



September 14, 2010

Hello, fellow boaters. I hope the start of the fall season finds you in good health and you have had a great summer of boating. This summer was by far the best weather we have had in a long time but unfortunately all good things must come to an end! Boat sales remained very strong this year and we can thank the weather for that.

Attached you will find the 2010 winterization forms. Please take a few minutes to fill it out and send it back to us as soon as possible. The only increases we will have this year is for power washing due to the new DEP guidelines and the new rules that have us filtering all of the bottom wash. Shrink wrap will be up slightly due to the increases the manufacturer has passed on. Both rates are up only \$1-2/foot. We strive to keep all of the expenses as low as possible and put a lot of pressure on our suppliers to keep the costs down.

We anticipate another busy winter and plan on starting a dredge and bulkhead for D-dock late this fall. We expect the Army Corps of Engineers will undergo the big dredge in the Royal River within the next 2-3 years so I want to stay ahead of that with a smaller detailed dredge. In addition to the dredge, we will be installing a catch basin for all power washing of painted bottoms.

Lastly, mark your calendar for the YBY Open House to be held on October 1st from 5-7:00 pm. We will be serving complimentary beer, wine and cheese from Eric Fullager, proprietor of the Freeport Cheese and Wine store. Please RSVP if you plan on attending, and feel free to bring along friends who might want to get acquainted with Yarmouth Boat Yard. We will be raffling off free hats and t-shirts!

As a full-service marina, we currently offer these services to our customers:

- Slips
- Storage
- Raymarine Authorized Service & Sales Center
- ***Brokerage Division for used boats***
- Authorized Service Center for Honda, Mercury, Suzuki, Yamaha and Evinrude engines.
- Authorized Dealer for Pursuit, Eastern, Mako, and SeaCraft boats

Thank you very much for all of your business!

Sincerely,

Steve Arnold, Owner



2010 Winter Storage Contract & Rates (Non YBY Advantage Club)

Please return this completed form by October 10th

Name: _____
Address: _____
Phone: _____
Email: _____

Requested Haul Date: _____ Slip # _____

Slip contracts expire 10/15/10.

Please call to schedule an extended haul out date.

Additional Slip Fees will be assessed for haul dates after 10/15/10.

Check this box if you want Yarmouth Boat Yard to determine & perform necessary services listed below.

Engine HP _____

Please Circle: Stroke : 2s 4s

I/O Engine 2 cyl 4 cyl 6 cyl

All per foot charges are calculated using LOA (including bowsprit, swim platforms.)

Important: Marking the box authorizes service. Thank You.

Storage Rates

- Outside Storage _____ \$3.50/SF
- Inside Storage _____ (limited availability) \$7.00/SF
SF= LOA x Beam

Haul Rates

- Haul w/Trailer _____ \$ 3.50/ft.-LOA
- Haul w/Forklift _____ \$ 4.50/ft.-LOA
- Haul >32ft _____ Call

Basic Winterization

- Power Wash Bottom Only _____ \$ 4.75/ ft. LOA
- Power Wash Bottom & Topsides _____ \$ 6.00/ ft. LOA
- Shrink Wrap:
Boats up to 18' @ **\$15.00** / ft LOA ; Boats 18'-30' @ **\$16.00/ft** LOA; **T-Tops- Hard Tops-Fly Bridge Add \$ 2.00/ft.**
Boats Over 30' **\$19.00/ft.** LOA

Miscellaneous Decommissioning Rates

- Battery Storage & Maintenance _____ \$ 25.00 Each
- Electronics Storage _____ \$ 25.00 Each
- Indoor Dinghy Storage _____ \$ 250.00
- Un-Step Mast _____ \$ Call
- Mast Only Storage _____ \$ 3.50 / ft
- Outboard Indoor Storage (25hp & Under) _____ \$25.00 Each
- Canvas Removal, Clean & Storage** - _____ *Price Range* \$100-\$200 fee approx
Removal, wash, dry, waterproofing, hanging indoor storage & reinstallation

Fresh Water Systems

- Empty water tanks, drain hot water heater & bypass, run Non-Tox through tanks & lines _____ T&M
- Head Pump Out & Run Non-Toxic Antifreeze _____ T&M

Time&Materials

Salt Water Systems

- Close intake seacock and run anti-freeze throughout system. _____ T&M
- Run Non-Toxic Antifreeze through Wash down pumps _____ T&M
- Run Non-Toxic Antifreeze through Livewell _____ T&M
- Run Non-Toxic Antifreeze through Baitwell _____ T&M
- Run Non-Toxic Antifreeze through Fish Boxes and Drains _____ T&M

Seacocks

- Check Operation of all seacocks and lubricate. _____ T&M

Bilge

Pump bilge dry. Pour antifreeze into bilge & run thru the pumps & lines. _____ T&M

Drive Line

- Check propeller & shaft condition _____ T&M
- Repack stuffing box _____ T&M
- Check spurs (line cutters, bearings, etc.) _____ T&M
- Check cutlass bearings _____ T&M
- Replace Shaft and hull zincs _____ T&M

Other Repair Items

Gel-Coat Repair _____ T&M

Notes: _____

Preventative Engine Maintenance

- Thermostats _____ (Biennial) _____ T&M
- Replace raw water pump impeller. _____ (Biennial) _____ T&M
- High Pressure Filters- EFI Engines** _____ (Now w/ E-10 fuel change annually) _____ T&M *Call for \$*
- Valve Adjustment _____ (Service intervals vary by engine, call for advice) _____ T&M
- Adjust alternator and/or timing belt _____ (**Replace as needed**) _____ T&M
- Service Heat Exchanger. _____ T&M

Engine Winterization

- Add / Upgrade Primary Fuel Filter to Fuel Filter/ Water Separator** _____ T&M
- Outboard Winterization _____ (1) See below for included tasks
- I/O Winterization _____ (2) See below for included tasks
- Inboard Winterization _____ (3) See below for included tasks

(1) Outboard Winterization includes:

1. Drain & Fill Lower Unit
2. Remove & Inspect Propeller – Clean & Grease Shaft– Check for Line
3. Grease Steering & Engine Fittings as Required
4. Treat Fuel on Board & Run through the Engine
5. Flush Cooling System with Fresh Water
6. Clean & Lubricate Throttle & Shift Linkage
7. Run Fogging Oil through Engine
8. Spray Engine & Electrical w/Corrosion Inhibitor
9. Replace Fuel Filters
10. Replace Engine Zincs as Needed
11. Change Oil & Filter if applicable

(3) Inboard Winterization

1. Treat Fuel
2. Run to Temp & Flush Cooling System with Fresh Water
3. Change Oil Filter
4. Test Permanent Antifreeze for Burst Temp
5. Drain Raw Water & Non-Tox.
6. Run Fogging Oil through Engine
7. Clean & Lube Shift & Throttle
8. Drain & Fill Transmission
9. Replace Zincs as needed.

(2) Inboard/Outboard Winterization includes:

1. Treat Fuel and Run through System.
2. Run to Temp & Flush Cooling System with Fresh Water
3. Change Oil and Filter
4. Replace Fuel Filters
5. Test Permanent Antifreeze for Burst Temp
6. Drain Raw Water Cooling System & Fill with Non-toxic Antifreeze
7. Run Fogging Oil through Engine
8. Clean and Lubricate Shift & Throttle Cables
9. Clean and Lubricate Steering Cable
10. Grease Gimbal Housing Fittings
11. Remove Outdrive for Storage & Service
12. Inspect & Lubricate Gimbal Bearings
13. Check Engine Alignment
14. Clean & Lubricate the Drive Shaft Splines
15. Drain & Fill Drive Lube
16. Remove & Inspect Propeller – Clean & Grease Shaft- Check for Line
17. Replace Engine Zincs as Needed
18. Spray Engine & Electrical w/Corrosion Inhibitor

Please contact us about any winter work.

Karen White (Parts & Service Manager) at service@ybyboats.com
Shawn Dumas (General Manager) at shawn@ybyboats.com

Our liability insurance requires that no outside contractors be permitted to work on boats unless proper arrangements have been made with Yarmouth Boat Yard. All outside contractors must have compensation and liability insurance. Yarmouth Boat Yard reserves the right to bill a service charge for the use of facilities by any outside contractors. All bills are due upon completion and must be paid prior to the boat leaving the premise. Property is stored, parked or otherwise left on the premises at the owner's risk.

Signature: _____ Date: _____

**Please return this contract no later than October 10, 2010 to:
Yarmouth Boat Yard, 72 Lafayette Street, Yarmouth Maine, 04096
Phone: 207-846-9050 Fax: 207-847-9390**