

EXTRAORDINARY TRUCKS, SPECTACULAR DEALS CAMPAIGN WEBINAR

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PROGRAM BREAKDOWN

✓ **Period:**

- From Oct 17th to Dec 31st, 2011 (*units must be ordered, delivered & funded by 12/31/11*)
- 2013 Models must be delivered by March 31, 2012

✓ **Eligible Models:**

- ProStar, TranStar, LoneStar

✓ **SPA Program Level: 36%** (*any deviations from specs must be approved by UTO. Contact Region Sales*)

✓ **Target Customers:**

- a) Small/Medium Fleet
- b) Not applicable for Idealease



PROGRAM BREAKDOWN

- ✓ **Transaction Size:** 10 trucks minimum to 50 trucks maximum
- ✓ **Finance Product:** FMV Lease (*NO Rebate Lease*)
- ✓ **Term:**
 - 48 months (3 combinations: 2 Advance Payments + 46 Monthly Payments, or 1 Advance Payment + 47 monthly Payments, or 0 Advance Payments + 48 Monthly Payments)
- ✓ **Basic Credit Requirements:**
 - a) 3 years financials (Full Year End)
 - b) Current interim
 - c) Comparable interim previous year (Standard FMV docs)



PROGRAM BREAKDOWN

1. Monthly Payments

No	Truck model	Cap Cost\$	Mileage (miles / year)	Term (Months)	Fixed Payment
1	2012 ProStar 13L Sleeper	\$119,718.26	125,000	48	\$1,690
2	2012 ProStar 15L Sleeper	\$121,866.36	125,000	48	\$1,725
3	2012 ProStar 13L Daycab	\$107,503.99	100,000	48	\$1,475
4	2012 TranStar Daycab	\$100,964.47	80,000	48	\$1,400
5	2012 LoneStar Sleeper	\$132,022.56	125,000	48	\$1,875

**No changes, exchanges or substitutions allowed*

*** \$75 increase for 2013 models*

