

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
Sent: Friday, October 23, 2009 1:57 PM
Subject: Fw: RCR Yachts Sailor's News

RCR Yachts Sailor's News, October 23, 2009

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1972-2009 Serving Local Sailors for 37 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: Next week we will be

headed to Annapolis to race in our final regatta of the year. I enjoy the change of seasons, but I am not anxious to give up on sailing in 2009 just yet. We never know what we'll get in terms of weather on the last weekend of October on the Chesapeake, but over the 3 days of sailing we are bound to see some good breeze. Sailing in one of North America's two major sailing capitals (Newport RI is acknowledged as the other) is always fun and we can fit in some business at the same time.

This weekend we'll be hosting our annual Fall Open House at the RCR Buffalo Marina. Saturday Oct 24 from 11-4, and Sunday Oct 25 from 11-3. Free refreshments and good chow, please stop and visit with us. Of course we'll have boats on display too. The best news is that the highway construction mess we've all been living with has finally reached the stage where you can get to us more easily than ever before. See Rick Lenard's directions below. The key is to follow the signs for the Coast Guard.

Be sure to note the many articles in this issue, enjoy.....

This issue contains many more used boat listings than usual, given that we have had a real influx of boats being added of late. It is normal at this time of the year. While putting the ads together it reminded me of one of the problems with the Internet. People used to come and see the boats we had for sale, and in the process they got a much better appreciation for the strengths and weaknesses of each boat. The problem with web shopping is that one can draw an incorrect or incomplete conclusion if you go strictly from the 'net listing. This is especially true for boats that have been extensively upgraded or especially well (or poorly) cared for. So before saying a boat appears to be overpriced on paper, make sure you get the rest of the story. Otherwise you might miss on a real gem.

Buffalo Sail Pick-Up: I will be picking up sails for repair and FREE winter storage on Saturday October 24th from 10am until 1pm at RCR Yachts' Fall Open House at their

Buffalo Skyway Marina Location. This is a great opportunity to have your sails serviced during the off season and to save money and time lost on the water in the Spring and Summer by not letting those little problems develop into big ones. The cost is just \$40 per sail and includes a comprehensive sail inspection and labor up to 1hr. Any additional work will be quoted on a time and materials basis. See You Saturday,

Eric Christensen

WNY Sales/Service

Haarstick Sailmakers, Inc.

www.haarsticksailmakers.com

(800)342-5033

New driving pattern to get to RCR's Buffalo Skyway Marina! The construction work is now almost finished on Rt. 5 at the base of the Skyway. Coming from both the South and North on Rt.5, look for the new signs saying "Outer Harbor Drive" and follow the signs to the Coast Guard. RCR Yachts is still in the same place and easier to get to now, see you this weekend at our Fall Open House and Customer Appreciation Picnic! (thanks to Rick Lenard)

A Message from Rick Lenard: "I'd like to thank all the people who have sent me emails, texts and phone calls on my winning the Beneteau Top Gun contest. It is truly an honor to be recognized by Beneteau, but I can't take all the credit. Beneteau also recognized RCR Yachts for having one of the best Service ratings in North America, that's a great honor for our company as well. Don Finkle took a chance on me 5 years ago and I must say it's been the dream job that we all look for in life. My fellow brokers, service techs, commissioning crew and office staff are all part of the RCR team. They deserve just as much credit for making this possible. I wish I could take them all to the Paris Boat Show with me, but unless they can fit in my wife's suitcase, they'll have to settle for just photos! Many thanks to you, our loyal customers. Next year, we'll do our best to repeat! Rick"

RCR Wins Service Award: Beneteau recently recognized RCR as being one of its Top Ten North American dealers in terms of customer service. This is very important to us, because providing quality service is key to our long term success. It is also a good measure for how we stack up against the others.

Did you know that TALL SHIP RACES will be held on the Great Lakes in 2010? Neither did we. Sounds interesting.

We have been very busy ever since returning from the Annapolis show. We have taken a bunch of new used boat listings, highlights of which can be found below. This is welcome news, because we had sold many of our listings and have had more inquiries that we could not fulfill. The rise of the Canadian Dollar has once again brought customers over in good numbers to shop south of the border. One of our recent sales is going to Prince Edward Island.

Custom Covers & Canvas in Niagara Falls makes and installs some excellent fitted winter covers that will protect your investment. 716-298-5946.

Beneteau First 35 named "Yacht of the Year" by Voile Magazine: A panel of Voile Magazine journalists, a group of specialists in sailing, and a selection of Voile Magazine readers noted that the main reason that the First 35 won the award was the fact that the boat achieved its primary design brief of having the superior blend of a dual purpose program offering true cruising capability while also providing exciting racing performance. The magazine cited several important characteristics of this new model, including the following:

High precision and control of the helm

A yacht that is easy to sail with a manageable sail plan

A yacht with a strong personality

A pleasing and flattering modern profile

A comfortable and inviting interior layout

The Beneteau First 35 is imported by Beneteau USA for the American market

J/Boats is working on their latest model, the J/111: "What's interesting is that we've had a few dozen of our owners wishfully looking for a 'next gen' modern J/Boat in the same size category. The J/111 incorporates a proven large daysailing cockpit with a big wheel, tall high-aspect ratio rig with non-overlapping headsails, high-aspect bulb keel, planing hull shape, and a 6-foot standing headroom/weekending interior. In other words, it builds on a combination of qualities that have made the J/109, J/105, J/35 and J/36 successful - we expect the J/111 to be a fun, fast, easy to handle boat with extraordinary performance. So far, the response has been overwhelmingly positive." Photos of the J/111 here: <http://www.jboats.com/j111/>

Announcing the New Beneteau Oceanis 58! While it is true that we don't normally see boats of this size around here, customers on the Great Lakes do own vessels of this size, either on the Great Lakes or on the ocean. We have sold several Beneteau 49's for example. The 58 is truly a giant step ahead of the Beneteau 54 in terms of what is expected in a boat of this size. Performance, storage, tankage and custom level features set this boat apart from the competition and the other boats in the Beneteau range. The 58 is high end from bow to stern at a super competitive price.

NMMA Continues Aggressive Push Back on Ethanol Lobby: As part of ongoing advocacy on ethanol, a coalition of groups including NMMA have launched a web site to encourage policymakers to follow the science and reject the hasty introduction of mid-level fuels like E15. A joint project by thirteen organizations including NMMA and BoatUS, www.FollowTheScience.org is a one-stop resource for those who want to learn more about the negative impact mid-level fuels can have on engines, the environment and food prices.

We have been very busy lately and WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

We would encourage you to sign up any of your boating friends who might like to receive our newsletters. Sign up by writing to sail@rcryachts.com

New Moorings Website: http://www.moorings.com/?cid=EMC-NEW_OCTB

Free Rain Barrels, from BN Riverkeeper:

<https://app.e2ma.net/app/view:CampaignPublic/id:31009.6525501459/rid:6f4f4f1a5e2a1a23fb690433f51b4ac4>

Used Boat Updates: (Full list at www.rcryachts.com)

47' Beneteau Oceanis 473 2004 "Emanuella" *NEW LISTING* Furling Mainsail, Genneker, C120 Color Plotter, Wind, Speed, Depth, GPS, Stereo, Dodger, Bimini, 4 Batteries, 110Amp Balmar Alternator, Xantrex 2000 w/Link, Westerbeke 63 HP Diesel, 3 Blade Maxprop, Twin Wheels, Autopilot, 3 Cabins, 2 Heads, Refrig, 222 Gallons of Water, Microwave, Watermaker, Windlass, Radar, Rib with 9.9 Johnson, EPIRB, SSB, Liferaft, Cockpit Cushions, Rochester, \$TBD

38' Hunter 38 2007 "Mac Daddy" *NEW LISTING* Immaculate Yacht with Many Custom Features, Owner Relocating. 40 HP Yanmar, In-Mast Furling Main with Vertical Battens, Electric Windlass, Electric Halyard Winch, Electric Head, Autopilot, Knot, Depth, Wind, Custom BOSE Stereo System, TV, DVD, Satellite Radio, 110 Volt, Battery Charger, Propane Oven, Microwave, Refrigeration, 3 Blade Feathering MaxProp, Walk-Through Transom w/Swim Platform & Shower, 6'6" Headroom, Genuine Corian® Countertops, Innerspring Mattress, Ocean Aire Shades, Folding Leather Wheel, Custom Upgraded Upholstery, Cedar-Lined Hanging Lockers, Tank Gauges - Fuel, Water & Waste, Salon Ultraleather, Custom Fore & Aft Biminis, Steel Cradle, Fin Keel, Cockpit Cushions, Polished SS Anchor & SS Chain, Extended Warranty, Rochester, \$175,000

35' Peterson Ganbare One Tonner 1975 "Kapoosh" *NEW LISTING* with 1994 Yanmar 2GM20 Diesel, Wheel, 11 Winches, Hydraulic Backstay Adjuster, Harken Furling, New Mast & Rigging 2001, Autopilot, Depth, Knot, Wind, GPS, 110V, Many Sails, Dinghy with Motor, Steel Cradle, Race Boat with Full Interior, Sodus

Point, \$23,900

35' C&C 35-3 1983 "Allegro" *NEW LISTING* A true Dual-Purpose Race-Cruiser, Knot, Depth, Wind, 2 Compasses, VHF, Autopilot, 110V, H/C Pressure with Shower, Propane Oven, 3 Batteries, 10 Sails, Dodger, Folding Prop, Hood Furler, Hydraulic Backstay, Rod Vang, 10 Winches, \$54,900 Rochester

33' Precision 11 Meter 1996 "Proprius Munia" *NEW LISTING* with 2008 3.5 HP Nissan, Fast, Sporty & Easily Driven, Trailer, Erie, \$18,900

33' J/100 2006 "Flyer" *NEW LISTING* Dark Blue Hull, Winner Boat of the Year, LO 300 Winner, 5 Sails, Adjustable Jib & Genoa Tracks, Tillerpilot, VHF, RAM, Tacktick Instruments, Stereo, 15HP Yanmar with Saildrive, Lifeline Package, 4 Self-Tailing Winches, Custom Steel Cradle, Buffalo \$119,900

33' Newport 33 1989 "SeaWeeter" *NEW LISTING* 25 HP Diesel, Hot & Cold pressure water, 4 burner propane stove with oven and broiler, 2 Anchors, Wheel Steering, Split Backstay Adjuster, Hood roller furling, Lewmar 40's self tailing Autopilot, Depthsounder, Knotmeter, VHF radio, VC -17 bottom paint over epoxy Barrier Coat, Life sling, inflatable dinghy, steel cradle, A very clean, well kept one owner boat.

30' 2005 Hunter 306 2005 "Jayne E" *NEW LISTING*, lightly used, in-mast furling makes this boat a snap to sail, Chartplotter, refrigeration, Bimini. Erie \$69,500

30' O'Day 30 1978 "Lazy Jacks" *NEW LISTING* Diesel, Wheel, Shoal Draft, Big Roomy Boat for a Low Price, Buffalo, \$8,900

30' Catalina 30 Tall Rig 1984 "Morning Mist" *NEW LISTING* Larger 3 Cylinder Diesel, Wheel, Autopilot, 2004 Harken Roller Furler, Dodger, Bimini, H&C Pressure Water, Microwave, Cockpit Cushions, Backstay Adjuster, 110V, Charger, 5 sails, Steel Cradle, Sodus Point, \$29,900

30' Catalina 30 1980 "Equinox" *NEW LISTING* Wheel, 30 HP Atomic Four, Knot, Depth, Wind, Bimini, 110Volt, Refrig, CD Stereo, Autopilot, Cruising Spinnaker, Lines Led Aft, Custom Stern Rail Seats, Nice Clean Interior, Harken Roller Furling, Rod Vang, Adjustable Backstay, VHF, Stereo w/4 Speakers, 2-100 Amp Gel Batteries, Battery Charger, Microwave, Cold Pressure Water, Solar Vent, Cabin Fans, 5 Sails, Steel Cradle, New Cabin Windows, Priced Right at \$16,900.
Buffalo

30' C&C 30 "Bluepeace" *NEW LISTING* Sharp Dark Blue Painted Hull, Many Upgrades, Race and Cruise with this Stable Classic. 7 Sails, New Dodger, New Cushions, Full Electronics, GPS, Harken Furler, Frig, CD Stereo, New Opening Ports, Autopilot with Remote, Too Many Upgrades to List. Youngstown, \$24,900

30' Tartan 30 1975 "Hooligan" *NEW LISTING* Atomic 4, Folding Prop, VHF, Loran, Stereo, Knotmeter, 2 Compasses, Windspeed, 5 sails, Spinnaker & Gear, 7 Winches, Dodger, "Hooligan" is in fine cruise/race condition, solid race history, equipped with the more desirable galley aft interior. 2006 survey showed this boat to be in good condition. \$15,900, Rochester

29' C&C 29 1977 "Persistence" *NEW LISTING* Universal Atomic 4 recently painted red hull, 2006 sails, K,D, W ,AP, RF, winter cover Erie \$18,900

28' Precision 28 1999 *NEW LISTING* Inboard Diesel, Furling, 3-Axle Trailer, 3'8" Draft, Very Clean Boat, In Transit to Rochester, \$45,000

28' S2 8.5 meter 1982 "Dolce Vita" *NEW LISTING* Very Nice Example of this Well Made Boat, New Furlex Furler, Tiller Pilot, Yanmar Diesel, Erie \$18,900

25' Cape Dory 25 1977 "Nancy B" *NEW LISTING* Extensive Refit in 2005 (\$5,500 spent), 1993 8 HP Yamaha, 1997 Haarstick Sails, New Furlex Furler, Compass, Electronics, Classic Lines with Full Keel, Bow & Stern Pulpits & Lifelines, Stove, Head, Galley, Teak Interior, Upgraded Upholstery 2005, Deck refinished w/Blue Non skid 2005, Stored Indoors, Rochester, \$5,900

25' O'DAY 25 1978 "SUE-G-Q" *NEW PRICE* 9.9HP Electric Start OB, Pulpits & Lifelines, Gates P&S, Swim Ladder, 2 Speed Winches, Vang, Whisker Pole, New Battery 2008, VHF Radio, 4 Sails, New Compass 2008, New Halyards 2008, Rebuilt Compression Post 2008, Cockpit Cushions, Steel Cradle. Nice little pocket cruiser/daysailer, priced right. Extremely clean and turnkey ready. The 2 boat owner wants offers, asking only \$4,900. Buffalo

22' Tanzer 22 1974 "Herself" *NEW LISTING* 2008 Sails, 2008 Mercury 5 HP Motor, Well Made and Easy to Sail. RCR was a dealer for these boats back in the '70's and we can say this is one of the best designs in this size range. Comfortable cockpit, good forward visibility, solid as a rock. Erie, \$3,900

18' Center Console Palm Beach Whitecaps 181, 2002, Great Fishing and Family Day Boat, Excellent condition, FRESH WATER BOAT, Stored indoors, 2002 Yamaha 115 outboard (compression tested, power tilt/trim and s/s "turbo" prop), Custom Magic Tilt Galvanized trailer, Full custom mooring cover, Bimini Top, Live well, Cockpit Cushion, Fenders and dock lines, Fish finder, Compass, Bilge Pump, Battery switch (2 battery setup), US Coast Guard Safety Gear (2009 Coast Guard inspected), Maintenance free, Buffalo, NY \$11,000 For more info call: Jim 716.583.2006 or email: egsgix5@aol.com

Sail Updates:

51' Jeanneau Sun Odyssey 1990 "Endless Summer" *SOLD*

49' Beneteau 49 2007 "Banana Wind" *SOLD*

47' Beneteau Oceanis 473 2004 "Emanuella" *NEW LISTING* Rochester, \$TBD

43' Slocum 43 1983 "Puff Pastry" New Diesel *NEW LISTING* Buffalo \$164,000

42' Beneteau 423 2005 "Quintessa" *NEW LISTING* Buffalo, \$229,900

40' Endeavour 40 1984 "Arabella" *REDUCED* to \$89,900

38' Hunter 38 2007 "Mac Daddy" *NEW LISTING* Rochester \$175,000

38' Hunter 386 2003 "Livin' Beyond Zero" *REDUCED* to \$129,900

36' J/36 1981 "Glory" *SOLD*

36' CS 36 *REDUCED* to \$47,900

36' C&C 36 1979 "Concinnity" *SOLD*

35' C&C 35-3 1983 "Allegro" *NEW LISTING* Rochester, \$54,900

35' J/35 "JJL" *SOLD*

35' Peterson One Ton 1975 "Kapooosh" *NEW LISTING* Sodus Point, \$23,900

34' Catalina 34 1994 "Windrush" *UNDER CONTRACT* Erie \$64,900

33' J/100 2006 "Flyer" *NEW TRADE* Buffalo \$119,900

33' Newport 33 1989 "SeaWeeter" *NEW LISTING* Sodus Point

33' Endeavour 33 "Parity" *SOLD*

33' Herreshoff Cat Ketch *UNDER CONTRACT*

33' Precision 11 Meter 1996 "Proprius Munia" *NEW LISTING* Erie \$18,900

32' Beneteau 323 2007 "Estancia" *NEW LISTING* Erie \$95,900

31' Beneteau 31 2009 *NEW TRADE* Buffalo \$99,000

30' 2005 Hunter 306 2005 "Jayne E" *NEW LISTING*

30' Catalina 30 1984 "Morning Mist" *NEW LISTING* Sodus Point \$29,900

30' 2005 Hunter 306 2005 "Jayne E" *NEW LISTING* Erie \$69,500

30' O'Day 30 1978 "Lazy Jacks" *NEW LISTING* Buffalo, \$8,900

30' Catalina 30 1980 "Equinox" *NEW LISTING* Buffalo \$16,900

30' C&C 30 "Bluepeace" *NEW LISTING* Youngstown, \$24,900

30' Tartan 30 1975 "Hooligan" *NEW LISTING* Rochester \$15,900

29' C&C 29 1977 "Persistence" *NEW LISTING* Erie \$18,900

28' Precision 28 1999 *NEW LISTING* In Transit to Rochester, \$45,000
28' Pearson 28-2 1986 *UNDER CONTRACT*
28' Sabre 28 1976 "Zerbit" *SOLD*
28' Precision 28 1999 *NEW LISTING* In Transit to Rochester, \$45,000
28' S2 8.5 meter 1982 "Dolce Vita" *NEW LISTING* Erie \$18,900
25' Cape Dory 25 1977 "Nancy B" *NEW LISTING* Rochester, \$5,900
25' O'DAY 25 1978 "SUE-G-Q" *NEW PRICE* \$4,900 Buffalo
25' C&C 25-2 1981 *UNDER CONTRACT*
24' O'Day 240 1988 *NEW TRADE* Rochester, \$6,900
23' Hunter 23.5 1993 *SOLD*
22' Tanzer 22 1974 "Herself" *NEW LISTING* Erie, \$3,900

Newport YC (Rochester) has three Optimists for sale: Decent shape, Best Offer, Call Philip Lange 585-727-4450 Philip.lange@gmail.com

RIBCRAFT has a sale on RIBS, both new and pre-owned: 781-639-9065
info@ribcraftusa.com www.ribcraftusa.com

Flea Market: We don't have enough to advertise, you must have something you wish to sell or get rid of? Notices here are FREE, just send us an e-mail.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Oct 24, Sea Tech USCG approved Captain's License Course starts in Rochester
www.seatechmarinetraing.com

Oct 24, Buffalo Sail Drop-Off: "I will be picking up sails for repair and free winter storage on Saturday October 24th at RCR Yacht's annual Fall Open House at their Buffalo marina. As a new or existing customer of Haarstick Sailmakers you have the opportunity to have your sails picked up in the fall, maintained and stored over the winter and delivered in the spring. The cost is just \$40 per sail and includes a comprehensive sail inspection and labor up to 1hr. Any additional labor will be quoted on a time and materials basis.

Sincerely,
 Eric Christensen, WNY Sales/Service
 Haarstick Sailmakers, Inc.
www.haarsticksailmakers.com
 (800) 342-5033

October 24-25, RCR Buffalo Customer Appreciation Picnic: Not to be outdone, the Buffalo service crew host their picnic over a two-day span, timed to fall into the middle of the fall haul-out season. Free food and refreshments, and Rick Lenard will have boats on display for you to look at (and buy) if you are so inclined. We are proud to show off the improvements we have made to the Buffalo grounds, and we have more projects in store to complete between now and the time of the picnic.

Nov 2, TALL SHIPS 2010: There will be a presentation at the Blasco Library in Erie, PA on November 2nd covering the ships and ports associated with the TALL SHIP RACES that will be held on the Great Lakes in

2010.

Nov 7-8, Sea Tech Marine Training, Inc. will be offering a two day Diesel Engine Class in Buffalo. This is a hands-on course that is perfect for those who have small diesel engines for power. Space is very limited. Sea Tech is also offering their USCG approved Captain's License Courses in Buffalo, starting October 6th, Rochester, starting October 24th, and Erie, PA starting January 9th.

Anyone interested should contact Sea Tech toll free at 877-883-9366, or on their web site, www.seatechmarinetraining.com

Nov 21, BHSC Annual Awards Banquet, Salvatore's Italian Gardens

Jan 9, Sea Tech USCG approved Captain's License Course starts in Erie, PA.

www.seatechmarinetraining.com

Jan 15-24, Cleveland Indoor Show, I-X Center

NY REQUIRES LIFE JACKETS FOR COLD WEATHER BOATERS Starting Nov. 1, kayakers, canoeists and those aboard all other boats under 21

feet must wear Coast Guard-approved personal flotation devices while on New York's coastal waters, lakes, rivers and other waterways. The rule will remain in effect through May 1. Violators face fines ranging from \$25 to \$100.

Upcoming Boat Shows:

Oct 29 to Nov 2nd, Fort Lauderdale Boat Show

Dec 3-6, St Petersburg Power & Sailboat Show

Jan 15-24, Cleveland Indoor Show, 2010 I-X Center

GET YOUR U.S.C.G. CAPTAIN'S LICENSE:

If you have ever thought about getting that license, now is your chance. Sodus Bay Maritime Captains Association, a not-for-profit membership organization, has arranged with Sea Tech Marine Training to conduct courses leading to a U.S. Coast Guard Captain's License. Sea Tech Marine is a U.S. Coast Guard approved training school that is authorized to give the license exam locally. That is, you won't have to travel to Toledo, Ohio.

The course this winter will be held at the Hampton Inn North, 500 Center Place, Rochester, NY. The class schedule for fall 2009 is as follows:

Saturday, October 24 9:00 AM to 5:00 PM

Sunday, October 25 9:00 AM to 5:00 PM

Saturday, October 31 9:00 AM to 5:00 PM

Sunday, November 1 9:00 AM to 5:00 PM

Saturday, November 7 9:00 AM to 5:00 PM

Sunday, November 8 9:00 AM to 5:00 PM

Wednesday, November 11 6:00 PM to 10:00 PM

Thursday, November 12 9:00 AM to 4:30 PM (Exam Date)

The price for the basic (OUPV or "Six-Pack") course is \$695. If you elect to step up to a Master's License (as most participants do), there are three additional class sessions, an additional exam and an additional fee of \$200.

Visit our web site at www.sbcaptains.org for a full description of the course and use the tear-off form attached the embedded brochure for signing up. A \$100 deposit payable to Sea Tech Marine Training will guarantee you a spot. For further information, contact Capt. Steve Heffron (telephone - 585-370-8216, e-mail - dandsheffron@yahoo.com) or Capt. Chris Tertinek (telephone - 585-746-5266, e-mail - cmt@rochester.rr.com)

Comments & Articles of Interest:

Beneteau First 35 named "Yacht of the Year" by Voile Magazine: A panel of Voile Magazine journalists, a group of specialists in sailing, and a selection of Voile Magazine readers noted that the main reason that the First 35 won the award was the fact that the boat achieved its primary design brief of having the superior blend of a dual purpose program offering true cruising capability while also providing exciting racing performance. The magazine cited several important characteristics of this new model, including the following:

- High precision and control of the helm
- A yacht that is easy to sail with a manageable sail plan
- A yacht with a strong personality
- A pleasing and flattering modern profile
- A comfortable and inviting interior layout

The Beneteau First 35 is imported by Beneteau USA for the American market

BENETEAU USA TRANSFORMS FACTORY INTO "JUST IN TIME LEAN MANUFACTURING": With a huge investment in a new CNC machinery driven woodshop and a complete overhaul of its production areas, Beneteau USA is in the process of revamping its 250,000 square foot facility into the most modern big sailboat factory in America. Contractors, advisors from parent company Groupe Beneteau, and South Carolinian team members are scurrying to change the 25 year old factory from the past style of eight independent production lines into a new, single line, continuous flow production facility comprising 20 operation positions. The outcome of this new way of building will allow shortened lead times, less work in process and greater flexibility in model mix. The Marion plant will be the only American sailboat plant able to build anything from 30 footers up to 50 footers, all in the same quick-flow process.

"This is an amazing feat for our team, as it truly was an internal initiative that came from the leadership of our Vice President of Manufacturing, Gerard Martineau, working with the full spectrum of production from managers to those on the floor. They have developed a system that is unique in our end of the industry and will eliminate wasted time while improving quality and flexibility," said Wayne Burdick, President of Beneteau USA. "When the plant reconfiguration work is complete and we are able to turn on the new, lean, mean, production machine, no one else in the US will be able to make cruising sailboats with as much efficiency and flexibility of product mix. This should give Beneteau a strategic advantage to quickly provide the best value in exactly the model our customer wishes to buy."

"I am proud of all the work by our people in Marion to prepare for this mode of manufacturing. We all went to school together to learn about lean manufacturing, work flow and value stream mapping, and the result proves that this great team of boat builders is equal to any in the world when it comes to new ways of thinking and doing. Great work by this very motivated group will launch us into a new era of excellent quality at the best price and the quickest delivery, continuing Marion's claim of being the largest producer of sailing yachts on this continent," stated Mr. Martineau. "In the month of November current production will temporarily cease, so that the remains of the existing independent lines can be moved into the new continuous flow platforms which are already in place. I can't wait to see the results when we start humming in early December!"

HUNTER MARINE ANNOUNCES ANNAPOLIS SAILBOAT SHOW RESULTS:

One week after the sailboat show closing, Hunter Marine Corporation has a total of twenty plus retail ordered boats from its participating dealers in the show. "While these results are no where near the totals of years gone by, they are encouraging results that customers are returning to the marketplace and purchasing new boats. We are very pleased with the reception of our products and the results from the show", stated John Peterson, Vice President Sales and Marketing.

With the show itself announcing a strong attendance, Hunter's two new boats in the show, the Hunter 50cc and the Hunter 39, were continually full of prospective buyers which have generated record levels of customer test sails and detailed appointments over the coming weeks. This commitment to new products is further

exemplified by the resurgence in retail activity in the international sector with the four recent European and Australian boat shows also exhibiting good, solid sales results of an additional twenty plus retail boat orders.

First Impressions of the Beneteau First 40, by Garth Hichens: "My first sight of the Beneteau First 40 was at Paris Boat Show December of 2008, it looked spectacular but then all the boats looked great in Paris, indoors and displayed with all the chic that only the French can do.

The next time I saw the First 40 was when it came off the ship in Baltimore Harbor, even wrapped in white shrink wrap it stood out, tall, long and powerful looking, I was lucky and drew the long straw so I got to motor her home to Annapolis. I was almost angry as I motored home the 3 hours with a 15 knot beam wind, I hate wasting anything and here I was in perfect sailing conditions on a Beneteau built, Farr designed sailing machine with no mast; luckily it wasn't long before I got to sail her in earnest.

Once back at Annapolis Yacht Sales the boat went together easily and we had her ready for sailing 10 days later. So on Friday October 2nd with a main and 106% non overlapping jib supplied by Neil Pryde sails (More on this later) and a borrowed Farr 40 Masthead spinnaker we picked up two of the guys from the Farr office and off we went.

Motoring out of the entrance to Back Creek we were met by a stiff 20 knot breeze with a good amount of chop, not the perfect conditions for the first sail on a new boat, but we had plenty of experience on board. Soon we had the main up, which was easy with the 2 to 1 halyard, which has the double benefit of reducing the load on the sheet stopper by 50% and making small adjustments easy.

Once the rig was checked we hoisted the 106% jib, which has battens and a positive roach to the leach, and sheeted in. Wow, our immediate reaction was "this is a powerful boat". The 8 foot fin keel with the lead bulb way down at the bottom kept the boat on her feet and the tall 3 spreader rig shoved us forward. We soon settled down to a long beat out into the bay with a true wind around 20 knots and boat speed of 7.1 knots. What interested me, as we rotated the helm amongst 3 or 4 helmsman, was that the speed quickly got back to the same numbers. This reminded me of a conversation I had with Eric Ingoff who heads up the Beneteau First division in France for Beneteau. He told me that the Farr office had designed a hull that tracked well through the water and made helming easy both up and down wind. When you look at the hull you will see that it carries its beam further aft and with nice clean lines, less constricted by design rules than the previous "dot seven" First boats.

Downwind at 10 knots, a Beneteau with a big Spinnaker at last. After a beat of a few miles we turned around and hoisted the Spinnaker. Wow again, the spinnaker is big, being both masthead and having a 115% penalty pole. The boat speed easily jumped up to 9.5 knots, surfing up to 10.5 knots, and once again the helm was positive and direct. One of the guys driving said it was like driving a car, it went wherever you pointed it.

Seldom have I been sailing along at 10 knots with the spinnaker cleated and everybody standing around the cockpit taking turns helming and working out how we can get to do the next Annapolis Newport race on a First 40. Downwind the helming was easy and even though this is a moderately heavy boat at 17,000 lbs it felt fast and exciting. We had some very experienced crew on the boat with several Key West and National championship wins amongst us, but the First 40 excited all of us.

This article would not be complete without a short note about the sails. Beneteau supplies all First series boats without sails so we went to Neil Pryde, who supply all the standard sails for the Beneteau line and asked them on short notice to make a main and jib so that we could do the magazine test sails after the Annapolis Boat Show. Three weeks later the sails arrived and not only did they fit perfectly, the finish was excellent and for those of us who are used to their standard Dacron sails these Membrane sails were an eye opener. During one of our test sails we were beating to windward in 25 Knots True with full sail sheeted in hard and they set with clean leaches and no stress wrinkles...even some of the rock stars on the boat were very complimentary about the shape. For more info go to <http://www.Neilprydesails.com>

Our next test sail on the 40 was with John Kretschmer from Sailing Magazine and 4 of us from Annapolis Yacht Sales. Leaving the harbor we had about 15 knots of breeze which died over the next few hours down to 6 knots. This gave us a chance to play more with sail controls than during the first test and we all shared time on the wheel, I will let John tell his story in the article that will appear in <http://www.Sailingmagazine.net>

For this test we had the removable cockpit seats onboard and did not find them constricting, we have decided that one addition the cockpit needs is a foot rest for the Mainsail trimmer, we are busy designing a S/S folding footrest similar to what we installed in many Mumm 30's.

One of the neat controls for the Jib is the In-hauler (Barber hauler) which allows you to sheet the sail about 6 inches further inboard than with the track. This is important because it lets Beneteau keep the coach roof wider for space below but still gives us inboard sheeting of the jib going upwind. The mainsheet is led back to winches aft on both sides of the cockpit and allows the mainsheet trimmer to make infinite adjustments with a power of 96 to 1 using the Harken #48 winches, but also gives quick 2 to 1 release when bearing away.

Back at the dock we were given a temporary slip next door to a Beneteau 40.7. As most people know the First 40.7 is arguably the most successful 40 Ft Cruiser/Racer ever, with well over 700 built, and over its 10 year reign has won almost every major race and regatta in the world including Key West, Commodores Cup and Sydney Hobart just to name a few. We know these are huge shoes to fill and it was interesting to compare the two boats side by side. The new 40 is considerably lower, both in freeboard and the coach roof, and wider by more than a foot which makes the boat look much sleeker. The cockpit is huge compared to the 40.7, and with the easily removable stern beam across the back of the cockpit removed, has more than enough space for a tactician to live behind the helmsman. After admiring the much bigger and more racy cockpit it is surprising how much bigger and inviting the 40 is down below thanks to the wider beam. Both aft cabins are spacious and the main salon with the new lighter colored Alpi wood looks much more open, the standard salon table has two positions, one up for eating and one lowered position for entertaining and cocktails. This can be seen at <http://www.beneteauusa.com/#/?boat=First40>

Wednesday afternoon we motored out to meet the Cruising World Magazine folks for their test sail, wind was down around 5 knots so we did some testing under power. The First 40 has a Yanmar 40HP diesel with a sail drive and two bladed geared folding prop. At maximum RPM of 3100 it gave us a speed (checked both ways against the GPS) of around 8.15 knots. A cruising speed of 7.6 knots was achieved around 2600 RPM. Due to the large efficient rudder, backing down was easy and we tested the emergency tiller which fitted directly into the top of the rudder shaft by way of an easily opened hatch directly behind the wheel.

With sails up the Cruising World crew took turns driving the boat and even with the small jib the boat performed great getting up to 5.5 knots close-hauled in a 6 knot breeze. It is important for me to point out that the boat has tracks for both a 106% jib and a 150% Genoa. Most people racing the 40 under IRC handicap will probably stay with the smaller jib for rating advantage and those racing PHRF in areas with less wind might opt for the bigger Genoa. After testing the anchor windlass and a short sail with the Spinnaker up the Cruising World guys left me, Chris and Bobby alone with a gentle 5 knot breeze. I learned a great deal about trimming the smaller jib from these two guys who have been on Key West winning Mumm 30's several times. Most of the time when we have small jibs up its blowing hard and we simply sheet in and hang on, but trimming the jib in 5 knots with all the controls we have on the First 40 was fun. The cockpit winches with the cockpit lockers removed are at a perfect grinding height and all the controls come back to the cabin top.

Our appointment with Sailing World Magazine was for 10AM Thursday, and we awoke to a cold grey sky, pouring rain, 25 knots of wind and a lumpy sea. I was secretly hoping that they might cancel, but not these guys, they were excited and met us out near channel marker #8 dressed for the occasion and raring to go. On hoisting the main they asked for one reef but because of the rush before the boatshow we had not yet run any reef lines. So up went the full sail, outhaul on hard, lots of hydraulic backstay, crew on the rail and off we went. I fully expected to have the traveler down with the main luffing and an open jib leach, but we sheeted on hard, traveler up, top of the main open and soon had the boat sailing hard on the wind averaging 7.15 knots.

This is where the deep keel and wider beam really paid off, the boat stood up well with full sail in 25 knots true wind and tracked straight. One of the guys went below and remarked how quiet the boat was inside beating into a lumpy sea, while the decks remained fairly dry from the sea but unfortunately not from the rain which continued to pour down. After several tacks we were reminded that one of the big advantages of a jib boat is the easy tacking, with the jib coming in most of the way by hand.

By now we were on the Eastern Shore up near the Bay Bridge where we used a channel marker to simulate a racing bear away spinnaker set. With the big spinnaker up we took off downwind averaging 10 knots and surfing up to 11.6 knots. We did have a funny moment when the gung ho helmsman called for a gibe, something we had not tried up to now. During a dip pole gibe we pulled the inboard end of the pole up the mast and started the gibe before realizing we had no trip line on the inboard pole end which was now way up the mast. Fortunately Chuck on the helm was experienced and the boat was stable enough to let us sort the foredeck out and carry on rushing downwind.

Having now sailed the boat 4 times in winds from 5 to 25 knots, and motoring the 3 hours from Baltimore, I won't go as far as saying I am an expert on the First 40 but I do have some valuable experience on the boat and will happily take calls from anyone to try and answer any questions you have. It is my firm belief that the team of Beneteau and Farr Yacht Design have produced a yacht with feet that might more than fill the shoes left by the 40.7."

Garth Hichens, Annapolis Yacht Sales, Garth@Annapolisyachtsales.com

Kris Werner is the Managing Partner of "Waterline Systems Great Lakes", operating out of Shumway Marine in Rochester, NY. We will be utilizing the 5000 sq ft service bay and 1000 sq ft spray booth at Shumway Marine. From Opti's to Farr 40's you can expect to gain a performance edge. Kris and our Rochester staff will be available for a consultation to determine what we can do to make your boat perform at its peak. Please feel free to contact Kris, Will or myself to schedule a spot or arrange for a quote. Best regards, Randy Borges aka "Dunes"

Kris Werner 585-329-0500 kris@waterlinesystems.com

Will Harris 716-531-6088 will@waterlinesystems.com

Randy Borges 401-682-1661 rhb@waterlinesystems.com

New Boat News:

New Hunter 39 was written up in the November issue of Sail Magazine. Here are some excerpts from the report:

- "Designer Glenn Henderson deserves credit for the way he blends the competing elements of interior volume and exterior aesthetics"
- "All systems and seacocks are of good quality, well installed and easy to get at"
- "The 39's interior...is warm and welcoming, with plenty of natural lighting"
- "Space has been well used in the main cabin"
- "The galley, with its Corian countertops and two fridges, is well designed and has adequate stowage"
- "Keen navigators will find the chart table big enough for a ChartKit"
- "The switch panels are well thought-out and the wiring is nicely executed"
- "With two furling sails the boat is a cinch to handle for a cruising couple"
- "On a breezy day with gusts to 25 knots, I found the 39 to be docile and predictable"
- (Under power) "the 39 spins in its own length in either direction, and backs up predictably"
- "This is a boat that is difficult to criticize"
- "It is well put together, and will make a fine all-round cruiser with passagemaking potential"

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 43, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC
 J/100
 Sabre Spirit 36, 386, 426
 Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak: "Wow, what a week! Lots of haul-outs... good sales activity and for the most part decent weather. Last week after returning from a wonderful Annapolis show it was quite a rude awakening to go from the beautiful 70's weather there to what greeted me after landing...Ugly conditions to do all the outside work and apologize for not reporting to you about the show. Very well attended and the usual great displays and fun. Good food and company as well...my favorite town.

Hunter had a good show and it was no wonder with the introduction of their new 39. Just a beautiful design and should be a winner for them. Quality and style. Check it out on the web site.

Beneteau introduced their fantastic new First 40. It was all the talk of the performance crowd. I took a bunch of pictures of her. Email me and I'll send them to you.

Congrats to Erica and Jos of Ontario on their purchase of Endless Summer, their Jeanneau 51. They will be sailing her out of Port Colbourne next summer.

I met a Doctor from California this week, who had purchased Banana Wind, our 2007 Beneteau 49 listing. We spent a good deal of time getting to know the boat and each other and making her ready for the trek across country to Ventura Yacht Club, her new home port.

Congrats to Mark on his safe journey last weekend from Erie to Cleveland with the J/36 "Glory" he just bought from us. A funny thing happened on Sunday. 'Nise and I were in Geneva on the Lake at a Lakeside winery having a glass of Chardonnay when she said to look out at the sailboat passing by. I grabbed some binoculars and looked out and dammed if it wasn't "Glory" passing by. What were the odds of that? We enjoyed a very nice dinner at Ferrantes Ristorante and winery in Geneva that afternoon. If you haven't tried it you're missing a great spot.

Congrats to Steve of Brantford, Ontario on the purchase of his J3/5. He will be sailing with his dad out of Dover next season.

Congrats to Lori and Bob of London, Ontario on the purchase of their Catalina 34 "Windrush". They are stopping by tomorrow so Lori can get a look at their new boat.

Erie Yacht Club Racing Awards Banquet

Saturday November 7, 2009
 6 PM Registration & Cocktails
 6:45PM Dinner Buffet
 8PM Awards Presentation
 9:30pm Entertainment & Dancing
 \$20 per person includes tax & gratuity
 Beer & Wine during Cocktail hour

Gary Jobson Sailing on TV:

ESPN2 Sunday, Oct 25 at 8:00PM "The New York Yacht Club Invitational Cup"
 ESPN Classic Saturday, Nov 7 at 1:00 PM "The Golden Year of 12 Metres"

I've gotten a bunch of new listings in the last week or so... check out the web site in the new couple days. More to come!

Looking for nautical gear and gift ideas or landscaping items with a nautical flare? Go see the Monroe Company, Nautical Décor Gifts. Route 5, Barcelona...Westfield exit off 90. North to the water across route 5. He's open Friday 10-6, Saturday 10-3, and Sunday 10-3. 716-326-4608
He accepts credit cards.

"No web site yet," Duff explained. "But I guess I'm going to have to go that way."

More shameless plugs: Fall is sometimes the time when we notice that our canvas shows some wear; before next spring give these folks a call and let them work on new or repairs during the winter.

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

If you can't find anything to do in Erie...you're just not try' in!
Come Visit! Stop in and look at some boats while you are here!

Here are a few of the responses I got with the Boat name piece:

"Tracy, My boat's name is Knot Inn II. My wife and I purchased our first boat (2000 Beneteau 331) while I was still on active-duty in the Air Force--putting in 11 hour days. So when on the boat, I am "not in " the office. Also, we figured that the speed of the boat is in Knots and we liked to consider the boat as our Inn that we kept in Sausalito, CA. Steve Golden"

"Hi Tracy, When we purchased our Catalina 320 we were faced with the task of re-naming her. I could not come up with a good name. My wife, Marilyn, had the new name right away. The new name was "OBSESSION" because she said it was my.....

Fair winds,

Marilyn & Charles Dickhut

S/V Obsession

Catalina 320 #114

Send me any amusing boat names you have seen tracy@rcryachts.com

I came across an interesting site recently while researching the derivation and meaning of a customer's boat name...a subject that has fascinated me for years. Have you ever passed a boat and wondered, "what were they thinking when they picked that name?" Sometimes...well you just shake your head. Some names are clever...some classic...some have the letters or initials of the kids in the family...some are bold statements...and some are just plain lame. Hey! This might be fun...send me your boat name, it's derivation, meaning and why you chose it. I'll print the replies I receive and dream up some sort of awards and categorize them in some way...we'll have some fun with it. Next newsletter.

Tips, Products & Services:

TRAC Ecological PSR™ Potable Water Scale Remover: Formulated to remove residues caused by fresh water including scale, silicate, calcium, sludge, and all other mineral deposits. Rids potable water systems of odors & discoloration by attacking the source. Scale builds on low lying, flat sections of systems allowing bacteria to form. PSR™ targets & removes these areas, bringing new life to fresh water systems.

Made from food grade-rated materials, non-toxic and bio-degradable, safe for users, equipment and the environment. Will not harm the properties of most surfaces including, plastic, metal, rubber, fiberglass, vinyl, wood, or paint, however, care should be given when PSR™ is used with zinc based metals such as zinc

anodes, tin, or galvanized materials.

Sold in concentrated form. One gallon of PSR™ treats approximately 30 to 40 gallons of potable water. Available in 1 gallon bottle, 5 gallon pail, 55 gallon drum or 250 gallon tote tank. More info: www.trac-online.com or call 1+954.987.2722.

Boat Canvas Work:

rblakley@rochester.rr.com Julie Blakely
 Custom Covers & Canvas: 716-298-5946, Rich or John
 Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006
justyn@niagaragraphic.com
<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

Great books about a Great Lake <http://chimneybluff.com>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

For Sale:

Foul Weather Jacket Pro Rainer Size men's large with built in harness and zip in vest, Includes matching bib pants all for only \$100

Douglas Gill men's boots size 9; 14" high \$10 used once

Going offshore?

Chart Kit Navigation board \$25

Charts (paper):

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Norfolk to Jacksonville \$10

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OR \$30 for all 4
 Call Jim Stypa
 H-716-627-7320
 C-716-208-6348

For Sale:

2 Lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$70 for each, photo available upon request
 1 Johnson outboard 2 hp, 2 stroke engine - \$150, photo available
 Contact Bob Waller for more information
 H- 607-387-5207

Selling Steel Cradle for a Hunter 33-2. Contact okroeger18@gmail.com

For Sale:

Used Pathfinder 18" 2KW Radome \$400
brian@rcryachts.com
 716-799-4860

Used Boat Updates:

Let RCR Find Your Next Boat, or Sell Your Existing One!

Power:

31' Trojan Express Flybridge 1973 "Margo" *NEW LISTING* Twin Chrysler 225's, Fishfinder, GPS, VHF, One-Owner Boat, Bridge Canvas, Erie \$16,900

28' Marinette Express 28 1971 "Skywalker" Aluminum Hull, *NEW LISTING* Twin Chryslers, New Carpeting, New Curtains, New Upholstery, Windlass, New Canvas, New Stereo, Loran, Erie \$9,500

26' Searay 260 Sundancer 2006 *NEW LISTING* Lightly used, 300 HP Mercruiser IO w/140 hrs, AC/Heat, windlass, Camper Canvas Erie \$59,995

19' Basstracker 1990 *NEW LISTING* Evinrude 150 HP, Trailer, Fishfinder, Depth, Trolling Motor, Erie \$6,995

We have financing rates that will beat the other guys, exclusive to RCR!

Contact RCR Sales:

Buffalo 716-856-6314
 Erie 814-455-6800
 Rochester 585-339-9730
 Sodus Point 315-483-2526
 Youngstown 716-745-3862

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