

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, July 23, 2010 11:35 AM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, July 23, 2010

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1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: We are really busy today with the big regatta we are involved with here in Youngstown, which we have been doing for 37 years now. It is a mammoth undertaking by a large cadre of volunteers. So my contributions to the newsletter this week will be shorter than usual, but Tracy has picked up the slack with lots of news and tips from RCR Erie.

The question I am asked most often...daily is not an exaggeration..."How is business?" The last couple of years it has been painful to answer, but the 2010 year has been much improved. The whole industry is seeing a turn-around, but we're pleased to say that we are doing better than most. One reason for that is that unlike most dealers and brokers we did not cut way back on marketing during the down periods, and as a result our exposure is comparatively greater. The owners who list their boats for sale with us have benefitted, as we've sold over 100 boats so far this year and we are already ahead of where we finished the 2009 selling season. The last two months have been a bit slower as we don't have as many boats to sell as we had before, but if we get a good listing that is fairly priced we'll sell it. Right now we are in need of more boats to sell, so give us a call if you are thinking of making a change. Fortunately in the last few days we've added a few really nice boats, basic details below.

What is you are looking for a boat and you don't see it on our list? We routinely find boats for customers elsewhere, we are doing that right now. That is how multiple listing works, we cooperate with other brokers all over, and we match boats with customers regardless of where they are located. We have actually done more co-brokerage deals this year than ever before in our history, representing both buyers and sellers as the case may be.

What we really need right now is some more boats to sell! The rapid pace of sales we experienced this spring has slowed due to a lack of used boats to sell. There are still plenty of buyers though, but we need more listings. It is a good time to sell right

now, so if you are thinking of making a change please see us.

Tonight, July 23, Beneteau Sailors' Party at RCR Yachts Youngstown Showroom: As always we will be hosting our party again on the evening before the Youngstown Level, 5:30-8PM, food, refreshments, some prizes too.

Latest news, photos and video of the New Beneteau First 30:

<http://www.teamfirst30.com/?p=640&lang=en>

Looking for CNG tank refills? Try Shumway Marine in Rochester

Report of Obstruction near Buffalo Harbor South Entrance: There is a report of a very large tree located in the vicinity of the South Entrance to Buffalo Harbor. The tree is mobile so it is difficult to give a definitive location, but it has several limbs protruding above water level, so it should not be hard to find.

Aug 21, Rochester's 12th Annual Hospice Regatta hosted by Genesee Yacht Club. This is the area's largest charity regatta, with more than 60 sailboats expected to race on Saturday, plus hundreds of Hospice supporters attending great parties on Friday and Saturday.

New York Boat Registration Renewals can now be done online. Just go to www.nysdmv.com/boatrenew/default.html and follow instructions. You cannot renew online if your address, name or vessel information has changed since your last renewal.

Don't miss out a cruise on the Spirit of Buffalo:

Link: <http://www.spiritofbuffalo.com/>

12' Bombardier 3.8 meter 1984, 2 Mainsails, Custom Removable Jib & Forestay, New Running Rigging, \$700. Optional Trailer Available. Located Buffalo, call Brian 716-799-4860 or brian@rcryachts.com

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO

Rick Lenard 716-472-4702 Buffalo Sales

Corbo Corbishley 585-752-2530 Rochester Sales

Tracy Buczak 716-680-4554 Erie Sales

Bruce Lort 716-998-7545 Youngstown Service

Darren Wright 716-572-2312 Buffalo Service

Brian Buczak 716-799-4860 Warranty

Gerry Palmer 941-400-5241 Sodus Point Sales

Used Boat Updates:

Selected listings only, see www.rcryachts.com for full list: The listings below are only part of what we have for sale, those shown here are simply updates. We can also find you a boat out of town, just let us know what you are looking for.

New Listings:

36' Catalina 36 MKII 1999 "Cat Nap" *NEW LISTING* Shoal Draft, 35 HP Diesel, Propane, Refrig, Microwave, Windlass, Dodger, Bimini, Full Cockpit Enclosure, Air Conditioning, Wind, Knot, Autopilot, GPS/Plotter, Stereo, Inverter, Custom Mattress, Cockpit Cushions, Grill, Much More, Sodus Point, \$97,900

32' Aloha 32 1985 "Poet" *NEW LISTING* Mark Ellis Design, Like a Scaled-Down Niagara 35, 21 HP Diesel,

Harken Furler, Dodger, Pilot, Knot, depth, Wind, VHF, Charger, Solar Panel, Clean, Erie, \$34,900

30' Goman Express 30 1982 "Vitesse" *NEW LISTING* Wheel, Yanmar Diesel, Full Race, Very Clean Boat that has been well cared for with Good Sail Inventory, Rochester, \$19,900

28' S2 8.5 Meter 1982 "Dolce Vita" *NEW LISTING* Yanmar Diesel, Furlex Furler, New head, New Wind, Pilot, GPS, 6 Sails, Lots of extras, Very nice boat, health forces sale, Erie, \$17,900

27' Cheoy Lee Offshore Cadet 1965 "Sophie" *NEW LISTING* Cool 2009 Inboard Electric Engine, Really Nice Shape, Classic Lines, Teak Deck, Roller Furler, VHF, Buffalo, In Water & Ready to Go, \$12,900

26' MacGregor 26 1999 "BuzSlyDory" Power Sailer *NEW LISTING* 50 HP Honda, Dual Axle trailer, 4 sails, 110V Shore Power, Full Canvas, Refrigeration, GPS, Sodus Point \$20,900

37' Heritage 1-Ton 1976 Koi, *NEW LISTING* Erie, \$19,900

35' Hunter 35.5 1992, *NEW LISTING* \$54,900, Buffalo

33' Tahiti Ketch II 1999 "Odin" Tahiti Ketch *NEW LISTING* Erie

32' Marinette Express 32 1986 "Sundowner" *NEW LISTING* Erie, \$28,900

26' MacGregor 26 1999 "BuzSlyDory" *NEW LISTING* Sodus Point \$20,900

22' J/22 1985 "Mini Me" w/Trailer *NEW LISTING* Buffalo \$6,900

Price Changes:

43' Slocum 43 1983 *REDUCED* to \$139,900

42' Beneteau 423 2005 "Quintessa" *REDUCED* to \$199,900

37' Seidelman 37 *REDUCED* to \$15,900

36' Bob Perry Union 36 1979 "Illuminata" *REDUCED* to \$48,900

35' Hunter 35.5 1992, *REDUCED* to \$54,900, Buffalo

35' C&C 35-3 "Allegro" *REDUCED* to \$48,500

35' J/35 1984 "Her Nibs" *REDUCED* Sodus Point \$29,900

35' C&C 35-3 1983 "Allegro" Rochester *REDUCED* \$48,500

35' Peterson One Ton 1975 "Kapoosh" *REDUCED* \$19,900

34' J/34 1984 "Soundwave" Olcott *REDUCED* \$19,900

33' X-102 1984 "Xenia" Youngstown *REDUCED* \$24,900

31' Beneteau 31 2008 "Beyond Reach" *REDUCED* to \$96,900

30' Cal 9.2 1981 "Al Steamer" Buffalo *REDUCED* \$6,900

30' Newport 30 MK III *REDUCED* to \$26,900

28' Albin Cumulus 1980 "My Option" Buffalo *REDUCED* \$8,900

28' Silverton 1977 *REDUCED* to \$7,900

27' CS 27 1979 "For Now" *REDUCED* to \$9,900.

25' Sea Ox 250 1989 *REDUCED* to \$17,900

Sold or Under Contract:

46' Beneteau 461 2001 "Beach Buoys" *UNDER CONTRACT*

42' SeaRay 420 Sundancer 1990 *UNDER CONTRACT*

40' Wauquiez Centurion 40S 2004 *UNDER CONTRACT*

38' C&C 38-1 1976 *UNDER CONTRACT*

33' Morgan 33T 1976 *UNDER CONTRACT*

27' ERICSON 29 1971 *UNDER CONTRACT*

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by

Boyer Industries on heavy duty construction grade Hudson base, \$4,900, Youngstown rick@rcryachts.com

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Sept 10 Erie Waterfront Heritage Days

Sept 15-19, Cedar Point Ohio In-Water Boat Show

Sept 16-19, Newport International boat show is celebrating its 40th Anniversary, the show is one of the four largest in-water boat shows in the country and features both power and sail boats displayed over 13 acres along America's Cup Avenue.

Comments & Articles of Interest:

New Boat News:

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak: Business has been good and both power and sail are selling. Lots of boating ahead. Don't miss out if you are on the fence. Pro-rated dock space is affordable too.

In the last couple of days I've had a couple of customers stop in and chat. Unfortunately they have developed some health issues that will cut short their boating plans. Both had recently purchased boats. One sail, one power. It reminds me how precious our time is. Speaking from the perspective of my own health scare a couple of years ago, you just never know when or if you'll be able to live your dreams...

whatever they may be. I am reminded of many stories of customers and friends who didn't get the chance or someone close to them at work didn't get that cottage or boat or enjoy their retirement.

"Someday...Someday I'll be able to." When I have the time I'll be able to get a boat...play more golf...travel more...and on and on. MAKE THE TIME! For you and for your family.

Lots of activities planned...last nights 3rd of Eight Great Tuesdays was a zoo. Many thousands saw the group JAKE'S BLUES at the Liberty Park Amphitheater, presented by the Erie Port Authority. Below is the rest of the schedule.

The 27th, Abby Road
 The 3rd of August, Katie Armiger
 The Red Elves perform on the 10th
 Ray Jay & the Carousels Full Kilt on the 17th
 and finally rounding out the program
 Chubby Carrier and the Bayou Swamp band on the 24th.

BEER ON THE BAY 2010

Come Join Erie Brewing Company and many other regional craft brewers for a day of great beer, great food and great live music on Erie Pennsylvania's scenic bay front.

Where: Erie's Burger King Amphitheater at Liberty Park

When: Saturday, July 24th, 2010

Time: 2 Sessions

Session 1: 12pm-3pm doors open at 11:30pm

Session 2: 4pm-7pm Doors open at 3:30pm

Tickets (Tickets and Shirts can be purchased in our Online Store):

\$30 Advance Sales \$35 Day of Show

This is an outdoor event and is rain or shine. The 3rd Annual Beer on the Bay Festival at the Burger King Amphitheater at Liberty Park will feature live blues music from the Duke Sherman, over 100 + beers to sample from many of the regions finest microbreweries, and breath taking views of Presque Isle State Park and Lake Erie. Food and Drink concessions will be available.

Erie Yacht Club is hosting their 26th Annual Regatta

Benefiting The American Red Cross

Sunday August 29th

Auxiliary Sailboats Welcome

Both Spinnaker and Jib & Main Classes

5 mile once around the Bay Power boats are welcome as spectators

Guests and sponsor can watch the race

EYC 10:30 A.M. Skipper's meeting race starts at Noon Registration forms available at EYC or Call the Red Cross at 814-833-0942

Caribbean & Keg Party after the race

Entertainment

Dunkirk, NY...Not to be left out of the fun Chadwick Bay Juice and Lakeshore Savings Bank are sponsoring Dunkirk Summer Music:

Music on the Pier.

Thursday nights 6:30 - 8:30, Dunkirk City Pier, at the foot of Central Avenue.

July 29th - Full Clothed Gents - a Tribute to the bare Naked Ladies - performed to the largest Party in the Plaza event to date in Buffalo.

August 5th - Stone row - A blend of Celtic and world music, classic and new originals.

August 12th - Razz & Friends - Songs from the Great American Songbooks of Duke Ellington, Cole Porter, and other fine composers.

August 19th - LeeRon Zydeco - New Orleans blues, Honky Tonk and others. Friend Deac, said he had them at his wedding reception and they were great!

August 26th - Sean Patrick McGraw - Chautauqua County's own. Says his music "is something like Lyle Lovett singing Springsteen while wearing Dwight Yokum's Hat."

September 2nd - Coldplayers -Touring extensively. More than 2.5 million hits on U Tube in last 2 years.

August 7 & 8 Erie Art Museum Blues & Jazz Festival
Largest Blues & Jazz Festival in the region. Free event. Held rain or shine.
Frontier Park

Some used boat offerings:

Power:

2006 Searay 260 Sundancer - only 62 hours on her 300hp 350 MAG MPI Bravo 3, AC/Heat, CD, Windlass, Camper canvas and mooring cover, radar arch. Boat is like new. Freshly painter bottom and reduced to \$56,900. THIS BOAT IS LIKE NEW! http://www.rcryachts.com/pre_owned_detail.asp?sid=06512567X7K8K2010J10I32I06JAMQ3655R0&veh=1373106

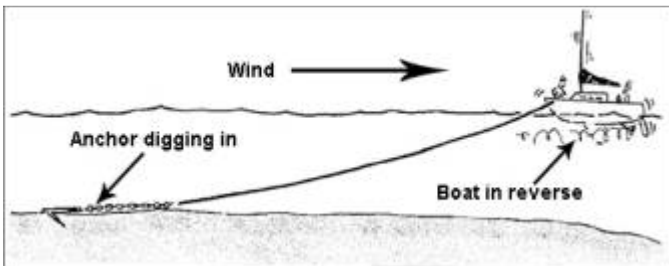
Sail: new listings .

1985 Aloha 32 Poet. Wonderful condition, fresh water only, 2 owner boat. Dodger, wheel, new autopilot, new Raymarine ST60 knot, depth & wind, Yanmar, New main, Harken furler, Propane heater. Quality vessel.

Offered at \$34,900. soon to be on web

1982 S2 8.5 meter Dolce Vita: - Yanmar diesel, new TackTick wireless wind, knot depth, tillerpilot, new Furlex furler, New Maine Sanitation System, Fresh done Baltoplate antifouling. Well maintained vessel. Offered at \$17,900. soon to be on web

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. **We will protect your interests and represent YOU! It cost YOU nothing to use us...**the seller pay our fee. We split the commission with the listing brokerage... just like in real estate. We do business in your community...our community...trust us to do the job for you. Since 1972

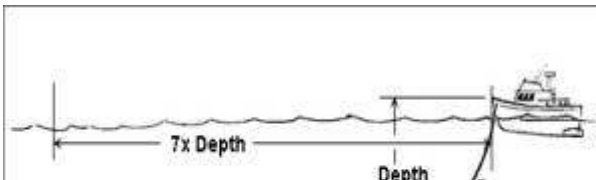


Helpful Tip – Anchoring

Setting

To ensure that an anchor "sets" well, apply tension to the rode so the anchor penetrates the bottom. Do this by making fast the line and applying power in reverse. If your boat moves, reset the anchor and try again.

Many boaters make only a half-hearted attempt to set the anchor by putting the boat in reverse for just a few seconds. To be sure the anchor is set you must put a reasonable strain on the rode for a reasonable length of time. Your boat should surge forward when you back off the power, indicating that you have put some strain on the rode to test the anchor set. We know of no way to ensure that your anchor will hold other than



by pulling on it hard.

Scope

Scope is defined as the ratio of water depth (plus freeboard) to

anchor line paid out. Most anchoring texts and anchor manufacturers agree that a scope of 7:1 achieves the anchor's designed holding power, and more scope is better than less. In theory, 7:1 scope is great, but at a crowded anchorage most cruisers scoff at the idea of paying out more than 3:1 or 4:1-there just isn't that much space for boats to swing. When an anchor is securely set you can consider shortening scope in a crowded anchorage.

Once an anchor has been set, it will almost always hold the same amount of tension that was used to set it, even if the scope is reduced. This means that you can pay out long scope, pull hard on the anchor rode using the engine, and then shorten scope to reduce swinging room. However, if your boat swings and the anchor has to reset itself, it will have to do so at a reduced scope. This is known as Anchoring Russian Roulette.

Resetting

It's fairly easy to set an anchor when wind and current come consistently from one direction, but if they veer, some perform better than others under varying angles of pull. Any anchor can become dislodged from the seabed if the boat swings far enough. Four techniques can alert you when your boat swings:

If you have an anchor alarm on your GPS, set it so it alerts you if the boat swings too far from the position where it was when you set the anchor.

If you have an electronic compass or autopilot, set the course alarm so it alerts you if the boat's heading changes radically.

If you have alarms on your depth sounder set maximum and minimum alarms to alert you if the water depth changes significantly, indicating that you are drifting either away from or towards the shore.

Stand an anchor watch. It is a good practice to take bearings on prominent landmarks when you anchor so you can detect any subsequent change in position.

There's the best part of the sailing season ahead...plenty of time to move up to a new or newer boat!

The pattern continues! Nice folks...big grins...new boats to sail...happy...excited...looking forward to

**Wind...Water...Excitement...Exhilaration...Competition...Family...Friends... fulfillment...Time Together...Relaxation... Romance... memories for a lifetime...
THAT'S SAILING!**

**Don't forget!
Let the people we love know it. Take the time to show it.
Don't be afraid to express yourself.
Seize the day!**

Celebrate each day!

Be Safe...Be Courteous...Have Fun...Enjoy the Weekend!

Tips, Products & Services:

Weather radar sites:

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR

http://radar.weather.gov/Conus/index_lite.php

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

Julie Blakely rblakley@rochester.rr.com

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com

justyn@niagaragraphic.com

www.boatgraphicsbuffalo.com

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

FOR SALE. Triangular Dock box - \$100 contact tracy@rcryachts.com

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

For Sale:

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

Let RCR Find Your Next Boat, or Sell Your Existing One!

We have financing rates that will beat the other guys, exclusive to RCR!

Don't forget that RCR handles both sail and power. Come visit us.

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.