



# Saratoga Boatworks

## Marina & Boatyard Rates:

### Dockage for Summer 2010

Standard dockage rate	\$ 79.00 per foot
Winterization & Storage "Package" discount	- \$5.00 per foot
"Payment Plan" discount	- \$5.00 per foot
"Advance prepayment" discount (if deposit of \$500.00 is paid by September 30, 2009 & remaining balance paid by December 31, 2009)	- \$7.00 per foot

A \$500 deposit is required by September 30<sup>th</sup>, 2009 in order to reserve your slip for the 2010 season.

**Cancellation & Refund Policy: Dockage for 2010 is refundable through March 31<sup>st</sup>, 2010, less a cancellation fee of \$475. After March 31, 2010, dockage is non-refundable. No exceptions will be made**

### Winter Storage Package Discount Program 2009-2010

Haul boat out, acid wash bottom, winter storage; launch in spring 2010, prepaid summer trailer storage. Prepaid spring launching is **not** transferable to another boat, refundable, or applicable to any other service. Winter storage ends on May 31st, 2010 and summer storage fees of \$20.00 per foot will apply to all boats and trailers remaining on the property after May 31st, 2010. **Add any winterization package below and take 10% off the total package price for winterization & storage! Please note, haulout must be scheduled to occur prior to September 30<sup>th</sup>, 2009 in order to take advantage of the 10% discount. After September 30<sup>th</sup>, no discounts will apply to winterization & storage rates.**


### Runabouts and Cuddys up to 23 ft

Shrink wrap & storage on customer trailer	\$ 35.00 per foot + sales tax
Blocking (No trailer)	\$ 4.00 per foot + sales tax
Bottom Wash	\$ 11.00 per foot + sales tax
Haulout/Launch	\$ 2.50 per foot + sales tax
<b>Boat Storage Only</b> (For summer or winter season)	\$ 20.00 per foot per season
Prepaid summer trailer storage	\$ 10.00 per foot + sales tax

### Pontoons and Cruisers over 23 ft

Shrink wrap & storage on customer trailer	\$ 38.00 per foot + sales tax
Blocking (No trailer)	\$ 4.00 per foot + sales tax
Bottom Wash	\$ 12.50 per foot + sales tax
Haulout/Launch	\$ 2.50 per foot + sales tax
<b>Boat Storage Only</b> (For summer or winter season)	\$ 20.00 per foot per season
Prepaid summer trailer storage	\$ 10.00 per foot + sales tax
Water system winterization	priced per boat

Saratoga Boatworks 549 Union Ave. Saratoga Springs, NY 12866

 (518) 584-BOAT (2628) Fax (518) 584-1844 <http://www.boatworkscorp.com>

Terms: Payment of full package price due the 20<sup>th</sup> of the month after haul out, or regular separate rates for haul out, storage, and launching will apply.

*Additional charges will apply to loading, unloading, launching and hauling from November to April. New York State & local sales taxes will be added to all charges except dockage.*

## **Service Department Rates:**

Use or installation by marina service dept of items, parts, materials, or supplies not purchased through marina service dept – surcharge of 20% of list price of these items will apply.

### **“Basic” Winterization Service Package**

Run engine and fog with rust inhibitor, drain block, risers, manifold and oil cooler. Install non-toxic antifreeze. Add stabilizer to fuel system. Grease gimbal bearings, steering and tilt pins. Spray engine and electrical systems with anti-corrosive fluid. Disconnect battery. Tag as winterized.

**(\$169.95 2-cycle outboard, \$229.98 4-cycle outboard, \$199.99 stern drive)**

### **“Premium” Winterization Service Package**

Everything included in the “Basic” service package, plus: Change drive oil. Check water pump operation, Change oil & filter. Check torque gimbal ring. Clean flame arrestor and crankcase vent hose.

**(\$199.95 2-cycle outboard, \$259.98 4-cycle outboard, \$299.99 stern drive)**

*New York State & local sales taxes will be added to all charges except dockage.*