise asked with a note of relief in her voice. I cycled through the windspeed gauge and to my surprise reported, "48.7 knots true."

We entered the marina and turned upwind to our slip. A series of little mishaps followed and it wasn't our best docking. Oh well...it was safe with no damage...just not pretty...no style points for sure. Just had to laugh.

We went below and took off our rain gear as the sun came out. My shorts and shirt were wetter than if I had jumped in the water. "Don't you have a change of clothes?" 'Nise asked as she put on some dry gear. "No," I replied sheepishly. "You ALWAYS have clothes aboard." She scolded. So I stood there dripping wet and opened a bottle of Pinot Noir and poured up a glass to toast our 1st storm. It cleared up right up until I lit the grill for our dinner...then it rained again.

Here are a couple of lessons to pass on that 'Nise & I reflected on.

1) **Stay calm** and communicate what needs to be done. 'Nise commented that my tone of voice did not change when things got dicey...if you convey nervousness or lack of confidence to your spouse or crew they won't respond very well. Just give simple directions as to what needs to be done and what will happen. DON'T Yell. Trust me they don't move faster or comprehend any better. You just end up looking like a fool.

2) **Intense storms** tend to blow over quickly so just ride them out away from shore bow to the wind or running. DO NOT TRY AND DOCK IN THE MIDDLE OF THE STORM. Know where you are and where you are going to be safe.

3) **Have you life vests on and rain gear handy. Be prepared. Your signaling devices should be within reach.**

All in all it was a good experience that gave 'Nise some confidence in the boat and in her Captain and her ability. The boat was great...easy to manage under power and never did I feel the wind gusts were getting the better of us. Lots of power at hand.

We had a nice dinner aboard and once again enjoyed the Beneteau 31's comfort.

In conclusion the new Beneteau 31 is refined elegance with comfort and ease of sailing in a maneuverable size. What more could you ask a 31' boat to be?

Check out

http://www.beneteauusa.com/wps/wcm/connect/Beneteau_USA/Home/Sailboats/USA_PUBLIC_CATALOGUE_PRODUCT_Beneteau31
Let's get together for a sail.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. **We will protect your interests and represent YOU! It cost YOU** nothing to use us...the seller pay our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. Since 1972

Sales have continued to be strong and powerboats are selling well also. Over the last couple weeks, a 32 Wellcraft, 43 Motoryacht and a very nice 400 Sundancer as well as a Maxum 2100. We still have lots of good ones available.

The only thing we can't replace or buy is TIME. Don't waste it...use it...use it up.

**Let the people we love know it. Take the time to show it.
Don't be afraid to express yourself.
Seize the day!**

*Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time Together...Relaxation... Romance...
memories for a lifetime...
THAT'S SAILING!*

Tips, Products & Services:

Weather radar sites:

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR

http://radar.weather.gov/Conus/index_lite.php

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

Julie Blakely rblakley@rochester.rr.com

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com

justyn@niagaragraphic.com

www.boatgraphicsbuffalo.com

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

FOR SALE. Triangular Dock box - \$100 contact tracy@rcryachts.com

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

For Sale:

Martec RH 12D x 5P-2, 1" shaft 2 blad folding prop - \$300 + shipping (OBO)

Adler Barber "The Cold Machine" air cooled refrigeration system. In excellent working condition. Vertical evaporator is 10 1/2" long x 11" high x 6" deep. The cool machine condenser is 11.15" deep x 10" wide x 7.5" high. Contains 15' of copper tubing. Cools medium size refrigerator (9 cu ft) or small freezer (3 cu ft). Manual thermostat. \$550.

Propeller, 3 blade bronze, 17 x 14, \$200 + shipping (OBO)

Teleflex fuel sender kit, new, never used, \$15 + shipping

Dahl Baldwin diesel fuel filter/water separators, model 65, have 2 of them, \$60 each + shipping (OB)

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$50 for each or best offer, photo available upon request

2 compass covers for bulkhead mounted compass - for up to 5 5/8" diameter - \$5 each + shipping

Navy blue sunbrella mainsail cover, excellent condition. Overall length 14'11", distance to first zipper is 5'5", distance to 2nd zipper is 10'3 1/2". Height at the mast end is 4'9" and height around the actual sail is 2'2". The distance around the mast is 40" at the top of cover. The front area is lined with waterproof material as seen in 1 of the photos. The cover was used on a 40' sailboat. Asking \$200 or best offer plus shipping

Contact rwaller@twcny.rr.com or call Bob at 607-387-5207 for more information on any of the above

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

Let RCR Find Your Next Boat, or Sell Your Existing One!

We have financing rates that will beat the other guys, exclusive to RCR!

Don't forget that RCR handles both sail and power. Come visit us.

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Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

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