



Yarmouth Boat Yard News

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Fall 2006

Happenings

Hello. I wanted to thank everyone once again for their business this year. It was a very busy year for us at the boatyard. We accomplished a lot but there is much more to do. It really started late last year with the new bulkhead for D & E docks. Then in the Spring we brought in a new set of docks to replace the old C-dock. The new docks were a hit from the start. The heavy rains that came in the Spring was an early test for them. The new docks not only held firm but they didn't budge an inch. We are currently looking to replace and expand A-dock going into next Spring. We should know fairly shortly if that is possible. The other big news for us this year is that we picked up the Pursuit line of boats.

Pursuit has a world-class reputation as one of the finest production built boats. I have a 25 and 28-foot center console coming in late October. They will be a great compliment to the Mako line and I look forward to talking about them to you soon. In addition we now have become a Authorized Yamaha Service Center. Any warranty work, sales or service we now can do. We have a few new faces here at YBY. Not a new face but worth mentioning is our Service manager and head technician, Shawn Dumas. Shawn brings a vast wealth of knowledge from his many years of experience. If Shawn doesn't immediately know the answer, he will within the half-hour. Shawn is one our many factory trained technicians.

Ryan Coffin joined us last year from Dover Marine. He is a graduate of Laconia Technical College and has many hours of experience in outboard and inboard engines.

Matt Crawford is our yard manager. Matt owned and operated his own marine service company for many years.

Jake Maloney has joined us from Sawyer and Whitten electronics. Jake is a Raymarine certified technician. Prior to S&W he was employed at Rummery's boatyard.

Steve Hollenbeck, our Office Manager, handles Billing, Customer Service and all incoming inquiries. Steve has many years experience running large scale operations in Florida.

Fall Winterization and Storage

It's that time once again for Fall winterizations. Please make sure we have all of your paperwork so we can schedule your boat and engine to be winterized. If you did not receive your paperwork you can download all of the documents from our website. Just go to the "Download Forms" tab

and download whatever you need. You can either drop it in the mail or fax back to us @ 847-9390. Do not forget, all of our technicians are factory trained and certified. We can service Honda, Suzuki, Yamaha, Mercury and Evinrude/Johnson engines. We can also service all I/O's.

Whatever your servicing needs, we can help. We use all parts and accessories from the original manufacturer. For example, your Honda engine will ONLY get Honda oil. We do not mix or match oils, filters etc.... That will provide longevity to your engine and help if there is any warranty work.

Yarmouth Boat Yard
72 Lafayette Street
Yarmouth, ME 04096
207-846-9050
www.yarmouthboatyard.com

Sales News & Notes

Mako had a strong sales year with seventeen boats being delivered to customers. It was our best year yet and Mako is poised to have another good year. Mako has continued to redesign the entire line-up of boats off of the 284 hull. There will be a new 26 and 23-foot Cuddy for 2007, as well as a new 184 and 204 model. In addition, Mako lowered prices on their 21' and under boats, unheard of in the boat industry

due to increases in raw material prices that we have seen in 2005 and 2006. All of the prices are viewable and downloadable on our website under the "download forms tab". Do your price shopping with an easy to use price grid. I think you will see Mako and SeaCraft have excellent price points across the line-up.

Pursuit is a new addition to Yarmouth Boat Yard. Pursuit is one of the best production line

boats built. They have a tremendous following and we look forward to being a part of the Pursuit family. I have a 25 & 28-foot center consoles coming in late October. Stop by and take a look. We will be at the Boston and Portland boat shows this year with Mako and Pursuit. If you would like a new 2007 catalogue I would be happy to send one out or take a look at the boats @ www.pursuitboats.com.

Service

We have upgraded a lot of the available service that we can offer to our customers this year. We have expertise in electronic installation, fiberglass repairs, gel-coat repairs and re-powers.

We are an authorized service center for Honda, Suzuki, Yamaha and Mercury engines. We have authorized technicians that work on all stern drives. We are a Honda and Suzuki loose engine dealer.

We can repower Honda, Suzuki, Yamaha and Mercury outboards. Please call us for a free estimate.

Slips for 2007

It seems like we will have a large wait list for slips next year. If you do not want to renew your slip please call or email me and let me know. My email is: steve@ybyboats.com. We will send out slip renewals in mid to late December. Please fill them out as soon as possible so we can accommodate everyone.

Again, thank you for your business. Without our customers we would not be in business!