

RCR Yachts

From: "RCR Yachts" <sail@rcryachts.com>
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RCR Yachts Sailor's News, November 13, 2009

Contents

- **What's New?**
- **Used Boats Updates**
- **Dates, News & Announcements**
- **Comments & Articles of Interest**
- **New Boat News**
- **RCR Erie News**
- **Tips, Products & Services**
- **Flea Market**



1972-2009 Serving Local Sailors for 37 Years!

Let RCR Find Your Next Boat, or Sell Your Existing One!

RCR
YACHTS

What's New? by Don Finkle: If you have been trying to reach Rick Lenard this week without success it is because he has been out with pneumonia. He is on some good meds now and hopes to be back next week. We want him to get healthy so he won't miss his trip to the Paris Boat Show in a few weeks!

This is the Friday the 13th issue. I'm not really superstitious, but this morning both the fax machine and copier scanner decided to poop out on me. Hmm....

I was in Erie yesterday visiting Tracy at our office there, the first time I had been there since the Port Authority paved our lot. What an improvement! Tracy and his assistants John and Karen have the place looking great. Nice job. Lots of boats too, the most we have had on site in Erie so far. One boat that really attracted my attention was a beautifully painted red-hulled C&C 29-1. Having sailed a lot of miles on C&C 29's over the years the design brings back fond memories. This one looks to be in great shape and has been updated.

Over the last year and a half we have been working with Farr Yacht Sales to have a custom 36 foot racing yacht made for one of our Buffalo customers. It was built by Premier Composites in Dubai, of all places. Right now she is on a Maersk container ship that is due to pull into Norfolk next week. After trucking to Buffalo we'll install the canting keel, twin daggerboards and twin rudders, assemble the mast and rigging that were built in RI by Hall Spars, and make sure everything fits. It has been a long complicated project but we are excited about getting it all put together. We'll take some photos when it is all done.

Sailing off into the Sunset: Happily we are selling more boats these days to those who have plans to head off on a new life of cruising. Some of these sailors are pulling up stakes, selling their homes and/or businesses and plan to live aboard, usually somewhere down south or beyond. Others aren't leaving here permanently, they intend

to do extended cruising, maybe take a few months or the winter off before returning. Either way it is exciting for us to see them taking action to live out their dreams.

Speaking of Sailing Off, here is a link to a blog from some Western NY sailors who are living the dream. Brian Buczak, who heads our Commissioning & Warranty Department, knows these folks from his prior days as a land surveyor.

<http://www.sailblogs.com/member/siyasinana/>

Some of you will "sail off" in a Power Vessel, like our dear friends and long time sailors Ann & Hank Evans are doing right now. We just took a listing on a perfect candidate for such a voyage, a 1989 Sabre 36 Fast Trawler, a sailor's powerboat. See Tracy at RCR Erie for a showing.

Monday I'll be attending a meeting hosted by Buffalo Niagara RIVERKEEPER and the City of Buffalo to learn about some exciting plans and progress on restoration and revitalization of the Buffalo River corridor. I'll write a report next week on any interesting topics that come out of it.

Speaking of Riverkeeper, RCR has donated a slip in our Buffalo Marina for them to use for their powerboat. We have also provided space for the Sea Scouts, the Breast Cancer Survivors Dragon Boats, the Buffalo Harbor Sailing Club's Race Committee Boat and others. It gives us all a good feeling to give something back to the community that has been so good to us over the years.

The Internet is great, for example it allows us to bring you this newsletter easily and cost-effectively. It helps us run our business, I can't imagine having a custom boat built half-way around the world without this means of communication. But it also has its drawbacks. We find customers searching the web for boats and then dealing with someone far away that they don't know and will never even meet. In the process the pass up on the considerable resources that we have to offer in the process. There are very few boats for sale that can not be purchased through RCR without costing the buyer one more dime.

If you see a boat advertised on the web we can represent you in the purchase and as a result you get our knowledge, experience and assistance. Often we can save you money too. It costs the buyer no more, we simply share the commission with the listing broker. We have kept numerous buyers from making expensive mistakes and have guided many others through smooth transactions by letting us do what we know best. So if you are thinking of buying a boat please let us know and we'll help you find the right one, negotiate the best price, and assist with the myriad other details of the purchase, at no cost to you.

Check out the creation of Rochester sailor Sam Weiner: <http://myyc.org/>

New driving pattern to get to RCR's Buffalo Skyway Marina! The construction work is now almost finished on Rt. 5 at the base of the Skyway. Coming from both the South and North on Rt.5, look for the new signs saying "Outer Harbor Drive" and *follow the signs to the Coast Guard*. RCR Yachts is still in the same place and easier to get to now, see you this weekend at our Fall Open House and Customer Appreciation Picnic! (thanks to Rick Lenard)

Four of our Buffalo service staff attended a diesel school recently and they were pleased with what they learned. They saw some of you there too. We have specialists who have skills in certain areas, but we want to spread the knowledge to more of the staff so they are cross-trained.

Fortunately there are people interested in spreading the knowledge of traditional boatbuilding and keeping the art alive. Two such local organizations are the Bayfront Center for Maritime Studies in Erie, PA, and the Buffalo Maritime Center. A good way to learn more about what they do is to attend the Holiday Party at the Buffalo Maritime Center on December 9. Invitation below.

Regular readers will recall that I have written here before about the coming and going of foreign boatbuilders. A few years ago there was an influx of European boats as they viewed the North American market as fertile ground. I said then that this would not last, and when the exchange rate became unfavorable they would be gone. That is exactly what has happened. Beneteau USA, with a plant in South Carolina, is an exception. They are in fact completely revamping their already-modern plant to incorporate a totally new production method: a single line, continuous flow operation. This system will allow Beneteau to react more quickly to changes in product demand and to increase efficiency.

If you like to read about ships and the sea and our naval heritage, then and now, you will want to check out the titles available from the Naval Institute. Here is a link to their on-line store: www.nip.org

Special Offer: Our last remaining in-stock left-over, a Beneteau 40, is available at a very special price. This model happens to be a great seller for Beneteau, as it is their smallest "big boat" but priced not much more than smaller models. Each market is different, and sometimes we sell a lot of a certain model when other dealers don't, and vice-versa. I have turned down a number of offers from other dealers to buy this boat because it is the last one left at old pricing. So if you are looking to move up for the coming season, now is the time, and this is the boat. She sails like a dream!

Dec 9, BUFFALO MARITIME CENTER 2009 HOLIDAY PARTY: "This year we would like to extend an open invitation to all interested in "messing around in boats" to attend the Holiday Party...Bring a guest(s) to share in the excitement of the Maritime Center. We welcome more believers, supporters and contributors to our efforts. Great fun to be had sharing the holiday spirit at the boat shop!

5:30 to 9:00 pm

Maritime Center (901 Fuhrmann Blvd.) 878-6532

\$10/person includes beer, wine & soft drink.

Please bring an hors d'oeuvres, dessert, or snack.

Thanks, Steve Krzesinski"

Beneteau Horizons Newsletter: <http://www.boat-mail.net/e-beneteau/2009horizons/200910beneteauhorizons/200910beneteauenewsletter.html>

Custom Covers & Canvas in Niagara Falls makes and installs some excellent fitted winter covers that will protect your investment. 716-298-5946.

We have been very busy lately and WE NEED MORE BOATS TO SELL! Let us list your boat, or come see us about a trade-in. Call any of our sales staff for an idea of what your boat is worth.

We would encourage you to sign up any of your boating friends who might like

Used Boat Updates: (Full list at www.rcryachts.com)

32' Beneteau 323 2004 *NEW LISTING* Autopilot, Classic Mast with Lazy Jacks, Chartplotter, Genneker Gear, Rochester, Price \$TBD

34' Irwin Citation 34 1977 "My Colleen" *REDUCED* to \$26,900, Buffalo. Nice clean boat, shows very well, a solid value!

34' Hunter 34 1983 "Serendipity" *NEW TRADE* Very clean shoal keel model, Wheel, Yanmar diesel, Roller Furling, Lazy Jacks, Dodger, Bimini, Numerous recent upgrades including ST-60, Depth, Knot, Wind and ST-4000+ autopilot, 135% Roller Furling Genoa with UV cover, Interior upholstery and much more! Needs to be seen! NY Rochester, \$34,900

36' Sabreline 36 Fast Trawler 1989 "SS MECA" *NEW LISTING* You name it, this one's got it. Quality

construction, 16 knot cruise, Erie, \$124,900

Other Updates:

- 51' Jeanneau Sun Odyssey 1990 "Endless Summer" *SOLD***
- 49' Beneteau 49 2007 "Banana Wind" *SOLD***
- 47' Beneteau Oceanis 473 2004 "Emanuella" *NEW LISTING* Rochester, \$TBD**
- 45' Bristol 45 *UNDER CONTRACT***
- 43' Slocum 43 1983 "Puff Pastry" New Diesel *NEW LISTING* Buffalo \$164,000**
- 42' Beneteau 423 2005 "Quintessa" *NEW LISTING* Buffalo, \$229,900**
- 40' Endeavour 40 1984 "Arabella" *REDUCED* to \$89,900**
- 38' Hunter 38 2007 "Mac Daddy" *NEW LISTING* Rochester \$175,000**
- 38' Hunter 386 2003 "Livin' Beyond Zero" *REDUCED* to \$129,900**
- 37' Tayana 37 1985 "Day Dream" *SOLD***
- 36' Beneteau First 36.7 2008 *SOLD***
- 35' C&C 35-3 1983 "Allegro" *NEW LISTING* Rochester, \$54,900**
- 35' Peterson One Ton 1975 "Kapooosh" *NEW LISTING* Sodus Point, \$23,900**
- 34' Catalina 34 1994 "Windrush" *SOLD***
- 34' Hunter 34 1984 "Pegasus" Back on the Market Erie, \$26,900**
- 34' Hunter 34 1983 "Serendipity" *NEW TRADE* Rochester, \$34,900**
- 34' Irwin Citation 34 1977 "My Colleen" *REDUCED* to \$26,900, Buffalo**
- 33' J/100 2006 "Flyer" *NEW TRADE* Buffalo \$119,900**
- 33' Newport 33 1989 "SeaWeeter" *NEW LISTING* Sodus Point**
- 33' Endeavour 33 "Parity" *SOLD***
- 33' Herreshoff Cat Ketch *SOLD***
- 33' Precision 11 Meter 1996 "Proprius Munia" *NEW LISTING* Erie \$18,900**
- 33' Beneteau First 10R 2007 "Perfect Ten" *UNDER CONTRACT***
- 32' Beneteau 323 2004 *NEW LISTING* Rochester, Price \$TBD**
- 32' C&C 99 "Solid Air" *UNDER CONTRACT***
- 32' Beneteau 323 2007 "Estancia" *NEW LISTING* Erie \$95,900**
- 31' Beneteau 31 2009 *NEW TRADE* Buffalo \$99,000**
- 30' Catalina 30 1984 "Morning Mist" *NEW LISTING* Sodus Point \$29,900**
- 30' Hunter 306 2005 "Jayne E" *NEW LISTING* Erie \$69,500**
- 30' O'Day 30 1978 "Lazy Jacks" *UNDER CONTRACT***
- 30' Catalina 30 1980 "Equinox" *SOLD***
- 30' C&C 30 "Bluepeace" *NEW LISTING* Youngstown, \$24,900**
- 29' C&C 29 1977 "Persistence" *REDUCED* Erie \$17,900**
- 28' Precision 28 1999 *NEW LISTING* In Transit to Rochester, \$45,000**
- 28' S2 8.5 Meter 1982 "Dolce Vita" *NEW LISTING* Erie \$18,900**
- 25' Cape Dory 25 1977 "Nancy B" *UNDER CONTRACT***
- 25' O'DAY 25 1978 "SUE-G-Q" *NEW PRICE* \$4,900 Buffalo**
- 25' C&C 25-2 1981 *SOLD***
- 24' O'Day 240 1988 *NEW TRADE* Rochester, \$6,900**

Newport YC (Rochester) has three Optimists for sale: Decent shape, Best Offer, Call Philip Lange 585-727-4450 Philip.lange@gmail.com

RIBCRAFT has a sale on RIBS, both new and pre-owned: 781-639-9065
info@ribcraftusa.com www.ribcraftusa.com

Flea Market: We don't have enough to advertise, you must have something you wish to sell or get rid of?
 Notices here are FREE, just send us an e-mail.

RCR will help you find the right boat for you! Our brokers will serve as "Buyers Agents" if you find a boat out of our market listed with someone else. We will protect your interests and represent YOU! It costs YOU nothing to use us...the seller pays our fee. We split the commission with the listing brokerage...just like in real estate. We do business in your community...our community...trust us to do the job for you. We've been doing it since 1972.

Let RCR Find Your Next Boat, or Sell Your Existing One!

Dates, News & Announcements:

Nov 21, BHSC Annual Awards Banquet, Salvatore's Italian Gardens

Dec 3-6, St. Petersburg Power & Sailboat Show

Dec 9, BUFFALO MARITIME CENTER 2009 HOLIDAY PARTY, 5:30-9:00 pm

Open to all, Maritime Center (901 Fuhrmann Blvd.) 716-878-6532

\$10/person includes beer, wine & soft drink.

Please bring an hors d'oeuvres, dessert, or snack.

Jan 9, Sea Tech USCG approved Captain's License Course starts in Erie, PA.

www.seatechmarinettraining.com

Jan 9-17, Toronto International Boat Show

Jan 15-24, Cleveland Boat & Fishing Show, I-X Center

Jan 28-31, Strictly Sail Chicago, Navy Pier

Feb 11-15, Miami International Boat Show & Strictly Sail

Feb 13-14, Mich-Ohio Sportfishing Expo, MBT Expo Center - Monroe, MI

Feb 13-21, Detroit Boat Show, Cobo Center

NY REQUIRES LIFE JACKETS FOR COLD WEATHER BOATERS Starting Nov. 1, kayakers, canoeists and those aboard all other boats under 21

feet must wear Coast Guard-approved personal flotation devices while on New York's coastal waters, lakes, rivers and other waterways. The rule will remain in effect through May 1. Violators face fines ranging from \$25 to \$100.

Upcoming Boat Shows:

Oct 29 to Nov 2nd, Fort Lauderdale Boat Show

Dec 3-6, St Petersburg Power & Sailboat Show

Jan 15-24, Cleveland Indoor Show, 2010 I-X Center

Comments & Articles of Interest:

Article on heating Systems for Boats, from MotorBoating Magazine:

<http://www.motorboating.com/articleHtml.jsp?ID=1000077610>

New Boat News:

Beneteau Oceanis 58 & 50: Beneteau product line manager Bruno Belmont explained to us recently that the new Oceanis 58 interior is "huge" and larger than much of the competition. The aft cabins are substantially bigger than on many yachts of the size. The hull form of the OC 58 is fuller than many designs and hence contains more usable volume. We will have more details later.

New Boats Available for Viewing at RCR:

Beneteau 31, 34, 37, 40, 43, 46

Beneteau First 10R, First 36.7

Hunter 27, 31, 33, 36, 38, 41DS, 45CC

J/100

Sabre Spirit 36, 386, 426

Back Cove 26, 29 Hardtop Express

Don't forget that RCR handles both sail and power.

We have financing rates that will beat the other guys, exclusive to RCR!

RCR Yachts of Erie News by Tracy Buczak:

36 Sabreline Fast Trawler, "SS Meca", Built in the Maine Tradition, This freshwater vessel has been nicely kept and is loaded with equipment. Twin Detroit diesels...rich Sabre woodwork and craftsmanship. Only \$124,900...an excellent value.

Only 48 shopping days left till Christmas!

Hey guys, would it be nice to surprise her with a new boat you bought for you...I mean her under the tree?

How Shopping for a Used Boat Works, by Don Finkle: There are basically two ways to search for and purchase a used boat. The first method is to shop all over until you find something you like and buy it from whoever has it. This process means working with a lot of people and businesses who you either don't know or who are not local to where you sail or live. You might find a boat you like this way, but you might not be dealing with the best outfit, or the company best positioned to take care of your needs, as opposed to the seller they represent. We find folks who get drawn into a purchase this way because they shop on the Internet and end up buying from XYZ Yachts in Timbuktu. After the fact they learn that they could have purchased the same boat from their local broker and gotten more help and advice during the process.

The Internet has made it easier to find boats, but it often leads customers to assume that all of the other aspects of a boat purchase are just as easy...but they are not. You still need advice along the way, help with writing the proper offer, negotiations, survey, financing, shipping, insurance, trucking, delivery, etc.

There is a better way. You can have your cake and eat it too, how often do you get an offer like that? Because any good broker cooperates with other bona fide brokers and dealers, you can use your local broker to purchase that very same boat, and for the same price...maybe even less with his/her help. It works like this. Good brokers use what is called a Central Listing, which means that the boats they have for sale are available to other brokers on an MLS basis. You select the broker who you feel most comfortable with and let him/her represent you in your search, negotiations, and delivery.

Once you have an understanding with your own broker the two of you work together to find the right boat. It doesn't matter where that boat is, your broker will work with the broker who has the boat and they share the commission. It does not cost the seller or the buyer any more to do this, because the commission the seller pays is just shared, not increased. So we suggest that you pick a good broker who you trust and whose

advice you value and let them work for you. Obviously we would rather keep half a loaf as opposed to seeing all of the commission go to someone far away who isn't a part of the local boating community like RCR is. Contact any of our brokers and they will be happy to explain this further and answer your questions.

Thanks Don, I think I can speak for all my fellow brokers when I say we all love to work with clients, build relationships and do all we can to find the right fit for customer and boat. Relationship building is one of the nicest parts of working in this business. Customers enjoy their recreation and RCR and I get some new friends. It is like a family.

Send me some of the amusing boat names you have seen
tracy@rcryachts.com

Looking for nautical gear and gift ideas or landscaping items with a nautical flare? Go see the Monroe Company, Nautical Décor Gifts. Route 5, Barcelona...Westfield exit off 90. North to the water across route 5.

He's open Friday 10-6, Saturday 10-3, and Sunday 10-3. 716-326-4608

He accepts credit cards.

"No web site yet," Duff explained. "But I guess I'm going to have to go that way."

More shameless plugs: Fall is sometimes the time when we notice that our canvas shows some wear; before next spring give these folks a call and let them work on new or repairs during the winter. Custom Covers & Canvas: 716-298-5946, Rich or John

Tips, Products & Services:

Viking Trailers is offering a 10% discount on all Trailer parts and service work. Just say "RCR Newsletter" and receive your discount. Viking also offers Sailboat Hull, Boot stripe and Topside painting, in house only.
 Viking 724-789-9194

Nautical Trivia "The Sailing Board Game" www.usasummit.com 1-516-628-8486

Boat Canvas Work:

rblakley@rochester.rr.com Julie Blakely

Custom Covers & Canvas: 716-298-5946, Rich or John

Wilson Upholstery & Canvas: 814-474-3618 The lovely Phyllis

Great Sources for Vinyl Boat Names:

www.signdogs.com 585-748-7006

justyn@niagaragraphic.com

<http://www.huntgraphic.com/BOAT%20GRAPHICS.htm>

Beneteau Facebook Page: <http://www.facebook.com/pages/Beneteau-USA/93010103950>

Interesting Website: Ken Palmer sent this: www.lakeontariosailing.com

<http://www.silverwaters.com/ed/entry.php?id=log&cnum=c1&topicno=10>

Great books about a Great Lake <http://chimneybluff.com>

THE LATEST IN BOAT EQUIPMENT: <http://www.MyBoatsGear.com>

USCG Captain's License Training: 877-883-9366 or seatraining@aol.com

BOATING DVD STORE: The list is endless! Go to www.bennetmarine.com

Viking Boat Trailers & Cradles: www.sailboats.vikingtrailer.com

Ship Model Site: <http://www.maritimemodelworks.com/>

Delivery Captain: Dave Block, 200 Tons Sail & Power, Mobile: 716.481.7245

Interesting Embroidered Gifts: www.boatpillows.com or 716-745-7291.

New Product Information: www.sailingscuttlebutt.com/forum/products

Flea Market & Small Boat Place:

For Sale:

Foul Weather Jacket Pro Rainer Size men's large with built in harness and zip in vest, Includes matching bib pants all for only \$100

Douglas Gill men's boots size 9; 14" high \$10 used once

Going offshore?

Chart Kit Navigation board \$25

Charts (paper):

Virgin Islands \$10

Bahamas \$10

Norfolk to Jacksonville \$10

East Coast of Florida \$10

OR \$30 for all 4

Call Jim Stypa

H-716-627-7320

C-716-208-6348

For Sale:

2 lewmar hatch trim and screen kits for #60 hatch (20" x 20") - \$70 for each, photo available upon request

1 Johnson outboard 2 hp, 2 strock engine - \$150, photo available

Contact Bob Waller for more information

H- 607-387-5207

Selling Steel Cradle for a Hunter 33-2. Contact okroeger18@gmail.com

For Sale:

Used Pathfinder 18" 2KW Radome \$400

brian@rcryachts.com

716-799-4860

Used Boat Updates:

Let RCR Find Your Next Boat, or Sell Your Existing One!

18' Center Console Palm Beach Whitecaps 181, 2002, Great Fishing and Family Day Boat, Excellent

condition, FRESH WATER BOAT, Stored indoors, 2002 Yamaha 115 outboard (compression tested, power tilt/trim and s/s "turbo" prop), Custom Magic Tilt Galvanized trailer, Full custom mooring cover, Bimini Top, Live well, Cockpit Cushion, Fenders and dock lines, Fish finder, Compass, Bilge Pump, Battery switch (2 battery setup), US Coast Guard Safety Gear (2009 Coast Guard inspected), Maintenance free, Buffalo, NY \$11,000

For more info call: Jim 716.583.2006 or email: egsgix5@aol.com

We have financing rates that will beat the other guys, exclusive to RCR!

Contact RCR Sales:

Buffalo 716-856-6314

Erie 814-455-6800

Rochester 585-339-9730

Sodus Point 315-483-2526

Youngstown 716-745-3862

Disclaimer: We locate info and event dates from a wide variety of sources, and we won't be held responsible if dates change or info we obtain turns out to be inaccurate. Please double-check any event prior to heading off to it!

In the event that you don't want to receive future issues, please reply to this message, and type Remove in the subject line.