

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, July 30, 2010 10:54 AM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, July 30, 2010

Contents

- **What's New?**
- **Used Boats Updates**
- **Dates, News & Announcements**
- **Comments & Articles of Interest**
- **New Boat News**
- **RCR Erie News**
- **Tips, Products & Services**
- **Flea Market**



1972-2010 Serving Local Sailors for 38 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

**RCR
YACHTS**

What's New? by Don Finkle: We have reached what I traditionally feel is the mid-point of the season. The four best sailing months are June, July, August and September. May and October are the shoulder months. While we have less daylight as the season wears on, the water is warm and the winds become more reliable in September. So don't fret over time on the water you may have missed up to this point, there is still plenty of season left to make up for it. Just make it a priority to use your boat!

The threat of offshore windmill farms is real, and fortunately a number of locales have already managed to hold them off for now. Here in Niagara County they are considering a sizable farm off the shoreline that would seriously impact one of the more highly utilized sections of the Lake. The local politicians are being swayed by the promise of jobs, which from all indications will not amount to much for area residents or businesses. What we can be sure of is that they will be in the way, will limit usage of the water, are ugly, will threaten recreational businesses, degrade quality of life for those who live on or use the water, and are currently not economically viable without substantial subsidy. The hope is that they will listen to those who live here and will be adversely impacted. Alternative energy sources are coming, no doubt, but they need to make financial sense and be located in the places where they will do the most good and the least harm.

Our plea for more boats to sell has resulted in some new listings, but we need many more. Just as there is much more boating season left, so too is there more selling season. Actually our strongest selling seasons are, in order: Spring, Summer, Fall, and then winter...the latter being noticeably slower, as one might expect. If we consider new boat sales only, it would be Spring and Fall both the best times. Fall because of the boatshows, new model introductions, owners wishing to trade in at the end of the season to avoid having to deal with storage and related expenses, and ordering in time for spring delivery.

Certainly one of the more exciting aspects of the business for us is the introduction of a new model. Fortunately we have a number of new designs coming along this fall to offer to our customers. Starting with Beneteau, we have the First 30, First 35, Oceanis 50 and the all-new SENSE. The latter is an entirely new concept that we will write more about next week. It is really revolutionary. Sabre has the 456, their largest sailing yacht to date. J/boats will be launching their newest model next week, the 36 foot J/111. I saw the boat recently and it looks rocket-fast. Not be be left out, Hunter has an all-new 36 footer that will be debuted in Annapolis. The new Hunter 36 fits right into our most popular new boat size range. There will be more to tell you about as soon as we are given permission to do so.

How does one get a boat loan these days? There have been rumors that banks are no longer lending, but that is hardly the case. People with good credit have never had a problem, and banks are looking to get more business right now so they have lowered rates. There have been some changes of course. Gone are the zero-down loans, you normally need about a 20% downpayment, which can be either cash or trade equity, or a combination of both. Rates are scaled to your credit score. The higher your score, the lower the rate you will pay. The more you borrow, and the longer the term, the lower the rate. This is why we can't quote a single rate, we need to know the whole story before telling you the rate you qualify for. We work at shopping the best financing deal for you.

Banks prefer late model boats, the older the boat the higher the rate. They also don't like houseboats and high-performance powerboats. Whatever you are interested in, we can normally get you an approval the same day.

Fiberglass boats are known to be "low maintenace", but they are certainly not "no maintenance". Like anything else, if you take care of your boat it will take care of you. A basic maintenance program will save you money in the long run, preserve the value of your vessel, and help you avoid down time and headaches. This is especially true of your engine and mechanical systems.

Marine groups sign Senate letter opposing E15: Thirty-six environmental and industry groups signed a letter that went to the majority and minority leaders of the Senate Monday urging opposition to any amendment to the upcoming energy bill that would authorize the sale of gasoline with more than 10 percent ethanol.

(E15 fuel will cause all sorts of problems for existing engines which were not designed to operate with it. This must be stopped!)

Sept 10-12, TALL SHIPS ERIE: Festival hours are 10:00 a.m. to 6:00 p.m. Friday, Saturday & Sunday the 10th, 11th & 12th of September. More info is at our web site www.tallshipserie.com It is a benefit for the Flagship Niagara and we have 8 tall ships coming to Erie. They are looking for volunteers to work the festival. All volunteers will receive two complimentary tickets to the event for a minimum of working two shifts and a TALL SHIPS ERIE commemorative T-Shirt.

We are looking to hire a few talented people to join our team. Specifically we are looking for a couple of people to add to the RCR Buffalo operation. We need an administrative assistant to work with our very capable marina manager Darren Wright, and a mechanic. We use the term mechanic loosely, as we can actually use anyone with technican skills in diesel engine, electronic, and/or mechanical systems. As the fleet ages we are finding substantially more need for service work. Please contact me at dbfinkle@aol.com or 716-695-4328 to express your interest.

Be sure to check out the Flea Market section below for equipment deals. Have something you wish to sell? Something you are looking to buy? Just send us an e-mail and we'll be happy to put your notice here for free.

What we really need right now is some more boats to sell! The rapid pace of sales we experienced this

spring has slowed due to a lack of used boats to sell. There are still plenty of buyers though, but we need more listings. It is a good time to sell right now, so if you are thinking of making a change please see us.

Latest news, photos and video of the New Beneteau First 30:

<http://www.teamfirst30.com/?p=640&lang=en>

Don't miss out a cruise on the Spirit of Buffalo:

Link: <http://www.spiritofbuffalo.com/>

12' Bombardier 3.8 meter 1984, 2 Mainsails, Custom Removable Jib & Forestay, New Running Rigging, \$700. Optional Trailer Available. Located Buffalo, call Brian 716-799-4860 or brian@rcryachts.com

RCR staff cell phones, dial us as needed!

Don Finkle 716-695-4328 CEO

Rick Lenard 716-472-4702 Buffalo Sales

Corbo Corbishley 585-752-2530 Rochester Sales

Tracy Buczak 716-680-4554 Erie Sales

Bruce Lort 716-998-7545 Youngstown Service

Darren Wright 716-572-2312 Buffalo Service

Brian Buczak 716-799-4860 Warranty

Gerry Palmer 941-400-5241 Sodus Point Sales

Buffalo Maritime Center: If you have ever thought of building your own small wooden boat, these folks can help you. They hold classes to teach the necessary skills as well as helping you build your own boat in their shop with their tools. For more information contact Richard Butz at: 716-878-6017 or butzra@buffalostate.edu

Please encourage your friends to sign up for our free newsletter here:

<http://www.rcryachts.com/custompage.asp?pg=weeklynews>

RCR is now on Facebook! Anyone interested in becoming a "friend" of RCR Yachts, they only need to type in RCR Yachts in the "find friend" link. Thanks to Rick Lenard for keeping our page current.

From a Reader: "Hello folks at RCR Yachts, I get your newsletter and always enjoy reading it over. It has a lot of interesting information and I really enjoy and like the "Tips, Products & Services:" section.

I own a business called Sea Dog Boating Solutions, LLC where I offer some unique boating products. My web-site is:

<http://www.seadogboatingsolutions.com>

Here is a list of some products that I offer and I am always looking to add unique boating products that solve a boating concern:

- Sea Joule Solar Bilge Pump (for a dinghy or open boat)
- Eartec Simultalk 24G Headset Communication System
- Microphone adapter to add voice capability to any ear phone headset
- Bison Water Bottles
- Bison Bottle Bandit
- Canvas Tote Bags
- Waterproof Products - MP3 Waterproof case from Aquapac

Please let me know if there are other products that you might be interested in seeing me offer. Thank you for your time and consideration in advance. Keep up the good work with your newsletter. I really enjoy it.

Steven Charlebois - owner
<http://www.SeaDogBoatingSolutions.com>
Steve@SeaDogBoatingSolutions.com
 (802) 734-3389

Used Boat Updates:

Selected listings only, see www.rcryachts.com for full list: The listings below are only part of what we have for sale, those shown here are simply updates. We can also find you a boat out of town, just let us know what you are looking for.

New Listings:

37' Heritage 1-Ton 1976 "Koi" *NEW LISTING* Newer Westerbeke 33 Diesel, lots of custom woodwork, very good for age, competitive when raced, Erie, \$19,900

36' Catalina 36 MKII 1999 "Cat Nap" *NEW LISTING* Shoal Draft, 35 HP Diesel, Propane, Refrig, Microwave, Windlass, Dodger, Bimini, Full Cockpit Enclosure, Air Conditioning, Wind, Knot, Autopilot, GPS/Plotter, Stereo, Inverter, Custom Mattress, Cockpit Cushions, Grill, Much More, Sodus Point, \$97,900

35' Ericson 35 1973 "Sea Witch" *NEW LISTING* Autopilot, 110V Shore Power, Refrig, Atomic 4, Wheel, Furler, Sodus Point, \$21,500

32' Aloha 32 1985 "Poet" *NEW LISTING* Mark Ellis Design, Like a Scaled-Down Niagara 35, 21 HP Diesel, Harken Furler, Dodger, Pilot, Knot, depth, Wind, VHF, Charger, Solar Panel, Clean, Erie, \$34,900

30' Freedom 30 1987 "Trillium" *NEW LISTING* Yanmar Diesel, Well Kept, Autopilot, Dodger, Refrigeration, User-friendly Freedom Rig, Extremely Easy to Handle, Sodus Point, \$34,900

30' Goman Express 30 1982 "Vitesse" *NEW LISTING* Wheel, Yanmar Diesel, Full Race, Very Clean Boat that has been well cared for with Good Sail Inventory, Rochester, \$19,900

28' S2 8.5 Meter 1982 "Dolce Vita" *NEW LISTING* Yanmar Diesel, Furlex Furler, New head, New Wind, Pilot, GPS, 6 Sails, Lots of extras, Very nice boat, health forces sale, Erie, \$17,900

27' Cheoy Lee Offshore Cadet 1965 "Sophie" *NEW LISTING* Cool 2009 Inboard Electric Engine, Really Nice Shape, Classic Lines, Teak Deck, Roller Furler, VHF, Buffalo, In Water & Ready to Go, \$12,900

26' MacGregor 26 1999 "BuzSlyDory" Power Sailer *NEW LISTING* 50 HP Honda, Dual Axle trailer, 4 sails, 110V Shore Power, Full Canvas, Refrigeration, GPS, Sodus Point \$20,900

Price Changes:

39' Beneteau 393 "Knot so Fast" *REDUCED* to \$129,900. Lots of boat for the money, in the water in Buffalo and ready to go.

43' Slocum 43 1983 *REDUCED* to \$139,900

42' Beneteau 423 2005 "Quintessa" *REDUCED* to \$199,900

39' Beneteau 393 "Knot so Fast" *REDUCED* to \$129,900

37' Seidelman 37 **REDUCED** to \$15,900
 36' Bob Perry Union 36 1979 "Illuminata" **REDUCED** to \$48,900
 35' Hunter 35.5 1992, **REDUCED** to \$54,900, Buffalo
 35' Peterson One Ton 1975 "Kapoosh" **REDUCED** \$19,900
 34' J/34 1984 "Soundwave" Olcott **REDUCED** \$19,900
 33' X-102 1984 "Xenia" Youngstown **REDUCED** \$24,900
 33' Soverel 33 1984 "Yankee" **REDUCED** \$21,000
 31' Beneteau 31 2008 "Beyond Reach" **REDUCED** to \$96,900
 30' Cal 9.2 1981 "Al Steamer" Buffalo **REDUCED** \$6,900
 30' Newport 30 MK III **REDUCED** to \$26,900
 28' Albin Cumulus 1980 "My Option" Buffalo **REDUCED** \$8,900
 28' Silverton 1977 **REDUCED** to \$7,900
 27' CS 27 1979 "For Now" **REDUCED** to \$9,900.
 25' Sea Ox 250 1989 **REDUCED** to \$17,900

Sold or Under Contract:

46' Beneteau 461 2001 "Beach Buoys" **UNDER CONTRACT**
 42' SeaRay 420 Sundancer 1990 **SOLD**
 40' Wauquiez Centurion 40S 2004 **UNDER CONTRACT**
 38' C&C 38-1 1976 **SOLD**
 33' Morgan 33T 1976 **UNDER CONTRACT**
 27' ERICSON 29 1971 **UNDER CONTRACT**

Custom Sailboat Trailer for sale: Will fit 26-32' boat (has been used for a C&C 29). Tandem axle, 6 uprights with adjustable screw pads, 3 custom mast brackets, electric brakes on both axles, 3 stabilizing jacks, wheel chocks, painted black, serviced 2009 with new wiring and battery, 4 heavy duty tires, built by Boyer Industries on heavy duty construction grade Hudson base, \$4,900, Youngstown rick@rcryachts.com

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Sept 10 Erie Waterfront Heritage Days

Sept 15-19, Cedar Point Ohio In-Water Boat Show

Sept 16-19, Newport International boat show is celebrating its 40th Anniversary, the show is one of the four largest in-water boat shows in the country and features both power and sail boats displayed over 13 acres along America's Cup Avenue.

Comments & Articles of Interest:

New Boat News:

RCR is a Beneteau Platinum Dealership! Beneteau has created a program that ranks all of their

dealerships on a variety of factors, one of the main components being customer satisfaction and service. RCR has attained the highest ranking, the Platinum level. This comes on top of winning the President's Service Award from Beneteau in October. Congratulations to our staff for a job well done, and thanks to our loyal customers for your support.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 46
 Beneteau First 10R, First 36.7
 Hunter 27, 31, 33, 36, 38, 41DS, 45CC
 J/100
 Sabre Spirit 36, 386, 426
 Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak:

Erie Yacht Club is hosting their 26th Annual Regatta Benefiting The American Red Cross. Sunday August 29th. Registration forms available at EYC or Call the Red Cross at 814-833-0942 Caribbean & Keg Party after the race

Dunkirk, NY...Not to be left out of the fun Chadwick Bay Juice and Lakeshore Savings Bank are sponsoring Dunkirk Summer Music:

Thursday nights 6:30 - 8:30, Dunkirk City Pier, at the foot of Central Avenue.
 July 29th - Full Clothed Gents - a Tribute to the bare Naked Ladies
 August 5th - Stone row - A blend of Celtic and world music,
 August 12th - Razz & Friends - Songs from the Great American Songbooks
 August 19th - LeeRon Zydeco - New Orleans blues, Honky Tonk and others.
 August 26th - Sean Patrick McGraw - Chautauqua County's own.
 September 2nd - Coldplayers -Touring extensively.

August 7 & 8 Erie Art Museum Blues & Jazz Festival Largest Blues & Jazz Festival in the region. Free event. Held rain or shine. Frontier Park

Tie Your Boat Properly, by RCR's Tracy Buczak: Over the past couple of months I've been amazed again by the lack of attention many boaters pay to the way they tie their boats to the dock and the condition and type of lines they use. "Come on now...don't you care about your boat or your neighbor's?"

Polypropylene 3-strand you bought at Wal-Mart is NOT suitable for tying up a boat! First let's examine that type of line's properties. Poly is very susceptible to UV damage and chafe. NOT GOOD!

Get the right size for the job. If your boat is 25' or under a 3 strand or braided 3/8" NYLON line will be fine. Boats up to say 33 feet can use 1/2" Nylon...35 and up 5/8" is adequate. If you have a slip that has a 4-point tying possibility, (finger pier...main walkway and a piling between you and your neighbor) you'll need 4 lines of suitable length... 15'-25' usually will do the job, and 2 Spring Lines to use on the finger pier either from the pier end to a mid-ship cleat for and aft or from the dock for and aft to the boat's bow and stern cleats. For floating docks the lines can be fairly snug since the dock move up and down with the boat. For fixed docks enough slack needs to exist in order to compensate for rising and falling water levels but not too much as to allow the boat to hit dock or pilings or go under a pier. Proper size fenders with lanyards are a must unless

you like calling Doctor Gelcoat every couple of weeks. Fenders need to be properly inflated as well. I supply 6.5" X 22" fenders for boats up to 28' or so and 8.5" X 30" for boat 30' - 36', with 10.5" X 30" for larger boats. A 20,000 lb boat in a blow exerts a lot of force against a fender being pressed against a finger pier...bigger is better when in doubt...ask Richard Taylor... (Sorry Richard...all in good fun). The "Tuff End" round fenders have an application at many docks. They come in sizes ranging from 9" all the way to monster proportioned 27".

Don't have the lanyard (line you tie on the fender) longer than is needed. I've seen extra lengths of line get wrapped around posts cleats and worse, props. Usually 6' or so is adequate and can be tie to each end of a fender when it is necessary to position a fender horizontally as would be against a piling or even when rafting against another boat. I've had success with 5/16" diameter nylon as lanyards. Easy to handle and tie and plenty strong enough. Usually it is not recommended to tie a fender to the top lifeline of a sailboat. (I know everybody does it) If you are leaving a dock and the fender gets caught against a cleat or obstruction, the force can damage a stanchion. I like to use cleats or stanchion bases to tie to. Of course the Back Cove's 1 1/4" S/S rails are string enough, as are many power boat rails. West Marine's catalog is a helpful source for info on docking and equipment...or just call on one of us and ask what you should have. Don't be shy...we all had to find out somehow.

Speaking of spring lines...I've helped several of you newer to boating and even a few old salts with docking using a spring line to catch you. Have a spring line running from the end of your finger pier to a mid-ship cleat or even a primary or cabin top winch if you don't have a cleat. As you enter your slip when docking have your first mate or you yourself reach out and grab or hook the spring which had been carefully positioned when you left the slip, and place it over the midship cleat or winch. Now the helmsman needs to keep the boat in forward...slow...then turn the wheel or tiller hard over AWAY from the finger pier. (if the pier is to starboard turn hard over to port etc.) Apply enough throttle to cause the boat to slide slowly over to the finger pier. The stern will come over nicely right against your fenders. Leave the boat in gear and get the rest of you lines attached. Like magic you say? Well it works doesn't it Mike and Jack? The spring should be the 1st line you remove when leaving and 1st you attach on arrival. Leave it on a post or hook or make a holder for it so you can reach it from the boat easily. Call me if you need some advice. tracy@rcryachts.com 716-680-4554 (cell)

Tips, Products & Services:

Weather radar sites:

<http://radar.weather.gov/radar.php?rid=buf&product=N0R&overlay=11101111&loop=no>

http://www.weatheroffice.gc.ca/radar/index_e.html?id=WKR

http://radar.weather.gov/Conus/index_lite.php

Interesting site: <http://www.canadianyachting.com/>

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

Julie Blakely rblakley@rochester.rr.com

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com

justyn@niagaragraphic.com

www.boatgraphicsbuffalo.com

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

FOR SALE. Triangular Dock box - \$100 contact tracy@rcryachts.com

Hard Dinghy & Inflatable Available, Contact tracy@rcryachts.com for details

Cleaning out the Basement:

28" diameter stainless wheel

Tbooth@k-100.com

Let RCR Find Your Next Boat, or Sell Your Existing One!

We have financing rates that will beat the other guys, exclusive to RCR!

Don't forget that RCR handles both sail and power. Come visit us.

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.